Economy Profile

Ethiopia

# Doing Business 2020

Comparing Business
Regulation in

190 Economies



# **Economy Profile of Ethiopia**

Doing Business 2020 Indicators (in order of appearance in the document)

Starting a business	Procedures, time, cost and paid-in minimum capital to start a limited liability company
Dealing with construction permits	Procedures, time and cost to complete all formalities to build a warehouse and the quality control and safety mechanisms in the construction permitting system
Getting electricity	Procedures, time and cost to get connected to the electrical grid, and the reliability of the electricity supply and the transparency of tariffs
Registering property	Procedures, time and cost to transfer a property and the quality of the land administration system
Getting credit	Movable collateral laws and credit information systems
Protecting minority investors	Minority shareholders' rights in related-party transactions and in corporate governance
Paying taxes	Payments, time, total tax and contribution rate for a firm to comply with all tax regulations as well as postfiling processes
Trading across borders	Time and cost to export the product of comparative advantage and import auto parts
Enforcing contracts	Time and cost to resolve a commercial dispute and the quality of judicial processes
Resolving insolvency	Time, cost, outcome and recovery rate for a commercial insolvency and the strength of the legal framework for insolvency
Employing workers	Flexibility in employment regulation and redundancy cost

# **About Doing Business**

The *Doing Business* project provides objective measures of business regulations and their enforcement across 190 economies and selected cities at the subnational and regional level.

The *Doing Business* project, launched in 2002, looks at domestic small and medium-size companies and measures the regulations applying to them through their life cycle.

Doing Business captures several important dimensions of the regulatory environment as it applies to local firms. It provides quantitative indicators on regulation for starting a business, dealing with construction permits, getting electricity, registering property, getting credit, protecting minority investors, paying taxes, trading across borders, enforcing contracts and resolving insolvency. Doing Business also measures features of employing workers. Although Doing Business does not present rankings of economies on the employing workers indicators or include the topic in the aggregate ease of doing business score or ranking on the ease of doing business, it does present the data for these indicators.

By gathering and analyzing comprehensive quantitative data to compare business regulation environments across economies and over time, *Doing Business* encourages economies to compete towards more efficient regulation; offers measurable benchmarks for reform; and serves as a resource for academics, journalists, private sector researchers and others interested in the business climate of each economy.

In addition, *Doing Business* offers detailed subnational studies, which exhaustively cover business regulation and reform in different cities and regions within a nation. These studies provide data on the ease of doing business, rank each location, and recommend reforms to improve performance in each of the indicator areas. Selected cities can compare their business regulations with other cities in the economy or region and with the 190 economies that *Doing Business* has ranked.

The first *Doing Business* study, published in 2003, covered 5 indicator sets and 133 economies. This year's study covers 11 indicator sets and 190 economies. Most indicator sets refer to a case scenario in the largest business city of each economy, except for 11 economies that have a population of more than 100 million as of 2013 (Bangladesh, Brazil, China, India, Indonesia, Japan, Mexico, Nigeria, Pakistan, the Russian Federation and the United States) where *Doing Business* also collected data for the second largest business city. The data for these 11 economies are a population-weighted average for the 2 largest business cities. The project has benefited from feedback from governments, academics, practitioners and reviewers. The initial goal remains: to provide an objective basis for understanding and improving the regulatory environment for business around the world.

To learn more about *Doing Business* please visit doingbusiness.org

# Ease of Doing Business in



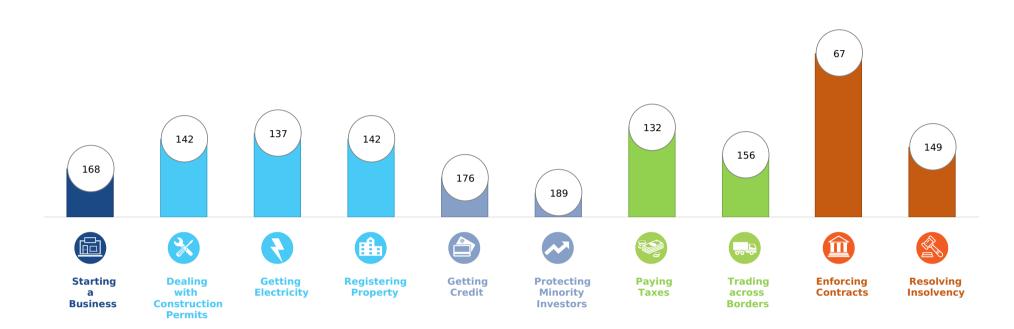
Region	Sub-Saharan Africa
Income Category	Low income
Population	109,224,559
City Covered	Addis Ababa



