Economy Profile

Mali

# Doing Business 2020

Comparing Business

Regulation in

190 Economies

WORLD BANK GROUP

# **Economy Profile of Mali**

Doing Business 2020 Indicators (in order of appearance in the document)

Starting a business	Procedures, time, cost and paid-in minimum capital to start a limited liability company
Dealing with construction permits	Procedures, time and cost to complete all formalities to build a warehouse and the quality control and safety mechanisms in the construction permitting system
Getting electricity	Procedures, time and cost to get connected to the electrical grid, and the reliability of the electricity supply and the transparency of tariffs
Registering property	Procedures, time and cost to transfer a property and the quality of the land administration system
Getting credit	Movable collateral laws and credit information systems
Protecting minority investors	Minority shareholders' rights in related-party transactions and in corporate governance
Paying taxes	Payments, time, total tax and contribution rate for a firm to comply with all tax regulations as well as postfiling processes
Trading across borders	Time and cost to export the product of comparative advantage and import auto parts
Enforcing contracts	Time and cost to resolve a commercial dispute and the quality of judicial processes
Resolving insolvency	Time, cost, outcome and recovery rate for a commercial insolvency and the strength of the legal framework for insolvency
Employing workers	Flexibility in employment regulation and redundancy cost

# **About Doing Business**

The *Doing Business* project provides objective measures of business regulations and their enforcement across 190 economies and selected cities at the subnational and regional level.

The *Doing Business* project, launched in 2002, looks at domestic small and medium-size companies and measures the regulations applying to them through their life cycle.

Doing Business captures several important dimensions of the regulatory environment as it applies to local firms. It provides quantitative indicators on regulation for starting a business, dealing with construction permits, getting electricity, registering property, getting credit, protecting minority investors, paying taxes, trading across borders, enforcing contracts and resolving insolvency. Doing Business also measures features of employing workers. Although Doing Business does not present rankings of economies on the employing workers indicators or include the topic in the aggregate ease of doing business score or ranking on the ease of doing business, it does present the data for these indicators.

By gathering and analyzing comprehensive quantitative data to compare business regulation environments across economies and over time, *Doing Business* encourages economies to compete towards more efficient regulation; offers measurable benchmarks for reform; and serves as a resource for academics, journalists, private sector researchers and others interested in the business climate of each economy.

In addition, *Doing Business* offers detailed subnational studies, which exhaustively cover business regulation and reform in different cities and regions within a nation. These studies provide data on the ease of doing business, rank each location, and recommend reforms to improve performance in each of the indicator areas. Selected cities can compare their business regulations with other cities in the economy or region and with the 190 economies that *Doing Business* has ranked.

The first *Doing Business* study, published in 2003, covered 5 indicator sets and 133 economies. This year's study covers 11 indicator sets and 190 economies. Most indicator sets refer to a case scenario in the largest business city of each economy, except for 11 economies that have a population of more than 100 million as of 2013 (Bangladesh, Brazil, China, India, Indonesia, Japan, Mexico, Nigeria, Pakistan, the Russian Federation and the United States) where *Doing Business* also collected data for the second largest business city. The data for these 11 economies are a population-weighted average for the 2 largest business cities. The project has benefited from feedback from governments, academics, practitioners and reviewers. The initial goal remains: to provide an objective basis for understanding and improving the regulatory environment for business around the world.

To learn more about *Doing Business* please visit doingbusiness.org

# Ease of Doing Business in



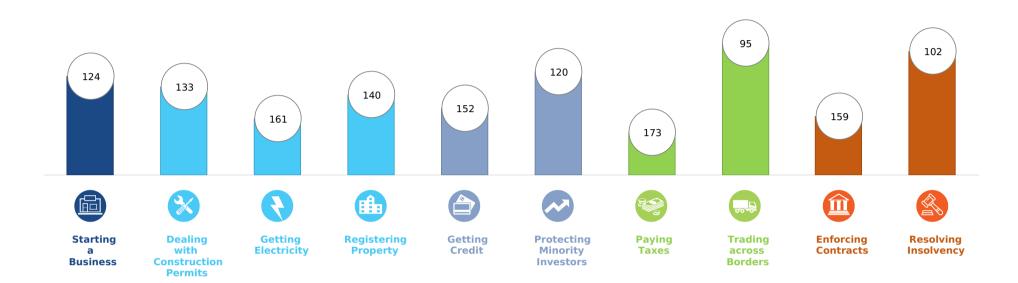
Region	Sub-Saharan Africa
Income Category	Low income
Population	19,077,690
City Covered	Bamako



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# Rankings on Doing Business topics - Mali



# **Topic Scores**





















Stauting a Business (rank)	104
Starting a Business (rank)	124
Score of starting a business (0-100)	84.3
Procedures (number)	5
Time (days)	11
Cost (number)	55.1
Paid-in min. capital (% of income per capita)	5.2
Dealing with Construction Permits (rank)	133
Score of dealing with construction permits (0-100)	61.4
Procedures (number)	14
Γime (days)	124
Cost (% of warehouse value)	9.3
Building quality control index (0-15)	8.5
Getting Electricity (rank)	161
Score of getting electricity (0-100)	51.8
Procedures (number)	4
Гime (days)	120
Cost (% of income per capita)	2,573.6
Reliability of supply and transparency of tariff index (0-8)	0
Registering Property (rank)	140
Score of registering property (0-100)	51.6
Procedures (number)	5
Γime (days)	29
Cost (% of property value)	11.1
Quality of the land administration index (0-30)	8.0

Getting Credit (rank)	152
Score of getting credit (0-100)	30.0
Strength of legal rights index (0-12)	6
Depth of credit information index (0-8)	(
Credit registry coverage (% of adults)	0.0
Credit bureau coverage (% of adults)	3.5
Protecting Minority Investors (rank)	120
Score of protecting minority investors (0-100)	42.0
Extent of disclosure index (0-10)	7.0
Extent of director liability index (0-10)	1.0
Ease of shareholder suits index (0-10)	5.0
Extent of shareholder rights index (0-6)	4.0
Extent of ownership and control index (0-7)	2.0
Extent of corporate transparency index (0-7)	2.0
Paying Taxes (rank)	173
Score of paying taxes (0-100)	48.9
Payments (number per year)	35
Time (hours per year)	276
Total tax and contribution rate (% of profit)	54.5
Postfiling index (0-100)	25.7

Trading across Borders (rank)	95
Score of trading across borders (0-100)	73.3
Time to export	
Documentary compliance (hours)	48
Border compliance (hours)	48
Cost to export	
Documentary compliance (USD)	33
Border compliance (USD)	242
Time to export	
Documentary compliance (hours)	77
Border compliance (hours)	98
Cost to export	
Documentary compliance (USD)	90
Border compliance (USD)	545
Enforcing Contracts (rank)	159
Score of enforcing contracts (0-100)	42.8
Time (days)	620
Cost (% of claim value)	52.0
Quality of judicial processes index (0-18)	5.0
Resolving Insolvency (rank)	102
Score of resolving insolvency (0-100)	43.4
Recovery rate (cents on the dollar)	28.3
Time (years)	3.6
Cost (% of estate)	18.0
Outcome (0 as piecemeal sale and 1 as going concern)	0
Strength of insolvency framework index (0-16)	9.0

# **=** Starting a Business

This topic measures the number of procedures, time, cost and paid-in minimum capital requirement for a small- to medium-sized limited liability company to start up and formally operate in each economy's largest business city.

To make the data comparable across 190 economies, *Doing Business* uses a standardized business that is 100% domestically owned, has start-up capital equivalent to 10 times the income per capita, engages in general industrial or commercial activities and employs between 10 and 50 people one month after the commencement of operations, all of whom are domestic nationals. Starting a Business considers two types of local limited liability companies that are identical in all aspects, except that one company is owned by 5 married women and the other by 5 married men. The ranking of economies on the ease of starting a business is determined by sorting their scores for starting a business. These scores are the simple average of the scores for each of the component indicators.

The most recent round of data collection for the project was completed in May 2019. See the methodology for more information.

#### What the indicators measure

# Procedures to legally start and formally operate a company (number)

- Preregistration (for example, name verification or reservation, notarization)
- Registration in the economy's largest business city
- Postregistration (for example, social security registration, company seal)
- Obtaining approval from spouse to start a business or to leave the home to register the company
- Obtaining any gender specific document for company registration and operation or national identification card

# Time required to complete each procedure (calendar days)

- Does not include time spent gathering information
- Each procedure starts on a separate day (2 procedures cannot start on the same day)
- Procedures fully completed online are recorded as ½ day
- Procedure is considered completed once final document is received
- No prior contact with officials

# Cost required to complete each procedure (% of income per capita)

- Official costs only, no bribes
- No professional fees unless services required by law or commonly used in practice

# Paid-in minimum capital (% of income per capita)

• Funds deposited in a bank or with third party before registration or up to 3 months after incorporation

#### Case study assumptions

To make the data comparable across economies, several assumptions about the business and the procedures are used. It is assumed that any required information is readily available and that the entrepreneur will pay no bribes.

#### The business:

- -Is a limited liability company (or its legal equivalent). If there is more than one type of limited liability company in the economy, the limited liability form most common among domestic firms is chosen. Information on the most common form is obtained from incorporation lawyers or the statistical office.
- -Operates in the economy's largest business city. For 11 economies the data are also collected for the second largest business city.
- -Performs general industrial or commercial activities such as the production or sale to the public of goods or services. The business does not perform foreign trade activities and does not handle products subject to a special tax regime, for example, liquor or tobacco. It is not using heavily polluting production processes.
- -Does not qualify for investment incentives or any special benefits.
- -Is 100% domestically owned.
- -Has five business owners, none of whom is a legal entity. One business owner holds 30% of the company shares, two owners have 20% of shares each, and two owners have 15% of shares each.
- -Is managed by one local director.
- -Has between 10 and 50 employees one month after the commencement of operations, all of them domestic nationals.
- -Has start-up capital of 10 times income per capita.
- -Has an estimated turnover of at least 100 times income per capita.
- -Leases the commercial plant or offices and is not a proprietor of real estate.
- -Has an annual lease for the office space equivalent to one income per capita.
- -ls in an office space of approximately 929 square meters (10,000 square feet).
- -Has a company deed that is 10 pages long.

# The owners:

- -Have reached the legal age of majority and are capable of making decisions as an adult. If there is no legal age of majority, they are assumed to be 30 years old.
- -Are in good health and have no criminal record.
- -Are married, the marriage is monogamous and registered with the authorities.
- -Where the answer differs according to the legal system applicable to the woman or man in question (as may be the case in economies where there is legal plurality), the answer used will be the one that applies to the majority of the population.

# Starting a Business - Mali

# **Standardized Company**

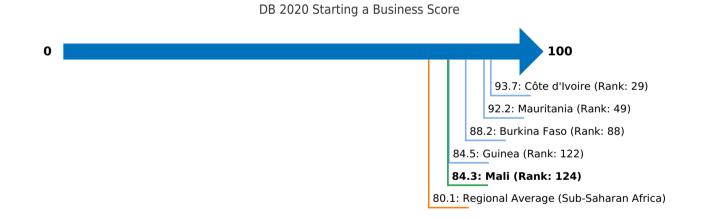
Legal form	Société à Responsabilité Limitée (SARL) - Limited Liability Company
Paid-in minimum capital requirement	XOF 25,000
City Covered	Bamako

Indicator	Mali	Sub-Saharan Africa	OECD high income	Best Regulatory Performance
Procedure - Men (number)	5	7.4	4.9	1 (2 Economies)
Time – Men (days)	11	21.5	9.2	0.5 (New Zealand)
Cost - Men (% of income per capita)	55.1	36.3	3.0	0.0 (2 Economies)
Procedure – Women (number)	5	7.5	4.9	1 (2 Economies)
Time - Women (days)	11	21.6	9.2	0.5 (New Zealand)
Cost - Women (% of income per capita)	55.1	36.3	3.0	0.0 (2 Economies)
Paid-in min. capital (% of income per capita)	5.2	9.3	7.6	0.0 (120 Economies)

Figure - Starting a Business in Mali - Score

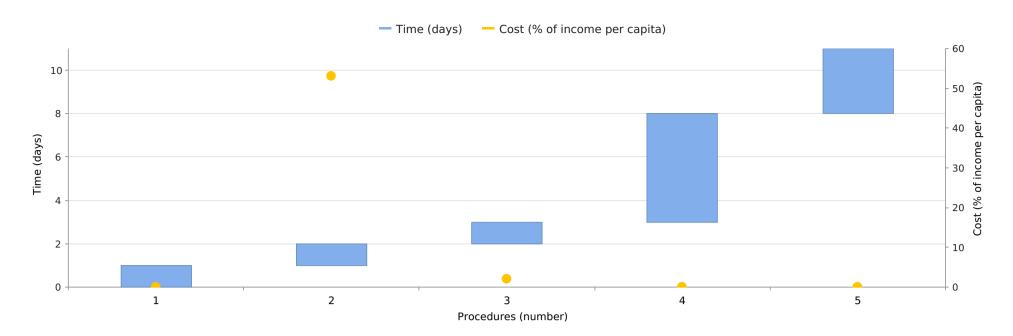


Figure - Starting a Business in Mali and comparator economies - Ranking and Score



Note: The ranking of economies on the ease of starting a business is determined by sorting their scores for starting a business. These scores are the simple average of the scores for each of the component indicators.

Figure - Starting a Business in Mali - Procedure, Time and Cost



<sup>\*</sup>This symbol is shown beside procedure numbers that take place simultaneously with the previous procedure.

Note: Online procedures account for 0.5 days in the total time calculation. For economies that have a different procedure list for men and women, the graph shows the time for women. For more information on methodology, see the *Doing Business* website (http://doingbusiness.org/en/methodology). For details on the procedures reflected here, see the summary below.

# Details - Starting a Business in Mali - Procedure, Time and Cost

No.	Procedures	Time to Complete	Associated Costs
1	Deposit the initial capital with a bank or a notary and obtain the certification.  Agency: Bank or Public Notary  The initial capital must be deposited with a bank, directly or through a public notary.	1 day	no charge
2	Notarize bylaws, sign an affidavit to certify of no criminal records and pay the registration fee at the notary.  Agency: Notary  "A notary public is required by law. The notary fee is fixed at XOF 250,000 if the capital of the SARL is the legal minimum of XOF 1 million.  The fee includes the drafting of statutes, registration, stamps, registration at court, announcement in a legal journal, one stop shop administrative fees and administrative fees for notary and assistants.  Since March 2009, the entrepreneur can sign an affidavit to certify that he has no criminal records, and continue the procedures while he waits to get two copies of the criminal record required for the manager of the SARL after registration. A birth certificate is not needed. The criminal record must be obtained at the court of the founder's place of birth. A photocopy of each shareholder's identity card is required (instead of a birth certificate)."	1 day	XOF 256,000 (250,000 of notary fee and 6,000 of OSS service fee)
3	Purchase legal stamps from the window of the representative of the tax administrator at the One-stop-shop for the Authorization to operate, application for the Impots (Taxes), application for the Tribunal de Commerce, application for the statistical office, proof of payment of the patente.  Agency: Agence de Promotion de l'Investissement  Purchase fiscal stamps from the window of the representative of the tax administrator at the Onestop-shop for the Authorization to operate, application for the Impots (Taxes), application for the Tribunal de Commerce, application for the statistical office, proof of payment of the patente.	1 day	XOF 9,750 for the legal stamps
4	Deposit registration documents at the One-Stop Shop  Agency: Agence de Promotion de l'Investissement  The applicant submits all company documents and forms at the front desk to register the companies with all the services at the One-stop shop.	5 days	Registration costs are included in the notary fees
5	Publication of the notice of incorporation in a journal  Agency: Press  The notice of incorporation has to be published in a journal	3 days	The cost of publication is included in the notary fees.

 $<sup>\</sup>rightrightarrows$ Takes place simultaneously with previous procedure.



#### Dealing with Construction Permits

This topic tracks the procedures, time and cost to build a warehouse—including obtaining necessary the licenses and permits, submitting all required notifications, requesting and receiving all necessary inspections and obtaining utility connections. In addition, the Dealing with Construction Permits indicator measures the building quality control index, evaluating the quality of building regulations, the strength of quality control and safety mechanisms, liability and insurance regimes, and professional certification requirements. The most recent round of data collection was completed in May 2019. See the methodology for more information

#### What the indicators measure

#### Procedures to legally build a warehouse (number)

- Submitting all relevant documents and obtaining all necessary clearances, licenses, permits and certificates
- Submitting all required notifications and receiving all necessary inspections
- Obtaining utility connections for water and sewerage
- Registering and selling the warehouse after its completion

#### Time required to complete each procedure (calendar days)

- Does not include time spent gathering information
- Each procedure starts on a separate day—though procedures that can be fully completed online are an exception to this rule
- Procedure is considered completed once final document is received
- No prior contact with officials

#### Cost required to complete each procedure (% of income per capita)

Official costs only, no bribes

#### **Building quality control index (0-15)**

- Quality of building regulations (0-2)
- Quality control before construction (0-1)
- Quality control during construction (0-3)
- Quality control after construction (0-3)
- Liability and insurance regimes (0-2)
- Professional certifications (0-4)

#### Case study assumptions

To make the data comparable across economies, several assumptions about the construction company, the warehouse project and the utility connections are used.

#### The construction company (BuildCo):

- Is a limited liability company (or its legal equivalent) and operates in the economy's largest business city. For 11 economies the data are also collected for the second largest business city.
- Is 100% domestically and privately owned; has five owners, none of whom is a legal entity. Has a licensed architect and a licensed engineer, both registered with the local association of architects or engineers. BuildCo is not assumed to have any other employees who are technical or licensed experts, such as geological or topographical experts.
- Owns the land on which the warehouse will be built and will sell the warehouse upon its completion.

#### The warehouse:

- Will be used for general storage activities, such as storage of books or stationery.
- Will have two stories, both above ground, with a total constructed area of approximately 1,300.6 square meters (14,000 square feet). Each floor will be 3 meters (9 feet, 10 inches) high and will be located on a land plot of approximately 929 square meters (10,000 square feet) that is 100% owned by BuildCo, and the warehouse is valued at 50 times income per capita.
- Will have complete architectural and technical plans prepared by a licensed architect. If preparation of the plans requires such steps as obtaining further documentation or getting prior approvals from external agencies, these are counted as procedures.
- Will take 30 weeks to construct (excluding all delays due to administrative and regulatory requirements).

#### The water and sewerage connections:

- Will be 150 meters (492 feet) from the existing water source and sewer tap. If there is no water delivery infrastructure in the economy, a borehole will be dug. If there is no sewerage infrastructure, a septic tank in the smallest size available will be installed or built.
- Will have an average water use of 662 liters (175 gallons) a day and an average wastewater flow of 568 liters (150 gallons) a day. Will have a peak water use of 1,325 liters (350 gallons) a day and a peak wastewater flow of 1,136 liters (300 gallons) a day.
- Will have a constant level of water demand and wastewater flow throughout the year; will be 1 inch in diameter for the water connection and 4 inches in diameter for the sewerage connection.

# **Dealing with Construction Permits - Mali**

#### **Standardized Warehouse**

Cost (% of warehouse value)

Building quality control index (0-15)

Time (days)

Estimated value of warehouse		XOF 24,122,446.10		
City Covered		Bamako		
Indicator	Mali	Sub-Saharan Africa	OECD high income	Best Regulatory Performance
Procedures (number)	14	15.1	12.7	None in 2018/19

145.4

8.9

8.9

124

9.3

8.5

152.3

1.5

11.6

None in 2018/19

None in 2018/19

15.0 (6 Economies)

Figure - Dealing with Construction Permits in Mali - Score

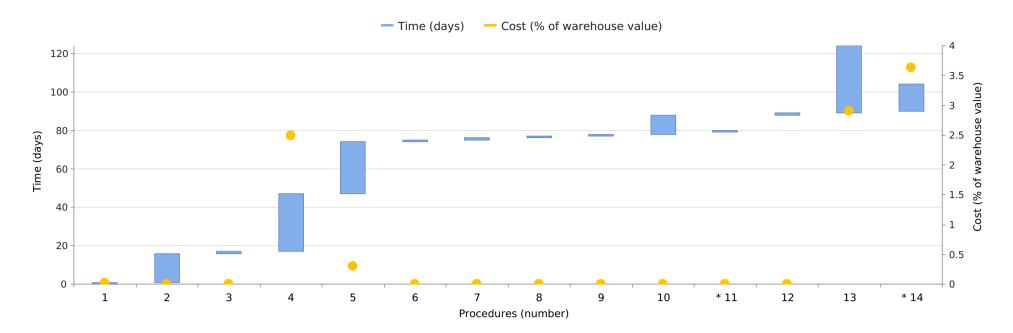


Figure - Dealing with Construction Permits in Mali and comparator economies - Ranking and Score



Note: The ranking of economies on the ease of dealing with construction permits is determined by sorting their scores for dealing with construction permits. These scores are the simple average of the scores for each of the component indicators.

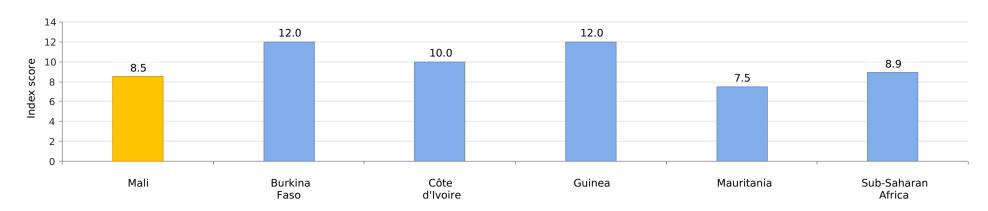
Figure - Dealing with Construction Permits in Mali - Procedure, Time and Cost



<sup>\*</sup>This symbol is shown beside procedure numbers that take place simultaneously with the previous procedure.

Note: Online procedures account for 0.5 days in the total time calculation. For economies that have a different procedure list for men and women, the graph shows the time for women. For more information on methodology, see the *Doing Business* website (http://doingbusiness.org/en/methodology). For details on the procedures reflected here, see the summary below.

Figure - Dealing with Construction Permits in Mali and comparator economies - Measure of Quality



**Details - Dealing with Construction Permits in Mali - Procedure, Time and Cost** 

No.	Procedures	Time to Complete	Associated Costs
1	Obtain a copy of the land title from the Lands Registry (Attestation du Titre)  Agency: Lands Registry (Direction des domaines et du cadastre du District)  BuildCo must have legal proof of entitlement to use the land.	1 day	XOF 5,000
2	Request and obtain an environmental and social impact clearance  Agency: National Department of Environment and Hygiene (Direction Nationale de l'Assainissement et du Contrôle des Pollutions et des Nuisances)  A notification of environmental and social impact (notice d'impact environnemental et social - NIES) is submitted to the National Department of Environment and Hygiene outlining the potential hazards of the project on the environment. The warehouse falls under the C category and therefore only requires an NIES.  The environmental department will conduct a site inspection to determine if this warehouse will not have a negative impact on the environment. If the inspection reveals that the impact is far greater than what was described in the NIES, a full environmental impact assessment (EIA) may be required.  Once the inspect is complete, the National Department of Environment will give its clearance to proceed requesting the building permit.	15 days	no charge
3	Receive inspection by the National Department of Environment and Hygiene  Agency: National Department of Environment and Hygiene (Direction Nationale de l'Assainissement et du Contrôle des Pollutions et des Nuisances)  The National Department of Environment and Hygiene will visit the construction site to verify the potential dangers of the construction project.	1 day	no charge
4	Obtain geo-technical survey of the site  Agency: Private Laboratory  The geotechnical survey is necessary for establishing the cost of the new structure. Two public agencies (CNR and ENI) and one private company (LABOGEC) carry out the geotechnical survey. The survey is done by digging 6 wells in the construction plot.	30 days	XOF 600,000
5	Request and obtain building permit  Agency: City Hall of the Commune, National Department of Urban Planning (Mairie de la Commune, Direction Nationale de l'Urbanisme)  The application for a building permit will be filed at the City Council with jurisdiction for the construction area (Bamako District for this case). An agent receives the documents and verifies that they are complete. The agent will subsequently issue a receipt indicating the day the permit will be ready and the fees that should be paid for the certificate (frais d'instruction). This same agent has 3 days to forward the application documents to the Ministry of Urbanisme.  Upon receipt of the documents, the Ministry also has 3 days to forward the documents to the other agencies involved. One week later, the agencies will meet to discuss their comments on the documents. The Ministry will then take 3 additional days to send the file back to the City Council who will issue the final decision. If for any reason all the documents needed are not in the file, the agent would not accept the file and would request that BuildCo complete the file and re-submit it.  If there is no response within this deadline, BuildCo may file a complaint and the City Hall has 8 days to respond. If there is no response within this time period, the silence-is-consent rule applies.	27 days	XOF 73,500
6	Receive inspection from Regional Urban Planning Department - I  Agency: Regional Urban Planning Department  Officials from the Regional Urban Planning Department are always on patrol to check projects without building permits. The possibility of receiving an inspection is noted in the authorization letter of the building permit, but these are conducted randomly. There are foundation, elevation	1 day	no charge

letter of the building permit, but these are conducted randomly. There are foundation, elevation and cover inspections. Therefore, a construction like the one in the case study would receive at least one such inspection whereby officials of the Regional Urban Planning Department would

Given the silence-is-consent rule, some companies begin construction without the building permit. In such cases, these companies provide the inspectors with a receipt obtained from the Urban Planning Department at the moment of application. There are three inspector brigades available at

check whether or not BuildCo has a building permit.

Bamako.

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7	Receive inspection from Region Agency: Regional Urban Plannir	nal Urban Planning Department - II ng Department	1 day	no charge
8	conformity Agency: City Hall of the Commu BuildCo will inform the Municipal	pletion of construction and request the certificate of sine, National Department of Urban Planning sity of the end of construction and request the certificate of sist to confirm that the warehouse was built according to approved	1 day	no charge
9		rban Planning Department for the certificate of conformity ine, National Department of Urban Planning	1 day	no charge
10	Commune, Direction Nationale of The certificate of conformity is d	ne, National Department of Urban Planning (Mairie de la	10 days	no charge
<b>⇒</b> 11		mains Sestion de l'Eau Potable Sa (SOMAGEP Sa) to obtain the final water connection and meter installation for	1 day	no charge
12		timate for water connection Sestion de l'Eau Potable Sa (SOMAGEP Sa) Iish an estimate for the works before the final connection is	1 day	no charge
13	Since 2006, an increasing number	Sestion de l'Eau Potable Sa (SOMAGEP Sa) er of water stations were installed throughout the city of Bamako. ter easier and less expensive. Since March 7, 2012 it is a new er connection.	35 days	XOF 700,000
<b>⇒</b> 14	Build septic tank  Agency: private firm  Since there is no sewage network	k, BuildCo will construct a septic tank.	14 days	XOF 875,000

 $<sup>\</sup>rightrightarrows$ Takes place simultaneously with previous procedure.

# **Details - Dealing with Construction Permits in Mali - Measure of Quality**

	Answer	Score
Building quality control index (0-15)		8.5
Quality of building regulations index (0-2)		1.0
How accessible are building laws and regulations in your economy? (0-1)	Available online; Free of charge; In official gazette.	1.0
Which requirements for obtaining a building permit are clearly specified in the building regulations or on any accessible website, brochure or pamphlet? (0-1)	List of required documents; Fees to be paid.	0.0
Quality control before construction index (0-1)		1.0
Which third-party entities are required by law to verify that the building plans are in compliance with existing building regulations? (0-1)	Licensed architect; Licensed engineer.	1.0
Quality control during construction index (0-3)		0.0
What types of inspections (if any) are required by law to be carried out during construction? (0-2)	Unscheduled inspections.	0.0
Do legally mandated inspections occur in practice during construction? (0-1)	Mandatory inspections are not always done in practice during construction.	0.0
Quality control after construction index (0-3)		2.0
Is there a final inspection required by law to verify that the building was built in accordance with the approved plans and regulations? (0-2)	Yes, final inspection is done by government agency.	2.0
Do legally mandated final inspections occur in practice? (0-1)	Final inspection does not always occur in practice; Final inspection occurs most of the time.	0.0
Liability and insurance regimes index (0-2)		1.5
Which parties (if any) are held liable by law for structural flaws or problems in the building once it is in use (Latent Defect Liability or Decennial Liability)? (0-1)	Construction company.	0.5
Which parties (if any) are required by law to obtain an insurance policy to cover possible structural flaws or problems in the building once it is in use (Latent Defect Liability Insurance or Decennial Insurance)? (0-1)	Construction company.	1.0
Professional certifications index (0-4)		3.0
What are the qualification requirements for the professional responsible for verifying that the architectural plans or drawings are in compliance with existing building regulations? (0-2)	Minimum number of years of experience; University degree in architecture or engineering; Being a registered architect or engineer.	2.0
What are the qualification requirements for the professional who supervises the construction on the ground? (0-2)	University degree in engineering, construction or construction management; Being a registered architect or engineer.	1.0

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### **Getting Electricity**

This topic measures the procedures, time and cost required for a business to obtain a permanent electricity connection for a newly constructed warehouse. Additionally, the reliability of supply and transparency of tariffs index measures reliability of supply, transparency of tariffs and the price of electricity. The most recent round of data collection for the project was completed in May 2019. See the methodology for more information.