DB RANK



# Rankings on Doing Business topics - Ethiopia



# **Topic Scores**





















Starting a Business (rank)	168
Score of starting a business (0-100)	71.7
Procedures (number)	11
Time (days)	32
Cost (number)	45.4
Paid-in min. capital (% of income per capita)	0.0
Dealing with Construction Permits (rank)	142
Score of dealing with construction permits (0-100)	59.7
Procedures (number)	15
Time (days)	136
Cost (% of warehouse value)	12.6
Building quality control index (0-15)	11.0
Getting Electricity (rank)	137
Score of getting electricity (0-100)	60.1
Procedures (number)	4
Time (days)	95
Cost (% of income per capita)	768.5
Reliability of supply and transparency of tariff index (0-8)	0
Registering Property (rank)	142
Score of registering property (0-100)	50.9
Procedures (number)	7
Time (days)	52
Cost (% of property value)	6.0
Quality of the land administration index (0-30)	5.5

Getting Credit (rank)	176
Score of getting credit (0-100)	15.0
Strength of legal rights index (0-12)	3
Depth of credit information index (0-8)	0
Credit registry coverage (% of adults)	0.4
Credit bureau coverage (% of adults)	0.0
Protecting Minority Investors (rank)	189
Score of protecting minority investors (0-100)	10.0
Extent of disclosure index (0-10)	3.0
Extent of director liability index (0-10)	0.0
Ease of shareholder suits index (0-10)	2.0
Extent of shareholder rights index (0-6)	0.0
Extent of ownership and control index (0-7)	0.0
Extent of corporate transparency index (0-7)	0.0
Paying Taxes (rank)	132
Score of paying taxes (0-100)	63.3
Payments (number per year)	29
Time (hours per year)	300
Total tax and contribution rate (% of profit)	37.7
Postfiling index (0-100)	51.6

Trading across Borders (rank)	156
Score of trading across borders (0-100)	56.0
Time to export	
Documentary compliance (hours)	76
Border compliance (hours)	51
Cost to export	
Documentary compliance (USD)	175
Border compliance (USD)	172
Time to export	
Documentary compliance (hours)	194
Border compliance (hours)	72
Cost to export	
Documentary compliance (USD)	750
Border compliance (USD)	120
Fufaurium Cantus eta (usula)	67
Enforcing Contracts (rank)	67
Score of enforcing contracts (0-100)	62.8
Time (days)	530
Cost (% of claim value)	15.2
Quality of judicial processes index (0-18)	7.0
Resolving Insolvency (rank)	149
Score of resolving insolvency (0-100)	30.3
Recovery rate (cents on the dollar)	27.3
Time (years)	3.0
Cost (% of estate)	14.5
Outcome (0 as piecemeal sale and 1 as going concern)	0
Strength of insolvency framework index (0-16)	5.0

# **=** Starting a Business

This topic measures the number of procedures, time, cost and paid-in minimum capital requirement for a small- to medium-sized limited liability company to start up and formally operate in each economy's largest business city.

To make the data comparable across 190 economies, *Doing Business* uses a standardized business that is 100% domestically owned, has start-up capital equivalent to 10 times the income per capita, engages in general industrial or commercial activities and employs between 10 and 50 people one month after the commencement of operations, all of whom are domestic nationals. Starting a Business considers two types of local limited liability companies that are identical in all aspects, except that one company is owned by 5 married women and the other by 5 married men. The ranking of economies on the ease of starting a business is determined by sorting their scores for starting a business. These scores are the simple average of the scores for each of the component indicators.

The most recent round of data collection for the project was completed in May 2019. See the methodology for more information.

#### What the indicators measure

# Procedures to legally start and formally operate a company (number)

- Preregistration (for example, name verification or reservation, notarization)
- Registration in the economy's largest business city
- Postregistration (for example, social security registration, company seal)
- Obtaining approval from spouse to start a business or to leave the home to register the company
- Obtaining any gender specific document for company registration and operation or national identification card

#### Time required to complete each procedure (calendar days)

- Does not include time spent gathering information
- Each procedure starts on a separate day (2 procedures cannot start on the same day)
- Procedures fully completed online are recorded as ½ day
- Procedure is considered completed once final document is received
- No prior contact with officials

# Cost required to complete each procedure (% of income per capita)

- Official costs only, no bribes
- No professional fees unless services required by law or commonly used in practice

# Paid-in minimum capital (% of income per capita)

 Funds deposited in a bank or with third party before registration or up to 3 months after incorporation

#### **Case study assumptions**

To make the data comparable across economies, several assumptions about the business and the procedures are used. It is assumed that any required information is readily available and that the entrepreneur will pay no bribes.