#### What the indicators measure

#### Procedures to obtain an electricity connection (number)

- Submitting all relevant documents and obtaining all necessary clearances and permits
- Completing all required notifications and receiving all necessary inspections
- Obtaining external installation works and possibly purchasing material for these works
- Concluding any necessary supply contract and obtaining final supply

#### Time required to complete each procedure (calendar days)

- Is at least 1 calendar day
- Each procedure starts on a separate day
- Does not include time spent gathering information
- Reflects the time spent in practice, with little follow-up and no prior contact with officials

# Cost required to complete each procedure (% of income per capita)

- Official costs only, no bribes
- Value added tax excluded

#### The reliability of supply and transparency of tariffs index (0-8)

- Duration and frequency of power outages (0-3)
- Tools to monitor power outages (0-1)
- Tools to restore power supply (0-1)
- Regulatory monitoring of utilities' performance (0-1)
- Financial deterrents limiting outages (0-1)
- Transparency and accessibility of tariffs (0-1)

# Price of electricity (cents per kilowatt-hour)\*

 Price based on monthly bill for commercial warehouse in case study

\*Note: *Doing Business* measures the price of electricity, but it is not included in the ease of doing business score nor in the ranking on the ease of getting electricity.

#### Case study assumptions

To make the data comparable across economies, several assumptions about the warehouse, the electricity connection and the monthly consumption are used.

#### The warehouse:

- Is owned by a local entrepreneur and is used for storage of goods.
- Is located in the economy's largest business city. For 11 economies the data are also collected for the second largest business city.
- Is located in an area where similar warehouses are typically located and is in an area with no physical constraints. For example, the property is not near a railway.
- Is a new construction and is being connected to electricity for the first time.
- Has two stories with a total surface area of approximately 1,300.6 square meters (14,000 square feet). The plot of land on which it is built is 929 square meters (10,000 square feet).

### The electricity connection:

- Is a permanent one with a three-phase, four-wire Y connection with a subscribed capacity of 140-kilo-volt-ampere (kVA) with a power factor of 1, when 1 kVA = 1 kilowatt (kW).
- Has a length of 150 meters. The connection is to either the low- or medium-voltage distribution network and is either overhead or underground, whichever is more common in the area where the warehouse is located and requires works that involve the crossing of a 10-meter road (such as by excavation or overhead lines) but are all carried out on public land. There is no crossing of other owners' private property because the warehouse has access to a road.
- Does not require work to install the internal wiring of the warehouse. This has already been completed up to and including the customer's service panel or switchboard and the meter base.

# The monthly consumption:

- It is assumed that the warehouse operates 30 days a month from 9:00 a.m. to 5:00 p.m. (8 hours a day), with equipment utilized at 80% of capacity on average and that there are no electricity cuts (assumed for simplicity reasons) and the monthly energy consumption is 26,880 kilowatt-hours (kWh); hourly consumption is 112 kWh.
- If multiple electricity suppliers exist, the warehouse is served by the cheapest supplier.
- Tariffs effective in January of the current year are used for calculation of the price of electricity for the warehouse. Although January has 31 days, for calculation purposes only 30 days are used.

# **Getting Electricity - Mali**

#### **Standardized Connection**

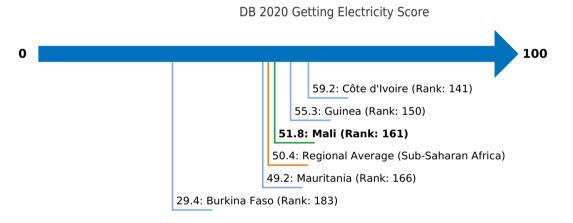
Name of utility	Energie du Mali (EDM)
Price of electricity (US cents per kWh)	14.2
City Covered	Bamako

Indicator	Mali	Sub-Saharan Africa	OECD high income	Best Regulatory Performance
Procedures (number)	4	5.2	4.4	3 (28 Economies)
Time (days)	120	109.6	74.8	18 (3 Economies)
Cost (% of income per capita)	2573.6	3,187.5	61.0	0.0 (3 Economies)
Reliability of supply and transparency of tariff index (0-8)	0	1.6	7.4	8 (26 Economies)

Figure - Getting Electricity in Mali - Score



Figure - Getting Electricity in Mali and comparator economies - Ranking and Score



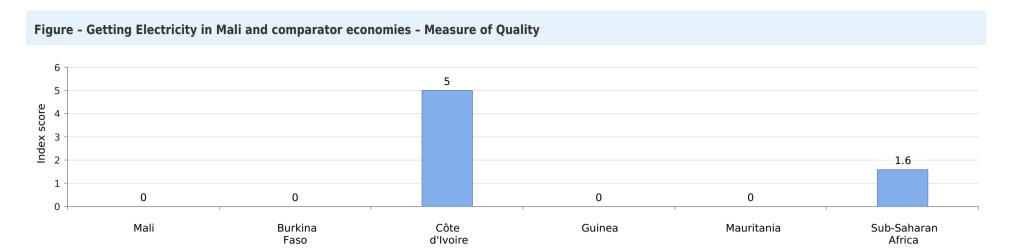
Note: The ranking of economies on the ease of getting electricity is determined by sorting their scores for getting electricity. These scores are the simple average of the scores for all the component indicators except the price of electricity.



<sup>\*</sup>This symbol is shown beside procedure numbers that take place simultaneously with the previous procedure.

Note: Online procedures account for 0.5 days in the total time calculation. For economies that have a different procedure list for men and women, the graph shows the time for women. For more information on methodology, see the *Doing Business* website (http://doingbusiness.org/en/methodology). For details on the procedures

reflected here, see the summary below.



#### **Details - Getting Electricity in Mali - Procedure, Time and Cost**

No.	Procedures	Time to Complete	Associated Costs
1	Submit application to EDM and await estimate  Agency: Energie du Mali (EDM), Bamako  The client submits an online application to Energie du Mali (EDM) along with their ID card and property title.	30 calendar days	XOF 0
<b>⇒</b> 2	Receive site inspection by EDM  Agency: Energie du Mali (EDM), Bamako  EDM will then come on site for a feasibility study and prepare an estimate of the connection fees.  If the client chooses to hire a private firm for the external works, then they would need to ask that same firm to prepare the estimate for them. In such case, the estimate will also include: a) the fees to EDM-SA for the control and oversee of external works; b) the fees to EDM-SA for furnishing and installing the meter; c) the security deposit equivalent to 11'655 XOF/kvA. The first 100 meters of the cable are at the expense of EDM-SA.	1 calendar day	XOF 0
3	Purchase material for external works  Agency: Store (overseas)  The distribution department of EDM relies on the supply department for transformers. When there is a stock supply issue, EDM helps its clients find a transformer in the private sector and deduct it from the bill.  Importing a transformer takes on average 3 months. Transformers can be imported from Europe (often from France) within 13 weeks. Recently, new trends have appeared: transformers might be obtained from Ivory Coast, Morocco, Tunisia, within one month.  The client can either wait for the utility to buy the transformer or buy it themselves directly to gain time.	45 calendar days	XOF 0
4	Obtain external works and meter installation from EDM	45 calendar days	XOF 12,416,328.84

#### Obtain external works and meter installation from EDM

Agency: Energie du Mali (EDM), Bamako

The client can choose to hire either EDM or a private firm for the external works. In the latter case, the private firm would need the authorization/certification of EDM in order want to install the material.

In practice, EDM will typically carry out the works because it is less expensive and, as such, it is often the client's choice. EDM subcontracts when it is not able to face the demands of its customers.

In this case, an expansion (installation of a transformer) of the network is necessary.

• The quotation for the cable and the material:

If a company resorts to EDM and uses an overhead cable (not an underground cable), EDM will deduct XOF 2,300,000 from the total amount of the works. This explains mainly why EDM is cheaper.

If the cable is dealt with by a private company, the beneficiary will not have this reduction but will be able to charge other customers the use of cable. Yet, after 5 years, this cable becomes the property of EDM.

• The quotation for the transformer

EDM proposes 2 types of transformers:

An overhead transformer at 160 kVA costing XOF 4,407,000

A pad-mounted transformer at 160 kVA costing XOF 4,538, 280

Private companies tend to charge more for their transformers (higher margin).

The type of service (overhead or underground) depends on the exact location of the building. On the left shore of Niger river, part of the service is overhead and another is underground (in any case, that side of the river is already saturated and cannot accommodate new customers). On the right shore, about 90% of installations are overhead, so it is assumed the service to connect to will be overhead.

In this case, the total cost would be about XOF 13 - 13.5M. EDM would deduce XOF 2.3M from this, and then the client will need to pay an additional 10% of the final cost to EDM.

**<sup>⇒</sup>**Takes place simultaneously with previous procedure.

# **Details - Getting Electricity in Mali - Measure of Quality**

	Answer
Reliability of supply and transparency of tariff index (0-8)	0
Total duration and frequency of outages per customer a year (0-3)	0
System average interruption duration index (SAIDI)	
System average interruption frequency index (SAIFI)	
What is the minimum outage time (in minutes) that the utility considers for the calculation of SAIDI/SAIFI	0.0
Mechanisms for monitoring outages (0-1)	0
Does the distribution utility use automated tools to monitor outages?	No
Mechanisms for restoring service (0-1)	0
Does the distribution utility use automated tools to restore service?	No
Regulatory monitoring (0-1)	1
Does a regulator—that is, an entity separate from the utility—monitor the utility's performance on reliability of supply?	Yes
Financial deterrents aimed at limiting outages (0-1)	0
Does the utility either pay compensation to customers or face fines by the regulator (or both) if outages exceed a certain cap?	No
Communication of tariffs and tariff changes (0-1)	0
Are effective tariffs available online?	No
Link to the website, if available online	n.a
Are customers notified of a change in tariff ahead of the billing cycle?	Yes

# Note:

If the duration and frequency of outages is 100 or less, the economy is eligible to score on the Reliability of supply and transparency of tariff index.

If the duration and frequency of outages is not available, or is over 100, the economy is not eligible to score on the index.

If the minimum outage time considered for SAIDI/SAIFI is over 5 minutes, the economy is not eligible to score on the index.



# Registering Property

This topic examines the steps, time and cost involved in registering property, assuming a standardized case of an entrepreneur who wants to purchase land and a building that is already registered and free of title dispute. In addition, the topic also measures the quality of the land administration system in each economy. The quality of land administration index has five dimensions: reliability of infrastructure, transparency of information, geographic coverage, land dispute resolution, and equal access to property rights. The most recent round of data collection for the project was completed in May 2019. See the methodology for more information.

#### What the indicators measure

#### Procedures to legally transfer title on immovable property (number)

- Preregistration procedures (for example, checking for liens, notarizing sales agreement, paying property transfer taxes)
- Registration procedures in the economy's largest business city.
- Postregistration procedures (for example, filling title with municipality)

#### Time required to complete each procedure (calendar days)

- Does not include time spent gathering information
- Each procedure starts on a separate day though procedures that can be fully completed online are an exception to this rule
- Procedure is considered completed once final document is received
- No prior contact with officials

#### Cost required to complete each procedure (% of property value)

- Official costs only (such as administrative fees, duties and taxes).
- Value Added Tax, Capital Gains Tax and illicit payments are excluded

#### Quality of land administration index (0-30)

- Reliability of infrastructure index (0-8)
- Transparency of information index (0-6)
- Geographic coverage index (0-8)
- Land dispute resolution index (0-8)
- Equal access to property rights index (-2-0)

#### Case study assumptions

To make the data comparable across economies, several assumptions about the parties to the transaction, the property and the procedures are used.

#### The parties (buyer and seller):

- Are limited liability companies (or the legal equivalent).
- Are located in the periurban (that is, on the outskirts of the city but still within its official limits) area of the economy's largest business city. For 11 economies the data are also collected for the second largest business city.
- Are 100% domestically and privately owned.
- Perform general commercial activities.

#### The property (fully owned by the seller):

- Has a value of 50 times income per capita, which equals the sale price.
- Is fully owned by the seller.
- Has no mortgages attached and has been under the same ownership for the past 10 years.
- Is registered in the land registry or cadastre, or both, and is free of title disputes.
- Is located in a periurban commercial zone (that is, on the outskirts of the city but still within its official limits), and no rezoning is required.
- Consists of land and a building. The land area is 557.4 square meters (6,000 square feet). A twostory warehouse of 929 square meters (10,000 square feet) is located on the land. The warehouse is 10 years old, is in good condition, has no heating system and complies with all safety standards, building codes and legal requirements. The property, consisting of land and building, will be transferred in its entirety.
- Will not be subject to renovations or additional construction following the purchase.
- Has no trees, natural water sources, natural reserves or historical monuments of any kind.
- Will not be used for special purposes, and no special permits, such as for residential use, industrial plants, waste storage or certain types of agricultural activities, are required.
- Has no occupants, and no other party holds a legal interest in it.

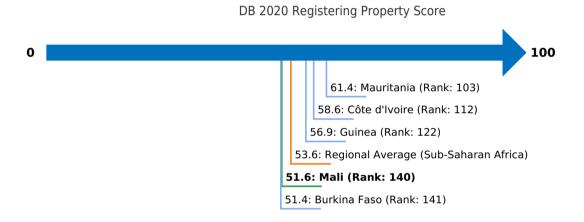
# **Registering Property - Mali**

Indicator	Mali	Sub-Saharan Africa	OECD high income	Best Regulatory Performance
Procedures (number)	5	6.1	4.7	1 (5 Economies)
Time (days)	29	51.6	23.6	1 (2 Economies)
Cost (% of property value)	11.1	7.3	4.2	0.0 (Saudi Arabia)
Quality of the land administration index (0-30)	8.0	9.0	23.2	None in 2018/19

Figure - Registering Property in Mali - Score

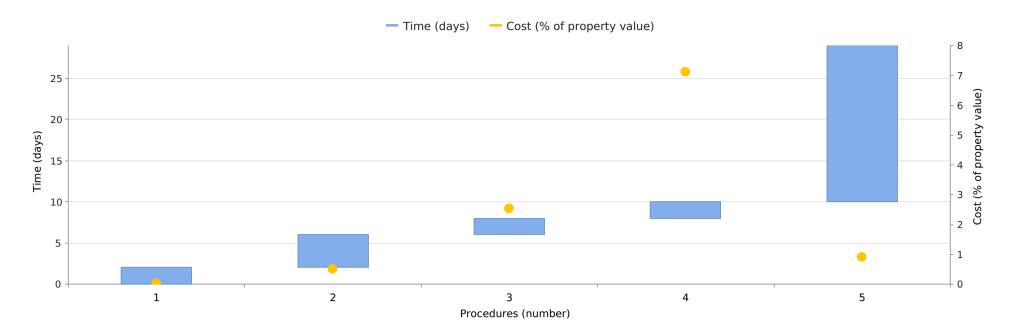


Figure - Registering Property in Mali and comparator economies - Ranking and Score



Note: The ranking of economies on the ease of registering property is determined by sorting their scores for registering property. These scores are the simple average of the scores for each of the component indicators.

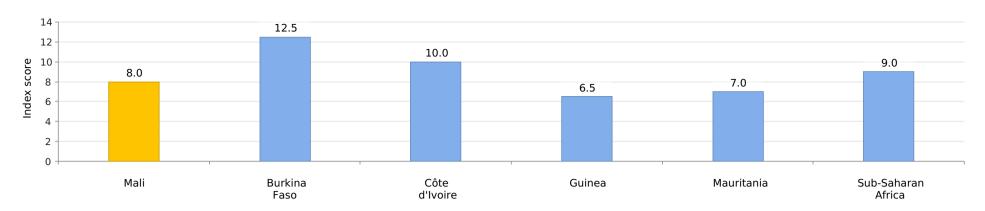
Figure - Registering Property in Mali - Procedure, Time and Cost



<sup>\*</sup>This symbol is shown beside procedure numbers that take place simultaneously with the previous procedure.

Note: Online procedures account for 0.5 days in the total time calculation. For economies that have a different procedure list for men and women, the graph shows the time for women. For more information on methodology, see the *Doing Business* website (http://doingbusiness.org/en/methodology). For details on the procedures reflected here, see the summary below.

Figure - Registering Property in Mali and comparator economies - Measure of Quality



**Details - Registering Property in Mali - Procedure, Time and Cost** 

No.	Procedures	Time to Complete	Associated Costs
1	Verify the real identity of the proprietor and the situation of the title Agency: Land Registry ("Bureau de la Conservation Foncière")  The buyer should perform due diligence before entering into a sale agreement with the owner of the property. Due diligence can merely be done by requesting from the buyer the number of the property lot. With the given number, the buyer can personally go to the Land Registry and ask the register clerk to provide him with a certificate called "Réquisition Foncière". This is done very promptly by searching the property lot number and making a copy of it. The information included in the certificate relates to property's area, its exact location, the name of its actual owner (and all previous ones). It also consists of all information about potential mortgages or liens encumbering it. The certificate engages the state's responsibility and is more important than the deed of ownership presented by the seller. The deed can be outdated and not reflect the actual situation, or it might be a fake.	2 days	XOF 5,000
2	Obtain an assessment of the true value of the property  Agency: Courtier immobilier  It is common practice that the potential buyer hires a price expert to assess the true value of the property before the sale agreement. These are commonly called "courtiers informels de l'immobilier". After investigating the place and the building, these private experts provide a range of acceptable prices and charges 0.5% of the property value for their fees.	4 days	XOF 120,612.23; (0.5 % of the property value)
3	Notary prepares sale agreement  Agency: Notary  The law requires the sale agreement to be notarized. It is common practice that parties also ask the notary to draft the sale agreement. Notary's fees are regulated by decree n°7- 205/P-RM du 22 Juin 2007, following the cumulative schedule showed above. This scheme makes the notary very wary to reflect the right price of sale in the sale contract. This is because parties may tend to understate the true value of the sale to avoid paying the right amount of tax. The parties should also pay 18% of the notary's fees as a VAT for the state.	2 days	XOF 609,642.81; (Notary fees (subject to 18 % VAT) according to the following cumulative scale:  Property value (in FCFA): Notary fees Less than 2.500.000: 5.5 % of the property value Between 2.500.001 and 5.000.000: 4 % of the property value Between 5.000.001 and 10.000.000: 2.5% of the property value More than 10.000.000: 1.75 % of the remaining property value)
4	Register the sale agreement with the Service des domaines et du Cadastre Agency: Service des Domaines et du Cadastre de la zone concernée  The sale agreement should be registered with the Service des Domaines et du Cadastre. The registration fees are now 7% of the property value following the amendment of the "Loi №06-067 du 29 decembre 2006 portant code general des impots" published in the official gazette. The parties should also pay stamp duties. Stamps cost CFA3500 per page for approximately 4 pages. The parties should also pay a fixed registry tax of CFA 12,500 according to the articles 433 and 435 of the General Tax Code (Code Général des Impôts).	2 days	XOF 1,715,071.23; (7 % of the property value + 14,000 FCFA (stamp duties) + 12,500 (Registration fees))

5

# Final transfer of the property title with the Land Registry ("Bureau de la Conservation Foncière")

Agency: Land Registry ("Bureau de la Conservation Foncière")

The transfer fees are 0.9% of the value of the property divided as follows: 1) 0.6% to the Budget and 2 ) 0.3% for the Conservateur's salary. \*Before doing the final transfer, the land register forwards the whole file to the verification commission ("Commission de Verification") that checks whether the price stated in the contract of sale corresponds to the commission's price criteria. In case the commission contests the price, the parties are requested to come back to the Land Registry and pay the difference in taxes. The parties can choose to contest the commission decision by going to court. In the latter case, delays are substantial. If the commission does not object to the stated price, the application proceeds and the director of the Land Registry makes the final transfer of property. The Registry will then issue a final deed of property in the name of the new buyer.

XOF 217,102.02; (0.9 % property value)

19 days

**<sup>⇒</sup>**Takes place simultaneously with previous procedure.

# **Details - Registering Property in Mali - Measure of Quality**

	Answer	Score
lity of the land administration index (0-30)		8.0
iability of infrastructure index (0-8)		2.0
Type of land registration system in the economy:	Title Registration System	
What is the institution in charge of immovable property registration?	Land Registry (Bureau de la Conservation Foncière)	
In what format are past and newly issued land records kept at the immovable property registry of the largest business city of the economy —in a paper format or in a computerized format (scanned or fully digital)?	Paper	0.0
Is there a comprehensive and functional electronic database for checking for encumbrances (liens, mortgages, restrictions and the like)?	No	0.0
Institution in charge of the plans showing legal boundaries in the largest business city:	Bureau des Domaines et du Cadastre	
In what format are past and newly issued cadastral plans kept at the mapping agency of the largest business city of the economy—in a paper format or in a computerized format (scanned or fully digital)?	Paper	0.0
Is there an electronic database for recording boundaries, checking plans and providing cadastral information (geographic information system)?	No	0.0
Is the information recorded by the immovable property registration agency and the cadastral or mapping agency kept in a single database, in different but linked databases or in separate databases?	Different databases but linked	1.0
Do the immovable property registration agency and cadastral or mapping agency use the same identification number for properties?	Yes	1.0
ansparency of information index (0-6)		1.5
Who is able to obtain information on land ownership at the agency in charge of immovable property registration in the largest business city?	Anyone who pays the official fee	1.0
Is the list of documents that are required to complete any type of property transaction made publicly available- and if so, how?	Yes, in person	0.0
Link for online access:		
Is the applicable fee schedule for any type of property transaction at the agency in charge of immovable property registration in the largest business city made publicly available–and if so, how?	Yes, in person	0.0
Link for online access:		
Does the agency in charge of immovable property registration agency formally commit to deliver a legally binding document that proves property ownership within a specific timeframe –and if so, how does it communicate the service standard?	No	0.0
Link for online access:		
Is there a specific and independent mechanism for filing complaints about a problem that occurred at the agency in charge of immovable property registration?	No	0.0
Contact information:		
Are there publicly available official statistics tracking the number of transactions at the immovable property registration agency?	No	0.0
Number of property transfers in the largest business city in 2018:		
Who is able to consult maps of land plots in the largest business city?	Anyone who pays the official fee	0.5
Is the applicable fee schedule for accessing maps of land plots made publicly available—and if so, how?	Yes, in person	0.0
Link for online access:		

Doing Business 2020 Mali		
Link for online access:		
Is there a specific and independent mechanism for filing complaints about a problem that occurred at the cadastral or mapping agency?	No	0.0
Contact information:		
Geographic coverage index (0-8)		0.0
Are all privately held land plots in the largest business city formally registered at the immovable property registry?	No	0.0
Are all privately held land plots in the economy formally registered at the immovable property registry?	No	0.0
Are all privately held land plots in the largest business city mapped?	No	0.0
Are all privately held land plots in the economy mapped?	No	0.0
Land dispute resolution index (0-8)		4.5
Does the law require that all property sale transactions be registered at the immovable property registry to make them opposable to third parties?	Yes	1.5
Legal basis:	Article 89 de l'Ordonnance n° 00- 027/P-RM du 22 mars 2000, portant Code domanial et foncier	
Is the system of immovable property registration subject to a state or private guarantee?	Yes	0.5
Type of guarantee:	State guarantee	
Legal basis:	Articles 71-72 de l'Ordonnance n° 00- 027/P-RM du 22 mars 2000, portant Code domanial et foncier	
Is there a is a specific, out-of-court compensation mechanism to cover for losses incurred by parties who engaged in good faith in a property transaction based on erroneous information certified by the immovable property registry?	Yes	0.5
Legal basis:	Articles 220 of the Ordonnance n° 00-027/P-RM du 22 mars 2000, portant Code domanial et foncier. Le paiement des sommes dues tant aux parties qu'au trésor public, par application de l'article précédent est garanti par un cautionnement que les Conservateurs de la propriété foncière sont tenus de fournir à l'époque de leur entrée en fonction et dont l'affectation est maintenue pendant cinq années après la cessation desdites fonctions.	
Does the legal system require a control of legality of the documents necessary for a property transaction (e.g., checking the compliance of contracts with requirements of the law)?	Yes	0.5
If yes, who is responsible for checking the legality of the documents?	Registrar; Notary;	
Does the legal system require verification of the identity of the parties to a property transaction?	Yes	0.5
If yes, who is responsible for verifying the identity of the parties?	Registrar; Notary;	
Is there a national database to verify the accuracy of government issued identity documents?	No	0.0

Doing Business 2020 Mali		
What is the Court of first instance in charge of a case involving a standard land dispute between two local businesses over tenure rights for a property worth 50 times gross national income (GNI) per capita and located in the largest business city?	Le Tribunal de la Situation de l'Immeuble	
How long does it take on average to obtain a decision from the first-instance court for such a case (without appeal)?	Between 2 and 3 years	1.0
Are there publicly available statistics on the number of land disputes at the economy level in the first instance court?	No	0.0
Number of land disputes in the economy in 2018:		
Equal access to property rights index (-2-0)		0.0
Do unmarried men and unmarried women have equal ownership rights to property?	Yes	
Do married men and married women have equal ownership rights to property?	Yes	0.0

# Getting Credit

This topic explores two sets of issues—the strength of credit reporting systems and the effectiveness of collateral and bankruptcy laws in facilitating lending. The most recent round of data collection for the project was completed in May 2019. See the methodology for more information.

#### What the indicators measure

#### Strength of legal rights index (0-12)

- Rights of borrowers and lenders through collateral laws (0-10)
- Protection of secured creditors' rights through bankruptcy laws (0-2)

#### Depth of credit information index (0-8)

 Scope and accessibility of credit information distributed by credit bureaus and credit registries (0-8)

# Credit bureau coverage (% of adults)

 Number of individuals and firms listed in largest credit bureau as a percentage of adult population

# Credit registry coverage (% of adults)

 Number of individuals and firms listed in credit registry as a percentage of adult population

#### Case study assumptions

Doing Business assesses the sharing of credit information and the legal rights of borrowers and lenders with respect to secured transactions through 2 sets of indicators. The depth of credit information index measures rules and practices affecting the coverage, scope and accessibility of credit information available through a credit registry or a credit bureau. The strength of legal rights index measures the degree to which collateral and bankruptcy laws protect the rights of borrowers and lenders and thus facilitate lending. For each economy it is first determined whether a unitary secured transactions system exists. Then two case scenarios, case A and case B, are used to determine how a nonpossessory security interest is created, publicized and enforced according to the law. Special emphasis is given to how the collateral registry operates (if registration of security interests is possible). The case scenarios involve a secured borrower, company ABC, and a secured lender, BizBank.

In some economies the legal framework for secured transactions will allow only case A or case B (not both) to apply. Both cases examine the same set of legal provisions relating to the use of movable collateral.

#### Several assumptions about the secured borrower (ABC) and lender (BizBank) are used:

- ABC is a domestic limited liability company (or its legal equivalent).
- ABC has up to 50 employees.
- ABC has its headquarters and only base of operations in the economy's largest business city. For 11 economies the data are also collected for the second largest business city.
- Both ABC and BizBank are 100% domestically owned.

The case scenarios also involve assumptions. In case A, as collateral for the loan, ABC grants BizBank a nonpossessory security interest in one category of movable assets, for example, its machinery or its inventory. ABC wants to keep both possession and ownership of the collateral. In economies where the law does not allow nonpossessory security interests in movable property, ABC and BizBank use a fiduciary transfer-of-title arrangement (or a similar substitute for nonpossessory security interests).

In case B, ABC grants BizBank a business charge, enterprise charge, floating charge or any charge that gives BizBank a security interest over ABC's combined movable assets (or as much of ABC's movable assets as possible). ABC keeps ownership and possession of the assets.