#### The business:

- -Is a limited liability company (or its legal equivalent). If there is more than one type of limited liability company in the economy, the limited liability form most common among domestic firms is chosen. Information on the most common form is obtained from incorporation lawyers or the statistical office.
- -Operates in the economy's largest business city. For 11 economies the data are also collected for the second largest business city.
- -Performs general industrial or commercial activities such as the production or sale to the public of goods or services. The business does not perform foreign trade activities and does not handle products subject to a special tax regime, for example, liquor or tobacco. It is not using heavily polluting production processes.
- -Does not qualify for investment incentives or any special benefits.
- -Is 100% domestically owned.
- -Has five business owners, none of whom is a legal entity. One business owner holds 30% of the company shares, two owners have 20% of shares each, and two owners have 15% of shares each.
- -Is managed by one local director.
- -Has between 10 and 50 employees one month after the commencement of operations, all of them domestic nationals.
- -Has start-up capital of 10 times income per capita.
- -Has an estimated turnover of at least 100 times income per capita.
- -Leases the commercial plant or offices and is not a proprietor of real estate.
- -Has an annual lease for the office space equivalent to one income per capita.
- -Is in an office space of approximately 929 square meters (10,000 square feet).
- -Has a company deed that is 10 pages long.

# The owners:

- -Have reached the legal age of majority and are capable of making decisions as an adult. If there is no legal age of majority, they are assumed to be 30 years old.
- -Are in good health and have no criminal record.
- -Are married, the marriage is monogamous and registered with the authorities.
- -Where the answer differs according to the legal system applicable to the woman or man in question (as may be the case in economies where there is legal plurality), the answer used will be the one that applies to the majority of the population.

# Starting a Business - Ethiopia

# **Standardized Company**

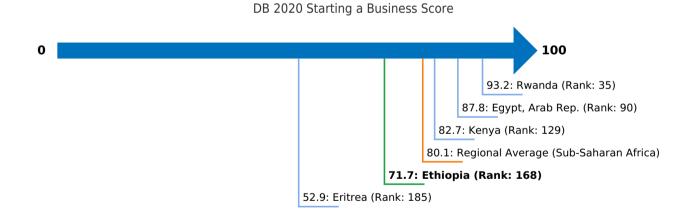
Legal form	Private Limited Company (PLC)
Paid-in minimum capital requirement	No minimum
City Covered	Addis Ababa

Indicator	Ethiopia	Sub-Saharan Africa	OECD high income	Best Regulatory Performance
Procedure - Men (number)	11	7.4	4.9	1 (2 Economies)
Time – Men (days)	32	21.5	9.2	0.5 (New Zealand)
Cost - Men (% of income per capita)	45.4	36.3	3.0	0.0 (2 Economies)
Procedure - Women (number)	11	7.5	4.9	1 (2 Economies)
Time – Women (days)	32	21.6	9.2	0.5 (New Zealand)
Cost - Women (% of income per capita)	45.4	36.3	3.0	0.0 (2 Economies)
Paid-in min. capital (% of income per capita)	0.0	9.3	7.6	0.0 (120 Economies)

Figure - Starting a Business in Ethiopia - Score

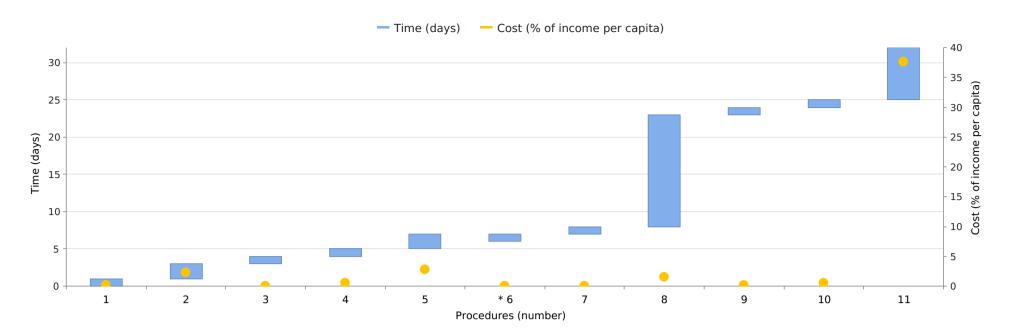


Figure - Starting a Business in Ethiopia and comparator economies - Ranking and Score



Note: The ranking of economies on the ease of starting a business is determined by sorting their scores for starting a business. These scores are the simple average of the scores for each of the component indicators.

Figure - Starting a Business in Ethiopia - Procedure, Time and Cost



<sup>\*</sup>This symbol is shown beside procedure numbers that take place simultaneously with the previous procedure.

Note: Online procedures account for 0.5 days in the total time calculation. For economies that have a different procedure list for men and women, the graph shows the time for women. For more information on methodology, see the *Doing Business* website (http://doingbusiness.org/en/methodology). For details on the procedures reflected here, see the summary below.

# **Details - Starting a Business in Ethiopia - Procedure, Time and Cost**

No.	Procedures	Time to Complete	Associated Costs
1	Reserve a unique company name  Agency: Ministry of Trade or Trade Bureau at sub-city level  The entrepreneur can reserve the unique company name. According to the Commercial Code, the company name shall be as agreed but shall not. offend public policy nor the rights of third parties  The entrepreneur completes a simple form and submits it to the agent at window No. 1. The service is partially computerized and the search is quick. A Letter of Recommendation (LR) will be given by the agent and must be attached to the Memorandum and Articles of Association for authentication.  Once a name is reserved, a confirmation letter is issued by the Ministry/Bureau addressed to the	1 day	ETB 27
	Ethiopian Revenues and Customs Authority. This letter will enable the company to sign the bylaws at the notary and obtain a tax registration certificate.		
2	Authentication of the company documents and the lease agreement at the Documents Authentication and Registration Office (DARO)  Agency: Documents Authentication and Registration Office (DARO)  Article 11 (1) (e) of Commercial Registration and Business Licensing Proclamation No. 686/2010, the Memorandum and Articles of Associations must be authenticated. The entrepreneur deposits the documents at DARO and will be given an appointment for the next day. The Documents Authentication and Registration Office verifies the in-kind contribution stated in the Memorandum. The partners appear in person at the appointed date, with an original copy of their letter of appointment (power of attorney) and a valid identity card. The officer checks the validity of the documents, the authenticity of the signatures, and the genuineness of the identity cards. All partners sign the documents before the notary public and pay a stamp duty flat fee of ETB 350, as well as100 ETB /4 copy and Birr 1 per additional person Payment is done in the same office where the documents are being registered in the books.	2 days	ETB 451
3	Obtain a tax identification number (TIN)  Agency: Ethiopian Revenue and Customs Authority  Before incorporation, the company must obtain a tax identification number by completing and submitting an application form together with its memorandum and articles of association. A taxpayer registration certificate will then be issued to the company for submission at the sub-city along with its application for incorporation.	1 day	no charge
4	Register the company and obtain the Commercial registration certificate  Agency: Commercial Register  The applicant registers the Memorandum and Articles of Association. After reviewing the documents, including the lease agreement, the Commercial register delivers a registration certificate. Payment is done at the same time.	1 day	ETB 102
5	Make a company seal  Agency: Seal maker  While the law does not specifically require a company to have a seal, it is required and commonly used in practice. The seal maker is a private service provider thus, the pace of its service delivery depends on its cost, reputation and quality. The seal maker will require the business license and TIN of the company.	1-3 days	ETB 550
<b>⇒</b> 6	Register the company and employees with the Private Organization Employees' Pension Fund  Agency: Private Organizations Employees Social Security Agency (POESSA)  According to Article 4 of the Private Organization Employees Pension Proclamation No. 715/2011 enacted June 2011, any private organization shall, for the purpose of registration, submit to the agency copies of its establishment law, personal data of its employees taken at the time of first employment, letter of employment issued to the employee and other particulars determined by the Agency within 60 days from the date of establishment of the company or employment.	1 day, simultaneous	no charge
7	Register with Ethiopian Revenue and Customs Authority for VAT Agency: Ethiopian Revenue and Customs Authority  A newly established firm must register for VAT if its turnover is at least ETB 500,000 on the basis of VAT Proclamation No. 285/2002, Article 16. Article 16 (1) (b) of the VAT Proclamation and Article 4 (3) of Directive No. 25/2009, A Directive for VAT registration states that persons engaged in the following business activities have the obligation to register; importers, manufacturers of plastics and plastic products, shoe factories, contractors above Grade 10, computers and accessories shops, manufacturers and sellers of leather and leather products, electronic shops and jewelry shops. Once registered, the VAT certificate is obtained.	1 day	no charge
8	Publish name in nationwide newspaper  Agency: Ethiopian Press Agency In order to insure the availability of the name, companies publish the name for 15 days in a national newspaper. If after 15 days no objection is lodged, the company applies for the name registration certificate.	15 days	ETB 300