# **Getting Credit - Mali**

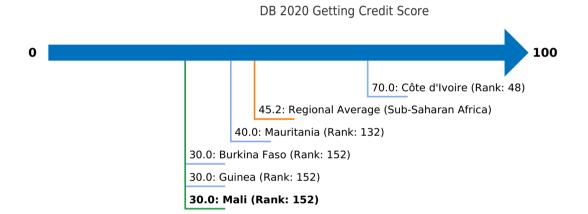
Indicator	Mali	Sub-Saharan Africa	OECD high income	Best Regulatory Performance
Strength of legal rights index (0-12)	6	5.1	6.1	12 (5 Economies)
Depth of credit information index (0-8)	0	3.9	6.8	8 (53 Economies)
Credit registry coverage (% of adults)	0.0	8.3	24.4	100.0 (2 Economies)
Credit bureau coverage (% of adults)	3.5	11.0	66.7	100.0 (14 Economies)

Figure - Getting Credit in Mali - Score



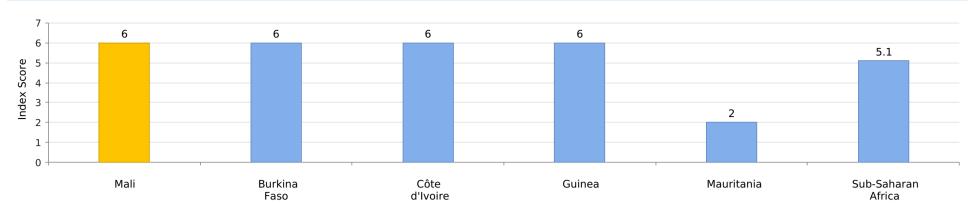
Score - Getting Credit

Figure - Getting Credit in Mali and comparator economies - Ranking and Score



Note: The ranking of economies on the ease of getting credit is determined by sorting their scores for getting credit. These scores are the sum of the scores for the strength of legal rights index and the depth of credit information index.

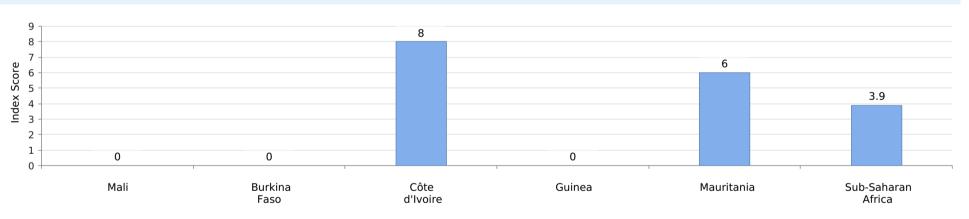
Figure - Legal Rights in Mali and comparator economies



# **Details - Legal Rights in Mali**

Strength of legal rights index (0-12)	6
Does an integrated or unified legal framework for secured transactions that extends to the creation, publicity and enforcement of functional equivalents to security interests in movable assets exist in the economy?	Yes
Does the law allow businesses to grant a non possessory security right in a single category of movable assets, without requiring a specific description of collateral?	Yes
Does the law allow businesses to grant a non possessory security right in substantially all of its assets, without requiring a specific description of collateral?	Yes
May a security right extend to future or after-acquired assets, and does it extend automatically to the products, proceeds and replacements of the original assets?	Yes
Is a general description of debts and obligations permitted in collateral agreements; can all types of debts and obligations be secured between parties; and can the collateral agreement include a maximum amount for which the assets are encumbered?	Yes
Is a collateral registry in operation for both incorporated and non-incorporated entities, that is unified geographically and by asset type, with an electronic database indexed by debtor's name?	No
Does a notice-based collateral registry exist in which all functional equivalents can be registered?	No
Does a modern collateral registry exist in which registrations, amendments, cancellations and searches can be performed online by any interested third party?	No
Are secured creditors paid first (i.e. before tax claims and employee claims) when a debtor defaults outside an insolvency procedure?	No
Are secured creditors paid first (i.e. before tax claims and employee claims) when a business is liquidated?	No
Are secured creditors subject to an automatic stay on enforcement when a debtor enters a court-supervised reorganization procedure? Does the law protect secured creditors' rights by providing clear grounds for relief from the stay and sets a time limit for it?	No
Does the law allow parties to agree on out of court enforcement at the time a security interest is created? Does the law allow the secured creditor to sell the collateral through public auction or private tender, as well as, for the secured creditor to keep the asset in satisfaction of the debt?	Yes

# Figure - Credit Information in Mali and comparator economies



# **Details - Credit Information in Mali**

Depth of credit information index (0-8)	Credit bureau	Credit registry	Score
Are data on both firms and individuals distributed?	No	No	0
Are both positive and negative credit data distributed?	No	No	0
Are data from retailers or utility companies - in addition to data from banks and financial institutions - distributed?	No	No	0
Are at least 2 years of historical data distributed? (Credit bureaus and registries that distribute more than 10 years of negative data or erase data on defaults as soon as they are repaid obtain a score of 0 for this component.)	No	No	0
Are data on loan amounts below 1% of income per capita distributed?	No	No	0
By law, do borrowers have the right to access their data in the credit bureau or credit registry?	No	No	0
Can banks and financial institutions access borrowers' credit information online (for example, through an online platform, a system-to-system connection or both)?	No	No	0
Are bureau or registry credit scores offered as a value-added service to help banks and financial institutions assess the creditworthiness of borrowers?	No	No	0

Note: An economy receives a score of 1 if there is a "yes" to either bureau or registry. If the credit bureau or registry is not operational or covers less than 5% of the adult population, the total score on the depth of credit information index is 0.

Coverage	Credit bureau	Credit registry
Number of individuals	323,034	N/A
Number of firms	12,073	N/A
Total	335,107	0
Percentage of adult population	3.5	0.0

# Protecting Minority Investors

This topic measures the strength of minority shareholder protections against misuse of corporate assets by directors for their personal gain as well as shareholder rights, governance safeguards and corporate transparency requirements that reduce the risk of abuse. The most recent round of data collection for the project was completed in May 2019. See the methodology for more information.

#### What the indicators measure

- Extent of disclosure index (0-10): Disclosure, review, and approval requirements for related-party transactions
- Extent of director liability index (0-10): Ability of minority shareholders to sue and hold interested directors liable for prejudicial related-party transactions; Available legal remedies (damages, disgorgement of profits, disqualification from managerial position(s) for one year or more, rescission of the transaction)
- Ease of shareholder suits index (0-10): Access to internal corporate documents; Evidence obtainable during trial and allocation of legal expenses
- Extent of conflict of interest regulation index (0-30): Sum of the extent of disclosure, extent of director liability and ease of shareholder suits indices
- Extent of shareholder rights index (0-6): Shareholders' rights and role in major corporate decisions
- Extent of ownership and control index (0-7): Governance safeguards protecting shareholders from undue board control and entrenchment
- Extent of corporate transparency index (0-7): Corporate transparency on ownership stakes, compensation, audits and financial prospects
- Extent of shareholder governance index (0-20): Sum of the extent of shareholders rights, extent of ownership and control and extent of corporate transparency indices
- Strength of minority investor protection index (0-50): Sum of the extent of conflict of interest regulation and extent of shareholder governance indices

#### **Case study assumptions**

To make the data comparable across economies, a case study uses several assumptions about the business and the transaction.

#### The business (Buyer):

- Is a publicly traded corporation listed on the economy's most important stock exchange.
- Has a board of directors and a chief executive officer (CEO) who may legally act on behalf of Buyer where permitted, even if this is not specifically required by law.
- Has a supervisory board in economies with a two-tier board system on which Mr. James appointed 60% of the shareholder-elected members.
- Has not adopted bylaws or articles of association that go beyond the minimum requirements. Does not follow codes, principles, recommendations or guidelines that are not mandatory.
- Is a manufacturing company with its own distribution network.

#### The transaction involves the following details:

- Mr. James owns 60% of Buyer, sits on Buyer's board of directors and elected two directors to Buyer's five-member board.
- Mr. James also owns 90% of Seller, a company that operates a chain of retail hardware stores. Seller recently closed a large number of its stores.
- Mr. James proposes that Buyer purchase Seller's unused fleet of trucks to expand Buyer's distribution of its food products, a proposal to which Buyer agrees. The price is equal to 10% of Buyer's assets and is higher than the market value.
- The proposed transaction is part of the company's principal activity and is not outside the authority of the company.
- Buyer enters into the transaction. All required approvals are obtained, and all required disclosures made—that is, the transaction was not entered into fraudulently.
- The transaction causes damages to Buyer. Shareholders sue Mr. James and the executives and directors that approved the transaction.

# **Protecting Minority Investors - Mali**

#### **Stock exchange information**

Stock exchange	Bourse Régionale des Valeurs Mobilières
Stock exchange URL	http://www.brvm.org
Listed firms with equity securities	46
City Covered	Bamako

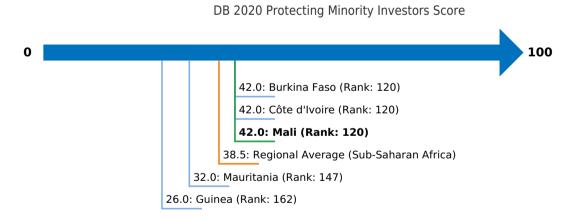
Indicator	Mali	Sub-Saharan Africa	OECD high income	Best Regulatory Performance
Extent of disclosure index (0-10)	7.0	5.5	6.5	10 (13 Economies)
Extent of director liability index (0-10)	1.0	3.5	5.3	10 (3 Economies)
Ease of shareholder suits index (0-10)	5.0	5.5	7.3	10 (Djibouti)
Extent of shareholder rights index (0-6)	4.0	1.8	4.7	6 (19 Economies)
Extent of ownership and control index (0-7)	2.0	1.4	4.5	7 (9 Economies)
Extent of corporate transparency index (0-7)	2.0	1.5	5.7	7 (13 Economies)

Figure - Protecting Minority in Mali - Score



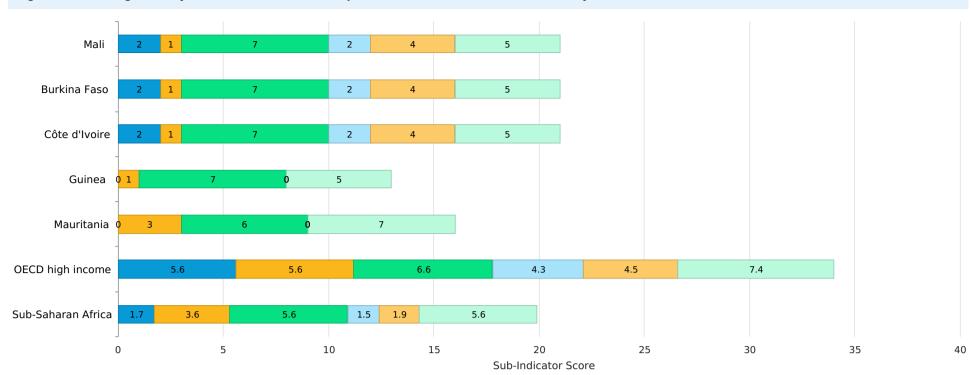
Score - Protecting Minority Investors

Figure - Protecting Minority Investors in Mali and comparator economies - Ranking and Score



Note: The ranking of economies on the strength of minority investor protections is determined by sorting their scores for protecting minority investors. These scores are the simple average of the scores for the extent of conflict of interest regulation index and the extent of shareholder governance index.

Figure - Protecting Minority Investors in Mali and comparator economies - Measure of Quality



Extent of corporate transparency index (0-7)
 Extent of director liability index (0-10)
 Extent of disclosure index (0-10)
 Extent of ownership and control index (0-7)
 Extent of shareholder rights index (0-6)

# **Details - Protecting Minority Investors in Mali - Measure of Quality**

	Answer	Score
Extent of conflict of interest regulation index (0-30)		
Extent of disclosure index (0-10)		7.0
Whose decision is sufficient to approve the Buyer-Seller transaction? (0-3)	Shareholders excluding interested parties	3.0
Must an external body review the terms of the transaction before it takes place? (0-1)	No	0.0
Must Mr. James disclose his conflict of interest to the board of directors? (0-2)	Full disclosure of all material facts	2.0
Must Buyer disclose the transaction in periodic filings (e.g. annual reports)? (0-2)	Disclosure on the transaction and on the conflict of interest	2.0
Must Buyer immediately disclose the transaction to the public? (0-2)	No disclosure obligation	0.0
Extent of director liability index (0-10)		1.0
Can shareholders representing 10% of Buyer's share capital sue for the damage the transaction caused to Buyer? (0-1)	Yes	1.0
Can shareholders hold Mr. James liable for the damage the transaction caused to Buyer? (0-2)	Not liable	0.0
Can shareholders hold the other directors liable for the damage the transaction caused to Buyer? (0-2)	Not liable	0.0
Must Mr. James pay damages for the harm caused to Buyer upon a successful claim by shareholders? (0-1)	No	0.0
Must Mr. James repay profits made from the transaction upon a successful claim by shareholders? (0-1)	No	0.0
Is Mr. James disqualified upon a successful claim by shareholders? (0-1)	No	0.0
Can a court void the transaction upon a successful claim by shareholders? (0-2)	Only in case of fraud or bad faith	0.0
Ease of shareholder suits index (0-10)		5.0
Before suing, can shareholders representing 10% of Buyer's share capital inspect the transaction documents? (0-1)	Yes	1.0
Can the plaintiff obtain any documents from the defendant and witnesses at trial? (0-3)	Documents that directly prove specific facts in the plaintiff's claim	2.0
Can the plaintiff request categories of documents from the defendant without identifying specific ones? (0-1)	No	0.0
Can the plaintiff directly question the defendant and witnesses at trial? (0-2)	Preapproved questions only	1.0
Is the level of proof required for civil suits lower than that of criminal cases? (0-1)	No	0.0
Can shareholder plaintiffs recover their legal expenses from the company? (0-2)	Yes if successful	1.0
Extent of shareholder governance index (0-20)		
Extent of shareholder rights index (0-6)		4.0
Does the sale of 51% of Buyer's assets require shareholder approval?	No	0.0
Can shareholders representing 10% of Buyer's share capital call for a meeting of shareholders?	Yes	1.0
Must Buyer obtain its shareholders' approval every time it issues new shares?	Yes	1.0
Do shareholders automatically receive preemption rights every time Buyer issues new shares?	No	0.0
Do shareholders elect and dismiss the external auditor?	Yes	1.0
Are changes to the rights of a class of shares only possible if the holders of the affected shares approve?	Yes	1.0
Extent of ownership and control index (0-7)		2.0

Doing Business 2020 Mali		
Is it forbidden to appoint the same individual as CEO and chairperson of the board of directors?	No	0.0
Must the board of directors include independent and nonexecutive board members?	No	0.0
Can shareholders remove members of the board of directors without cause before the end of their term?	Yes	1.0
Must the board of directors include a separate audit committee exclusively comprising board members?	No	0.0
Must a potential acquirer make a tender offer to all shareholders upon acquiring 50% of Buyer?	No	0.0
Must Buyer pay declared dividends within a maximum period set by law?	Yes	1.0
Is a subsidiary prohibited from acquiring shares issued by its parent company?	No	0.0
Extent of corporate transparency index (0-7)		2.0
		2.0
Must Buyer disclose direct and indirect beneficial ownership stakes representing 5%?	No	0.0
	No No	
Must Buyer disclose direct and indirect beneficial ownership stakes representing 5%?  Must Buyer disclose information about board members' primary employment and directorships in other		0.0
Must Buyer disclose direct and indirect beneficial ownership stakes representing 5%?  Must Buyer disclose information about board members' primary employment and directorships in other companies?	No	0.0
Must Buyer disclose direct and indirect beneficial ownership stakes representing 5%?  Must Buyer disclose information about board members' primary employment and directorships in other companies?  Must Buyer disclose the compensation of individual managers?	No No	0.0 0.0 0.0
Must Buyer disclose direct and indirect beneficial ownership stakes representing 5%?  Must Buyer disclose information about board members' primary employment and directorships in other companies?  Must Buyer disclose the compensation of individual managers?  Must a detailed notice of general meeting be sent 21 days before the meeting?	No No No	0.0 0.0 0.0 0.0

# **[5]** Paying Taxes

This topic records the taxes and mandatory contributions that a medium-size company must pay or withhold in a given year, as well as the administrative burden of paying taxes and contributions and complying with postfiling procedures (VAT refund and tax audit). The most recent round of data collection for the project was completed in May 2019 covering for the Paying Taxes indicator calendar year 2018 (January 1, 2018 – December 31, 2018). See the methodology for more information.