Doing	Doing Business 2020 Ethiopia				
9	pay all relevant fees. Article 24 ( Proclamation states that any personal trade name at the place where he Before the registration of a trade	or, the company can continue to register for the trade name and and of the 2010 Commercial Registration and Business Licensing son desiring to engage in a commercial activity shall register his exist is registering in the commercial register.  Iname in the commercial register and in the trade name register, it iness person has not got the trade name registered in the trade	1 day	ETB 27	
10	Obtain a business license  Agency: Ministry of Trade or Tra  A business license must be obtai proof of the new Tax Identificatio		1 day	ETB 102	

# 11 Install a cash registration machine

same day these documents are submitted.

Agency: Ethiopian Revenue and Customs Authority, Point of sales software providers, and Cash register machine hardware providers

seeking a business license may also be required. The Business License is usually issued on the

Pursuant to the Council of Ministers Regulations No. 139/2007 'To Provide for the Obligatory Use of Sales Register Machines', all businesses must purchase and install a sales register machine in order to comply with VAT tax obligations. The machines are available at certified supplier locations around Addis Ababa. Once the machine is brought to the company offices, it must be properly installed and set up so that it is linked to the Tax Administration system.

7 days on average ETB 5,000-10,000

<sup>☐</sup> Takes place simultaneously with previous procedure.



#### Dealing with Construction Permits

This topic tracks the procedures, time and cost to build a warehouse—including obtaining necessary the licenses and permits, submitting all required notifications, requesting and receiving all necessary inspections and obtaining utility connections. In addition, the Dealing with Construction Permits indicator measures the building quality control index, evaluating the quality of building regulations, the strength of quality control and safety mechanisms, liability and insurance regimes, and professional certification requirements. The most recent round of data collection was completed in May 2019. See the methodology for more information

#### What the indicators measure

#### Procedures to legally build a warehouse (number)

- Submitting all relevant documents and obtaining all necessary clearances, licenses, permits and certificates
- Submitting all required notifications and receiving all necessary inspections
- Obtaining utility connections for water and sewerage
- Registering and selling the warehouse after its completion

#### Time required to complete each procedure (calendar days)

- Does not include time spent gathering information
- Each procedure starts on a separate day—though procedures that can be fully completed online are an exception to this rule
- Procedure is considered completed once final document is received
- No prior contact with officials

## Cost required to complete each procedure (% of income per capita)

Official costs only, no bribes

#### **Building quality control index (0-15)**

- Quality of building regulations (0-2)
- Quality control before construction (0-1)
- Quality control during construction (0-3)
- Quality control after construction (0-3)
- Liability and insurance regimes (0-2)
- Professional certifications (0-4)

#### Case study assumptions

To make the data comparable across economies, several assumptions about the construction company, the warehouse project and the utility connections are used.

#### The construction company (BuildCo):

- Is a limited liability company (or its legal equivalent) and operates in the economy's largest business city. For 11 economies the data are also collected for the second largest business city.
- Is 100% domestically and privately owned; has five owners, none of whom is a legal entity. Has a licensed architect and a licensed engineer, both registered with the local association of architects or engineers. BuildCo is not assumed to have any other employees who are technical or licensed experts, such as geological or topographical experts.
- Owns the land on which the warehouse will be built and will sell the warehouse upon its completion.

#### The warehouse:

- Will be used for general storage activities, such as storage of books or stationery.
- Will have two stories, both above ground, with a total constructed area of approximately 1,300.6 square meters (14,000 square feet). Each floor will be 3 meters (9 feet, 10 inches) high and will be located on a land plot of approximately 929 square meters (10,000 square feet) that is 100% owned by BuildCo, and the warehouse is valued at 50 times income per capita.
- Will have complete architectural and technical plans prepared by a licensed architect. If preparation of the plans requires such steps as obtaining further documentation or getting prior approvals from external agencies, these are counted as procedures.
- Will take 30 weeks to construct (excluding all delays due to administrative and regulatory requirements).