#### What the indicators measure

# Tax payments for a manufacturing company in 2018 (number per year adjusted for electronic and joint filing and payment)

- Total number of taxes and contributions paid or withheld, including consumption taxes (value added tax, sales tax or goods and service tax)
- Method and frequency of filing and payment

#### Time required to comply with 3 major taxes (hours per year)

- Collecting information, computing tax payable
- Preparing separate tax accounting books, if required
- Completing tax return, filing with agencies
- Arranging payment or withholding

#### Total tax and contribution rate (% of commercial profits)

- Profit or corporate income tax
- Social contributions, labor taxes paid by employer
- Property and property transfer taxes
- Dividend, capital gains, financial transactions taxes
- Waste collection, vehicle, road and other taxes

#### **Postfiling Index**

- Time to comply with VAT refund (hours)
- Time to obtain VAT refund (weeks)
- Time to comply with a corporate income tax correction (hours)
- Time to complete a corporate income tax correction (weeks)

#### Case study assumptions

Using a case scenario, *Doing Business* records taxes and mandatory contributions a medium size company must pay in a year, and measures the administrative burden of paying taxes, contributions and dealing with postfiling processes. Information is also compiled on frequency of filing and payments, time taken to comply with tax laws, time taken to comply with the requirements of postfiling processes and time waiting.

To make data comparable across economies, several assumptions are used:

- TaxpayerCo is a medium-size business that started operations on January 1, 2017. It produces ceramic flowerpots and sells them at retail. All taxes and contributions recorded are paid in the second year of operation (calendar year 2018). Taxes and mandatory contributions are measured at all levels of government.

# The VAT refund process:

- In June 2018, TaxpayerCo. makes a large capital purchase: the value of the machine is 65 times income per capita of the economy. Sales are equally spread per month (1,050 times income per capita divided by 12) and cost of goods sold are equally expensed per month (875 times income per capita divided by 12). The machinery seller is registered for VAT and excess input VAT incurred in June will be fully recovered after four consecutive months if the VAT rate is the same for inputs, sales and the machine and the tax reporting period is every month. Input VAT will exceed Output VAT in June 2018.

#### The corporate income tax audit process:

- An error in calculation of income tax liability (for example, use of incorrect tax depreciation rates, or incorrectly treating an expense as tax deductible) leads to an incorrect income tax return and a corporate income tax underpayment. TaxpayerCo. discovered the error and voluntarily notified the tax authority. The value of the underpaid income tax liability is 5% of the corporate income tax liability due. TaxpayerCo. submits corrected information after the deadline for submitting the annual tax return, but within the tax assessment period.

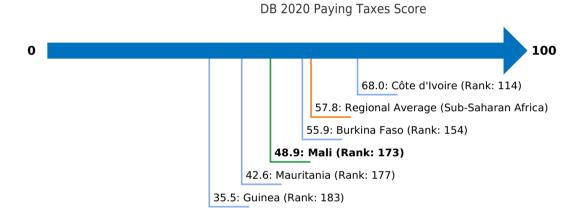
## **Paying Taxes - Mali**

Indicator	Mali	Sub-Saharan Africa	OECD high income	Best Regulatory Performance
Payments (number per year)	35	36.6	10.3	3 (2 Economies)
Time (hours per year)	276	280.6	158.8	49 (3 Economies)
Total tax and contribution rate (% of profit)	54.5	47.3	39.9	26.1 (33 Economies)
Postfiling index (0-100)	25.7	54.7	86.7	None in 2018/19

Figure - Paying Taxes in Mali - Score

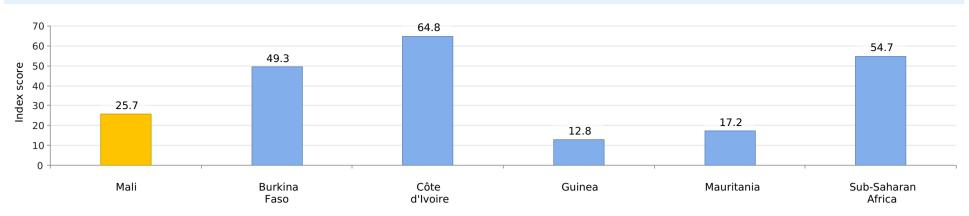


Figure - Paying Taxes in Mali and comparator economies - Ranking and Score



Note: The ranking of economies on the ease of paying taxes is determined by sorting their scores for paying taxes. These scores are the simple average of the scores for each of the component indicators, with a threshold and a nonlinear transformation applied to one of the component indicators, the total tax and contribution rate. The threshold is defined as the total tax and contribution rate at the 15th percentile of the overall distribution for all years included in the analysis up to and including Doing Business 2015, which is 26.1%. All economies with a total tax and contribution rate below this threshold receive the same score as the economy at the threshold.

Figure - Paying Taxes in Mali and comparator economies - Measure of Quality



# **Details - Paying Taxes in Mali**

Tax or mandatory contribution	Payments (number)	Notes on Payments	Time (hours)	Statutory tax rate	Tax base	Total tax and contribution rate (% of profit)	Notes on TTCR
Social Security contributions	12.0		120.0	21.9%	gross salaries	24.70	
General Solidarity Contribution	0.0		0.0	0.5%	sales turnover	8.84	
Corporate income tax	4.0		30.0	30%	taxable profits	7.47	
Payroll tax	12.0			3.5%	gross salaries	3.95	
Business license tax	1.0			fixed duty and proportional 10% duty of the rental value business premises		2.72	
Apprenticeship tax	0.0	jointly		2%	gross salaries	2.26	
Tax for youth employment	0.0	jointly		2%	gross salaries	2.26	
Accomodation tax	0.0	jointly		1%	gross salaries	1.13	
Vehicle tax	1.0			fixed fee	horse power	0.50	
Insurance tax	1.0			20%	insurance premium	0.42	
Tax on interest	1.0			9%	interest income	0.23	
Value added tax (VAT)	0.0	jointly	126.0	18%	value added	0.00	not included
Social Security contributions on employee	0.0			6.7%	gross salaries	0.00	
Stamp duty	1.0			XOF 1,500	per page	0.00	small amount
Stamp duty on property transfer	1.0					0.00	small amount
Fuel tax	1.0			various rates		0.00	small amount
Totals	35		276			54.5	

# **Details - Paying Taxes in Mali - Tax by Type**

Taxes by type	Answer
Profit tax (% of profit)	7.5
Labor tax and contributions (% of profit)	43.1
Other taxes (% of profit)	3.9

# **Details - Paying Taxes in Mali - Measure of Quality**

	Answer	Score
Postfiling index (0-100)		25.7
VAT refunds		
Does VAT exist?	Yes	
Does a VAT refund process exist per the case study?	No	
Restrictions on VAT refund process	Restricted to international traders and others	
Percentage of cases exposed to a VAT audit (%)	Not applicable	
Is there a mandatory carry forward period?	No	
Time to comply with VAT refund (hours)	No VAT refund per case study scenario	0.0
Time to obtain VAT refund (weeks)	No VAT refund per case study scenario	0.0
Corporate income tax audits		
Does corporate income tax exist?	Yes	
Percentage of cases exposed to a corporate income tax audit (%)	25% - 49%	
Time to comply with a corporate income tax correction (hours)	7.0	89.9
Time to complete a corporate income tax correction (weeks)	27.9	12.9

**Notes:** Names of taxes have been standardized. For instance income tax, profit tax, tax on company's income are all named corporate income tax in this table. The hours for VAT include all the VAT and sales taxes applicable.

The hours for Social Security include all the hours for labor taxes and mandatory contributions in general.

The postfiling index is the average of the scores on time to comply with VAT refund, time to obtain a VAT refund, time to comply with a corporate income tax correction and time to complete a corporate income tax correction.

N/A = Not applicable.

# Trading across Borders

Doing Business records the time and cost associated with the logistical process of exporting and importing goods. Doing Business measures the time and cost (excluding tariffs) associated with three sets of procedures—documentary compliance, border compliance and domestic transport—within the overall process of exporting or importing a shipment of goods. The most recent round of data collection for the project was completed in May 2019. See the methodology for more information.

#### What the indicators measure

#### **Documentary compliance**

- Obtaining, preparing and submitting documents during transport, clearance, inspections and port or border handling in origin economy
- Obtaining, preparing and submitting documents required by destination economy and any transit economies
- Covers all documents required by law and in practice, including electronic submissions of information

### **Border compliance**

- Customs clearance and inspections
- Inspections by other agencies (if applied to more than 20% of shipments)
- Handling and inspections that take place at the economy's port or border

#### **Domestic transport**

- Loading or unloading of the shipment at the warehouse or port/border
- Transport between warehouse and port/border
- Traffic delays and road police checks while shipment is en route

#### Case study assumptions

To make the data comparable across economies, a few assumptions are made about the traded goods and the transactions:

**Time:** Time is measured in hours, and 1 day is 24 hours (for example, 22 days are recorded as 22×24=528 hours). If customs clearance takes 7.5 hours, the data are recorded as is. Alternatively, suppose documents are submitted to a customs agency at 8:00a.m., are processed overnight and can be picked up at 8:00a.m. the next day. The time for customs clearance would be recorded as 24 hours because the actual procedure took 24 hours.

**Cost:** Insurance cost and informal payments for which no receipt is issued are excluded from the costs recorded. Costs are reported in U.S. dollars. Contributors are asked to convert local currency into U.S. dollars based on the exchange rate prevailing on the day they answer the questionnaire. Contributors are private sector experts in international trade logistics and are informed about exchange rates.

#### Assumptions of the case study:

- For all 190 economies covered by *Doing Business*, it is assumed a shipment is in a warehouse in the largest business city of the exporting economy and travels to a warehouse in the largest business city of the importing economy.
- It is assumed each economy imports 15 metric tons of containerized auto parts (HS 8708) from its natural import partner—the economy from which it imports the largest value (price times quantity) of auto parts. It is assumed each economy exports the product of its comparative advantage (defined by the largest export value) to its natural export partner—the economy that is the largest purchaser of this product. Shipment value is assumed to be \$50,000.
- The mode of transport is the one most widely used for the chosen export or import product and the trading partner, as is the seaport or land border crossing.
- All electronic information submissions requested by any government agency in connection with the shipment are considered to be documents obtained, prepared and submitted during the export or import process.
- A port or border is a place (seaport or land border crossing) where merchandise can enter or leave an economy.
- Relevant government agencies include customs, port authorities, road police, border guards, standardization agencies, ministries or departments of agriculture or industry, national security agencies and any other government authorities.

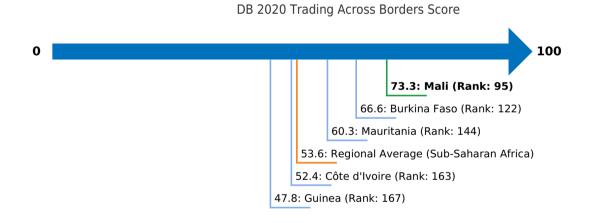
# **Trading across Borders - Mali**

Indicator	Mali	Sub-Saharan Africa	OECD high income	Best Regulatory Performance
Time to export: Border compliance (hours)	48	97.1	12.7	1 (19 Economies)
Cost to export: Border compliance (USD)	242	603.1	136.8	0 (19 Economies)
Time to export: Documentary compliance (hours)	48	71.9	2.3	1 (26 Economies)
Cost to export: Documentary compliance (USD)	33	172.5	33.4	0 (20 Economies)
Time to import: Border compliance (hours)	98	126.2	8.5	1 (25 Economies)
Cost to import: Border compliance (USD)	545	690.6	98.1	0 (28 Economies)
Time to import: Documentary compliance (hours)	77	96.1	3.4	1 (30 Economies)
Cost to import: Documentary compliance (USD)	90	287.2	23.5	0 (30 Economies)

Figure - Trading across Borders in Mali - Score



Figure - Trading across Borders in Mali and comparator economies - Ranking and Score



Note: The ranking of economies on the ease of trading across borders is determined by sorting their scores for trading across borders. These scores are the simple average of the scores for the time and cost for documentary compliance and border compliance to export and import.

Figure - Trading across Borders in Mali - Time and Cost



# **Details - Trading across Borders in Mali**

Characteristics	Export	Import
Product	HS 41: Raw hides and skins (other than fur skins) and leather	HS 8708: Parts and accessories of motor vehicles
Trade partner	China	France
Border	Diboly-Kidira border crossing	Diboly-Kidira border crossing
Distance (km)	708	708
Domestic transport time (hours)	72	72
Domestic transport cost (USD)	429	932

# **Details - Trading across Borders in Mali - Components of Border Compliance**

	Time to Complete (hours)	Associated Costs (USD)
Export: Clearance and inspections required by customs authorities	4.9	240.0
Export: Clearance and inspections required by agencies other than customs	43.1	1.7
Export: Port or border handling	0.7	0.0
Import: Clearance and inspections required by customs authorities	62.0	170.0
Import: Clearance and inspections required by agencies other than customs	35.3	375.0
Import: Port or border handling	13.0	0.0

# **Details - Trading across Borders in Mali - Trade Documents**

Export	Import
Commercial invoice	Commercial invoice
Export intention	Packing list
Customs Export Declaration	Transit document (T1)
Phytosanitary certificate	TRIE
Packing list	Import intention
SOLAS certificate	Customs import declaration
Bill of lading (in land)	BIVAC attestation
	Insurance certificate
	SOLAS certificate
	Bill of lading

# m Enforcing Contracts

The enforcing contracts indicator measures the time and cost for resolving a commercial dispute through a local first-instance court, and the quality of judicial processes index, evaluating whether each economy has adopted a series of good practices that promote quality and efficiency in the court system. The most recent round of data collection was completed in May 2019. See the methodology for more information.

#### What the indicators measure

# Time required to enforce a contract through the courts (calendar days)

- Time to file and serve the case
- Time for trial and to obtain the judgment
- Time to enforce the judgment

# Cost required to enforce a contract through the courts (% of claim value)

- Average attorney fees
- Court costs
- Enforcement costs

## Quality of judicial processes index (0-18)

- Court structure and proceedings (-1-5)
- Case management (0-6)
- Court automation (0-4)
- Alternative dispute resolution (0-3)

#### **Case study assumptions**

The dispute in the case study involves the breach of a sales contract between two domestic businesses. The case study assumes that the court hears an expert on the quality of the goods in dispute. This distinguishes the case from simple debt enforcement.

To make the data on the time and comparable across economies, several assumptions about the case are used:

- The dispute concerns a lawful transaction between two businesses (Seller and Buyer), both located in the economy's largest business city. For 11 economies the data are also collected for the second largest business city.
- The Buyer orders custom-made furniture, then fails to pay alleging that the goods are not of adequate quality.
- The value of the dispute is 200% of the income per capita or the equivalent in local currency of USD 5,000, whichever is greater.
- The Seller sues the Buyer before the court with jurisdiction over commercial cases worth 200% of income per capita or \$5,000 whichever is greater.
- The Seller requests the pretrial attachment of the defendant's movable assets to secure the claim.
- The claim is disputed on the merits because of Buyer's allegation that the quality of the goods was not adequate.
- The judge decides in favor of the seller; there is no appeal.
- The Seller enforces the judgment through a public sale of the Buyer's movable assets.

## **Enforcing Contracts - Mali**

#### **Standardized Case**

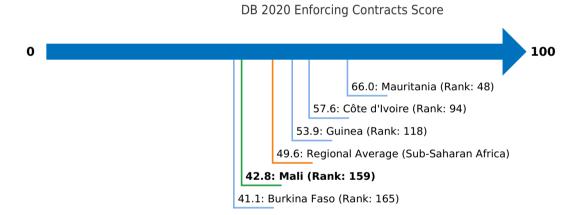
Claim value	XOF 3,039,492
Court name	Bamako Commercial Court
City Covered	Bamako

Indicator	Mali	Sub-Saharan Africa	OECD high income	Best Regulatory Performance
Time (days)	620	654.9	589.6	120 (Singapore)
Cost (% of claim value)	52.0	41.6	21.5	0.1 (Bhutan)
Quality of judicial processes index (0-18)	5.0	6.9	11.7	None in 2018/19

Figure - Enforcing Contracts in Mali - Score



Figure - Enforcing Contracts in Mali and comparator economies - Ranking and Score



Note: The ranking of economies on the ease of enforcing contracts is determined by sorting their scores for enforcing contracts. These scores are the simple average of the scores for each of the component indicators.

Figure - Enforcing Contracts in Mali - Time and Cost

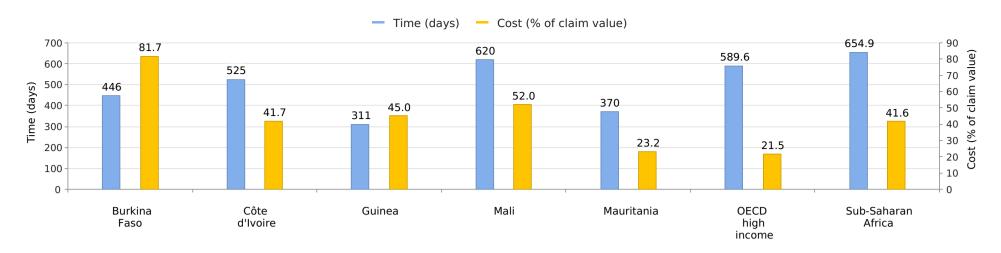
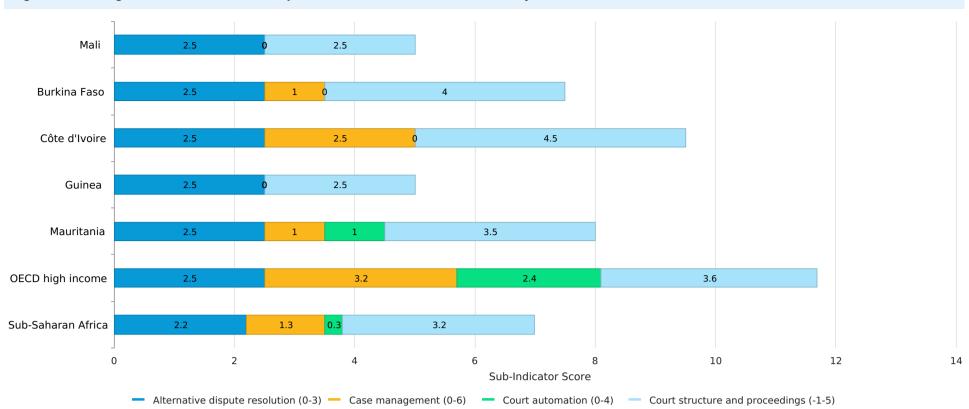


Figure - Enforcing Contracts in Mali and comparator economies - Measure of Quality



# **Details - Enforcing Contracts in Mali**

	Indicator
Time (days)	620
Filing and service	15
Trial and judgment	240
Enforcement of judgment	365
Cost (% of claim value)	52.0
Attorney fees	30
Court fees	15
Enforcement fees	7
Quality of judicial processes index (0-18)	5.0
Court structure and proceedings (-1-5)	2.5
Case management (0-6)	0.0
Court automation (0-4)	0.0
Alternative dispute resolution (0-3)	2.5

# **Details - Enforcing Contracts in Mali - Measure of Quality**

	Answer	Score
Quality of judicial processes index (0-18)		5.0
Court structure and proceedings (-1-5)		2.5
1. Is there a court or division of a court dedicated solely to hearing commercial cases?	Yes	1.5
2. Small claims court		0.0
2.a. Is there a small claims court or a fast-track procedure for small claims?	No	
2.b. If yes, is self-representation allowed?	n.a.	
3. Is pretrial attachment available?	Yes	1.0
4. Are new cases assigned randomly to judges?	No	0.0
5. Does a woman's testimony carry the same evidentiary weight in court as a man's?	Yes	0.0
Case management (0-6)		0.0
1. Time standards		0.0
1.a. Are there laws setting overall time standards for key court events in a civil case?	Yes	
1.b. If yes, are the time standards set for at least three court events?	No	
1.c. Are these time standards respected in more than 50% of cases?	Yes	
2. Adjournments		0.0
2.a. Does the law regulate the maximum number of adjournments that can be granted?	No	
2.b. Are adjournments limited to unforeseen and exceptional circumstances?	No	
2.c. If rules on adjournments exist, are they respected in more than 50% of cases?	n.a.	
3. Can two of the following four reports be generated about the competent court: (i) time to disposition report; (ii) clearance rate report; (iii) age of pending cases report; and (iv) single case progress report?	No	0.0
4. Is a pretrial conference among the case management techniques used before the competent court?	No	0.0
5. Are there any electronic case management tools in place within the competent court for use by judges?	No	0.0
6. Are there any electronic case management tools in place within the competent court for use by lawyers?	No	0.0
Court automation (0-4)		0.0
1. Can the initial complaint be filed electronically through a dedicated platform within the competent court?	No	0.0
2. Is it possible to carry out service of process electronically for claims filed before the competent court?	No	0.0
3. Can court fees be paid electronically within the competent court?	No	0.0
4. Publication of judgments		0.0
4.a Are judgments rendered in commercial cases at all levels made available to the general public through publication in official gazettes, in newspapers or on the internet or court website?	No	
4.b. Are judgments rendered in commercial cases at the appellate and supreme court level made available to the general public through publication in official gazettes, in newspapers or on the internet or court website?	No	
Alternative dispute resolution (0-3)		2.5
1. Arbitration		1.5
1.a. Is domestic commercial arbitration governed by a consolidated law or consolidated chapter or section of the applicable code of civil procedure encompassing substantially all its aspects?	Yes	
1.b. Are there any commercial disputes—aside from those that deal with public order or public policy—that cannot be submitted to arbitration?	No	
1.c. Are valid arbitration clauses or agreements usually enforced by the courts?	Yes	

Doing Business 2020	Mali		
2. Mediation/Conciliation			1.0
2.a. Is voluntary mediation or	conciliation available?	Yes	
2.b. Are mediation, conciliation or both governed by a consolidated law or consolidated chapter or section of the applicable code of civil procedure encompassing substantially all their aspects (for example, definition, aim and scope of application, desig		Yes	
	ves for parties to attempt mediation or conciliation (i.e., if mediation or fund of court filing fees, income tax credits or the like)?	No	



# Resolving Insolvency

Doing Business studies the time, cost and outcome of insolvency proceedings involving domestic legal entities. These variables are used to calculate the recovery rate, which is recorded as cents on the dollar recovered by secured creditors through reorganization, liquidation or debt enforcement (foreclosure or receivership) proceedings. To determine the present value of the amount recovered by creditors, Doing Business uses the lending rates from the International Monetary Fund, supplemented with data from central banks and the Economist Intelligence Unit. The most recent round of data collection was completed in May 2019. See the methodology for more information.

#### What the indicators measure

#### Time required to recover debt (years)

- Measured in calendar years
- Appeals and requests for extension are included

#### Cost required to recover debt (% of debtor's estate)

- Measured as percentage of estate value
- Court fees
- Fees of insolvency administrators
- Lawyers' fees
- Assessors' and auctioneers' fees
- Other related fees

#### Outcome

 Whether business continues operating as a going concern or business assets are sold piecemeal

#### **Recovery rate for creditors**

- Measures the cents on the dollar recovered by secured creditors
- Outcome for the business (survival or not) determines the maximum value that can be recovered
- Official costs of the insolvency proceedings are deducted
- Depreciation of furniture is taken into account
- Present value of debt recovered

# Strength of insolvency framework index (0-16)

- Sum of the scores of four component indices:
- Commencement of proceedings index (0-3)
- Management of debtor's assets index (0-6)
- Reorganization proceedings index (0-3)
- Creditor participation index (0-4)

#### **Case study assumptions**

To make the data on the time, cost and outcome comparable across economies, several assumptions about the business and the case are used:

- A hotel located in the largest city (or cities) has 201 employees and 50 suppliers. The hotel experiences financial difficulties.
- The value of the hotel is 100% of the income per capita or the equivalent in local currency of USD 200,000, whichever is greater.
- The hotel has a loan from a domestic bank, secured by a mortgage over the hotel's real estate. The hotel cannot pay back the loan, but makes enough money to operate otherwise.

In addition, Doing Business evaluates the quality of legal framework applicable to judicial liquidation and reorganization proceedings and the extent to which best insolvency practices have been implemented in each economy covered.

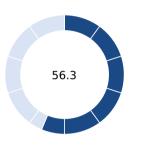
## **Resolving Insolvency - Mali**

Indicator	Mali	Sub-Saharan Africa	OECD high income	Best Regulatory Performance
Recovery rate (cents on the dollar)	28.3	20.5	70.2	92.9 (Norway)
Time (years)	3.6	2.9	1.7	0.4 (Ireland)
Cost (% of estate)	18.0	22.8	9.3	1.0 (Norway)
Outcome (0 as piecemeal sale and 1 as going concern)	0			
Strength of insolvency framework index (0-16)	9.0	6.5	11.9	None in 2018/19

Figure - Resolving Insolvency in Mali - Score

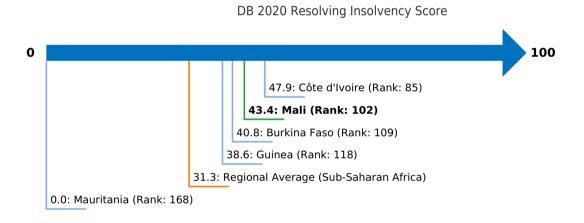






Strength of insolvency framework index

Figure - Resolving Insolvency in Mali and comparator economies - Ranking and Score



Note: The ranking of economies on the ease of resolving insolvency is determined by sorting their scores for resolving insolvency. These scores are the simple average of the scores for the recovery rate and the strength of insolvency framework index.

Figure - Resolving Insolvency in Mali - Time and Cost

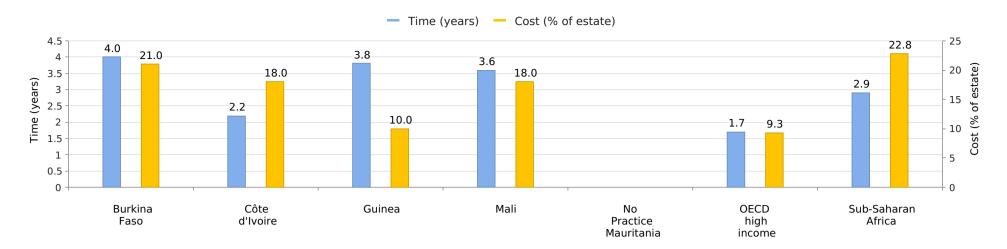
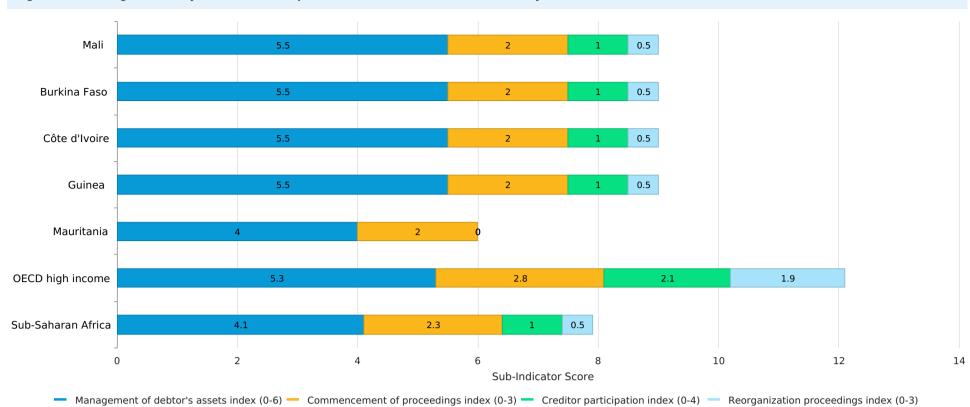
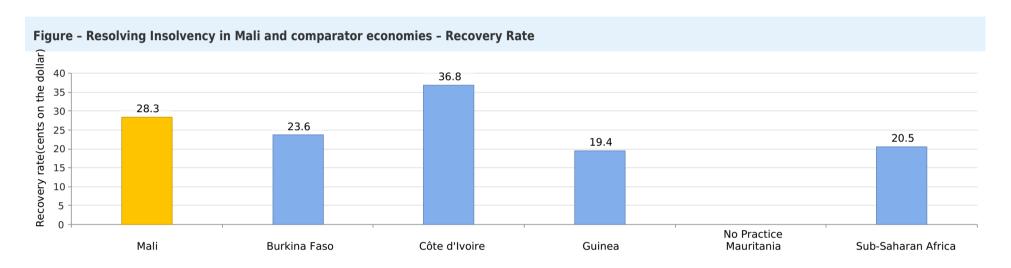


Figure - Resolving Insolvency in Mali and comparator economies - Measure of Quality



Note: Even if the economy's legal framework includes provisions related to insolvency proceedings (liquidation or reorganization), the economy receives 0 points for the strength of insolvency framework index, if time, cost and outcome indicators are recorded as "no practice."



# **Details - Resolving Insolvency in Mali**

Indicator	Answer	Score
Proceeding	liquidation (after an attempt at reorganization)	As Mirage will not be able to settle its current liabilities with its available assets, it will file a declaration of cessation of payments (article 25 of the Uniform Act Organizing Collective Proceedings for Wiping Off Debts). In order to continue operating, Mirage will try to obtain the opening of reorganization proceedings and avoid liquidation. Under article 27, a composition proposal is a proposal lodged no later than 15 days following the declaration of cessation of payments, specifying the measures and conditions envisaged to redress the company. According to our information, Mirage will not reach an agreement with its creditors, so the composition proposal will not succeed and the court will convert the proceedings to liquidation some months after the lodging of the proposal (article 33 of the Uniform Act). A reorganization proceeding that is later converted into liquidation is the most likely proceeding in Mali.
Outcome	piecemeal sale	According to our estimations, the reorganization attempt will fail and the proceedings will probably be converted to liquidation. The hotel will stop operating and will be dismantled, and the assets of the debtor will be sold separately.
Time (in years)	3.6	Mirage will file a declaration of cessation of payments to obtain the opening of reorganization proceedings. The declaration has to be done 30 days following the cessation of payments. The competent court will then declare cessation of payments and open reorganization proceedings. The composition proposal will fail, so the proceedings will be converted to liquidation. According to our estimations, the complete process of a reorganization attempt that is then converted to liquidation takes approximately 43 months.
Cost (% of estate)	18.0	According to our estimations, a reorganization attempt that is later converted into liquidation costs approximately XOF 18,500,000 (18% of the value of the estate). Lawyer fees (10%), official receiver and receivers (5%), and bailiffs and assignees (3%) appointed under articles 39, 41 and 48 constitute the main cost components.
Recovery rate (cents on the dollar)		28.3

# Details - Resolving Insolvency in Mali - Measure of Quality

	Answer	Score
Strength of insolvency framework index (0-16)		9.0
Commencement of proceedings index (0-3)		2.0
What procedures are available to a DEBTOR when commencing insolvency proceedings?	(c) Debtor may file for reorganization only	0.5
Does the insolvency framework allow a CREDITOR to file for insolvency of the debtor?	(b) Yes, but a creditor may file for liquidation only	0.5
What basis for commencement of the insolvency proceedings is allowed under the insolvency framework? (a) Debtor is generally unable to pay its debts as they mature (b) The value of debtor's liabilities exceeds the value of its assets	(a) Debtor is generally unable to pay its debts as they mature	1.0
Management of debtor's assets index (0-6)		5.5
Does the insolvency framework allow the continuation of contracts supplying essential goods and services to the debtor?	Yes	1.0
Does the insolvency framework allow the rejection by the debtor of overly burdensome contracts?	Yes	1.0
Does the insolvency framework allow avoidance of preferential transactions?	Yes	1.0
Does the insolvency framework allow avoidance of undervalued transactions?	Yes	1.0
Does the insolvency framework provide for the possibility of the debtor obtaining credit after commencement of insolvency proceedings?	Yes	1.0
Does the insolvency framework assign priority to post-commencement credit?	(a) Yes over all pre- commencement creditors, secured or unsecured	0.5
Reorganization proceedings index (0-3)		0.5
Which creditors vote on the proposed reorganization plan?	(a) All creditors	0.5
Does the insolvency framework require that dissenting creditors in reorganization receive at least as much as what they would obtain in a liquidation?	No	0.0
Are the creditors divided into classes for the purposes of voting on the reorganization plan, does each class vote separately and are creditors in the same class treated equally?	No	0.0
Creditor participation index (0-4)		1.0
Does the insolvency framework require approval by the creditors for selection or appointment of the insolvency representative?	No	0.0
Does the insolvency framework require approval by the creditors for sale of substantial assets of the debtor?	No	0.0
Does the insolvency framework provide that a creditor has the right to request information from the insolvency representative?	No	0.0
Does the insolvency framework provide that a creditor has the right to object to decisions accepting or rejecting creditors' claims?	Yes	1.0

**Note:** Even if the economy's legal framework includes provisions related to insolvency proceedings (liquidation or reorganization), the economy receives 0 points for the strength of insolvency framework index, if time, cost and outcome indicators are recorded as "no practice."

# **Employing Workers**

Doing Business presents detailed data for the employing workers indicators on the Doing Business website (http://www.doingbusiness.org). The study does not present rankings of economies on these indicators or include the topic in the aggregate ease of doing business score or ranking on the ease of doing business.

The most recent round of data collection was completed in May 2019. See the methodology for more information.

#### What the indicators measure

#### Hiring

(i) whether fixed-term contracts are prohibited for permanent tasks; (ii) maximum cumulative duration of fixed-term contracts; (iii) length of the maximum probationary period; (iv) minimum wage;(v) ratio of minimum wage to the average value added per worker.

#### **Working hours**

(i) maximum number of working days allowed per week; (ii) premiums for work: at night, on a weekly rest day and overtime; (iii) whether there are restrictions on work at night, work on a weekly rest day and for overtime work; (iv) length of paid annual leave.

## **Redundancy rules**

(i) whether redundancy can be basis for terminating workers; (ii) whether employer needs to notify and/or get approval from third party to terminate 1 redundant worker and a group of 9 redundant workers; (iii) whether the law requires employer to reassign or retrain a worker before making worker redundant; (iv) whether priority rules apply for redundancies and reemployment.

# **Redundancy cost**

(i) notice period for redundancy dismissal; (ii) severance payments, and (iii) penalties due when terminating a redundant worker. Data on the availability of unemployment protection for a worker with one year of employment is also collected.

#### **Case study assumptions**

To make the data comparable across economies, several assumptions about the worker and the business are used.

#### The worker:

- Is a cashier in a supermarket or grocery store, age 19, with one year of work experience.
- Is a full-time employee.
- Is not a member of the labor union, unless membership is mandatory.

#### The business:

- Is a limited liability company (or the equivalent in the economy).
- Operates a supermarket or grocery store in the economy's largest business city. For 11 economies the data are also collected for the second largest business city.
- Has 60 employees.
- Is subject to collective bargaining agreements if such agreements cover more than 50% of the food retail sector and they apply even to firms that are not party to them.
- Abides by every law and regulation but does not grant workers more benefits than those mandated by law, regulation or (if applicable) collective bargaining agreements.

# **Employing Workers - Mali**

# **Details - Employing Workers in Mali**

	Answer
Hiring	
Fixed-term contracts prohibited for permanent tasks?	Yes
Maximum length of a single fixed-term contract (months)	24.0
Maximum length of fixed-term contracts, including renewals (months)	72.0
Minimum wage applicable to the worker assumed in the case study (US\$/month)	68.8
Ratio of minimum wage to value added per worker	0.5
Maximum length of probationary period (months)	6.0
Working hours	
Standard workday	8.0
Maximum number of working days per week	6.0
Premium for night work (% of hourly pay)	0.0
Premium for work on weekly rest day (% of hourly pay)	0.0
Premium for overtime work (% of hourly pay)	10.0
Restrictions on night work?	No
Restrictions on weekly holiday?	No
Restrictions on overtime work?	No
Paid annual leave for a worker with 1 year of tenure (working days)	22.0
Paid annual leave for a worker with 5 years of tenure (working days)	22.0
Paid annual leave for a worker with 10 years of tenure (working days)	22.0
Paid annual leave (average for workers with 1, 5 and 10 years of tenure, in working days)	22.0
Redundancy rules	
Dismissal due to redundancy allowed by law?	Yes
Third-party notification if one worker is dismissed?	Yes
Third-party approval if one worker is dismissed?	No
Third-party notification if nine workers are dismissed?	Yes
Third-party approval if nine workers are dismissed?	No
Retraining or reassignment obligation before redundancy?	No
Priority rules for redundancies?	Yes
Priority rules for reemployment?	Yes
Redundancy cost	
Notice period for redundancy dismissal for a worker with 1 year of tenure (weeks of salary)	4.3
Notice period for redundancy dismissal for a worker with 5 years of tenure (weeks of salary)	4.3
Notice period for redundancy dismissal for a worker with 10 years of tenure (weeks of salary)	4.3
Notice period for redundancy dismissal (average for workers with 1, 5 and 10 years of tenure, in weeks of salary)	4.3
Severance pay for redundancy dismissal for a worker with 1 year of tenure (weeks of salary)	5.2
Severance pay for redundancy dismissal for a worker with 5 years of tenure (weeks of salary)	8.7

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Severance pay for redundancy dismi	ssal for a worker with 10 years of tenure (weeks of salary)	14.1
Severance pay for redundancy dismi	ssal (average for workers with 1, 5 and 10 years of tenure, in weeks of salary)	9.3
Unemployment protection after one y	vear of employment?	No

#### **Business Reforms in Mali**

From May 2, 2018 to May 1, 2019, 115 economies implemented 294 business regulatory reforms across the 10 areas measured by Doing Business. Reforms inspired by Doing Business have been implemented by economies in all regions. The following are reforms implemented since Doing Business 2008.

 $\checkmark$  = Doing Business reform making it easier to do business.  $\overset{\checkmark}{}$  = Change making it more difficult to do business.

#### DB2020

X Paying Taxes: Mali made paying taxes more difficult by introducing a new tax, the solidarity contribution that is levied at a rate of 0.5% on the business turnover.

#### DB2019

Enforcing Contracts: Mali made enforcing contracts easier by adopting a law that regulates all aspects of mediation as an alternative dispute resolution mechanism.

Employing Workers: Mali introduced language guaranteeing equal remuneration for work of equal value in the legislation.

#### DB2017

- ✓ Starting a Business: Mali made starting a business less expensive by reducing the paid-in minimum capital requirement.
- $\checkmark$  **Getting Credit:** Mali improved access to credit information by establishing a new credit bureau.
- Resolving Insolvency: Mali made resolving insolvency easier by introducing a new conciliation procedure for companies in financial difficulties and a simplified preventive settlement procedure for small companies.

#### DB2016

- ✓ **Getting Credit:** Mali improved its credit information system by introducing regulations that govern the licensing and functioning of credit bureaus in the member states of the West African Economic and Monetary Union (UEMOA).

#### DB2015

- Dealing with Construction Permits: Mali made dealing with construction permits easier by reducing the time needed to obtain a geotechnical study.
- Protecting Minority Investors: Mali strengthened minority investor protections by introducing greater requirements for disclosure of related-party transactions to the board of directors and by making it possible for shareholders to inspect the documents pertaining to related-party transactions and to appoint auditors to conduct an inspection of such transactions.

# DB2014

X Starting a Business: Mali made starting a business more difficult by ceasing to regularly publish the incorporation notices of new companies on the official website of the one-stop shop.

# DB2013

**→ Paying Taxes:** Mali made paying taxes less costly for companies by reducing the corporate income tax rate—though it also introduced a new tax on land. At the same time, Mali simplified the processes of paying taxes by introducing a single form for joint filing and payment of several taxes.

# DB2012

- Starting a Business: Mali made starting a business easier by adding to the services provided by the one-stop shop.
- ✓ **Getting Credit:** Access to credit in Mali was improved through amendments to the OHADA Uniform Act on Secured Transactions that broaden the range of assets that can be used as collateral (including future assets), extend the security interest to the proceeds of the original asset and introduce the possibility of out-of-court enforcement.

# DB2011

- ✓ **Dealing with Construction Permits:** Mali eased construction permitting by implementing a simplified environmental impact assessment for noncomplex commercial buildings.
- Registering Property: Mali eased property transfers by reducing the property transfer tax for firms from 15% of the property value to 7%.

#### DB2010

- Starting a Business: Mali made starting a business easier by creating a one-stop shop where all registration procedures can be completed, including registering a company with the registrar and tax agency, applying for online publication and obtaining a national identification number.
- ✓ **Dealing with Construction Permits:** Mali made dealing with construction permits easier by speeding up the process for obtaining a water connection.
- ✓ **Protecting Minority Investors:** Mali strengthened investor protections through an amendment to its civil procedure code increasing shareholders' access to corporate information during trial.
- Trading across Borders: Mali reduced the time required for trading across borders by implementing an electronic data interchange system, improving the terminals used by Malian traders and streamlining documentation requirements.
- **Enforcing Contracts:** Mali improved its contract enforcement process through amendments to its civil procedure code introducing case time limits and allowing a summons to be served, with no intervention by the judge, upon the filing of the complaint at the competent court.

#### DB2009

Trading across Borders: Mali made trading across borders easier by introducing a new electronic data interchange system and by reaching a border cooperation agreement with Senegal.

#### DB2008

- Starting a Business: Mali reduced the time for business registration by introducing a single company identification number.
- Registering Property: Mali reduced the time required to register property by decentralizing and reorganizing registry operations and reassigning staff.

Doing Business 2020 is the 17th in a series
of annual studies investigating the regulations
that enhance business activity and those that
constrain it. It provides quantitative indicators covering
12 areas of the business environment in 190 economies. The
goal of the Doing Business series is to provide objective data for
use by governments in designing sound business regulatory policies
and to encourage research on the important dimensions of the regulatory
environment for firms.

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