#### The water and sewerage connections:

- Will be 150 meters (492 feet) from the existing water source and sewer tap. If there is no water delivery infrastructure in the economy, a borehole will be dug. If there is no sewerage infrastructure, a septic tank in the smallest size available will be installed or built.
- Will have an average water use of 662 liters (175 gallons) a day and an average wastewater flow of 568 liters (150 gallons) a day. Will have a peak water use of 1,325 liters (350 gallons) a day and a peak wastewater flow of 1,136 liters (300 gallons) a day.
- Will have a constant level of water demand and wastewater flow throughout the year; will be 1 inch in diameter for the water connection and 4 inches in diameter for the sewerage connection.

# **Dealing with Construction Permits - Ethiopia**

## **Standardized Warehouse**

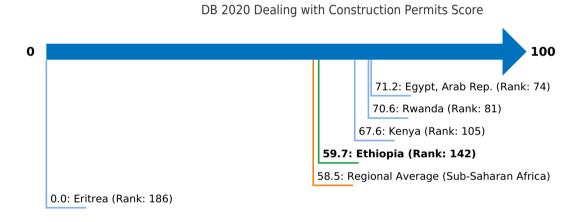
Estimated value of warehouse	ETB 997,224.90
City Covered	Addis Ababa

Indicator	Ethiopia	Sub-Saharan Africa	OECD high income	Best Regulatory Performance
Procedures (number)	15	15.1	12.7	None in 2018/19
Time (days)	136	145.4	152.3	None in 2018/19
Cost (% of warehouse value)	12.6	8.9	1.5	None in 2018/19
Building quality control index (0-15)	11.0	8.9	11.6	15.0 (6 Economies)

Figure - Dealing with Construction Permits in Ethiopia - Score

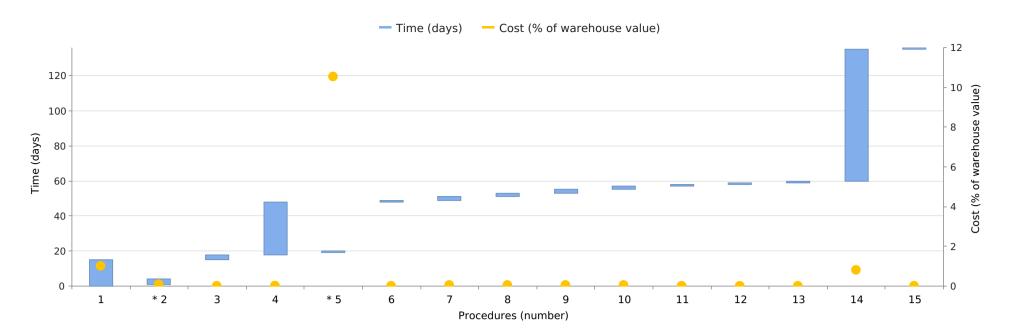


Figure - Dealing with Construction Permits in Ethiopia and comparator economies - Ranking and Score



Note: The ranking of economies on the ease of dealing with construction permits is determined by sorting their scores for dealing with construction permits. These scores are the simple average of the scores for each of the component indicators.

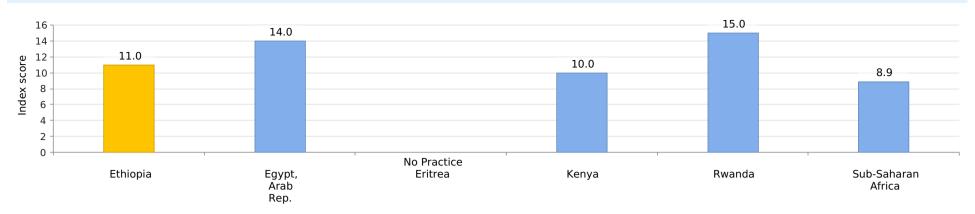
Figure - Dealing with Construction Permits in Ethiopia - Procedure, Time and Cost



\*This symbol is shown beside procedure numbers that take place simultaneously with the previous procedure.

Note: Online procedures account for 0.5 days in the total time calculation. For economies that have a different procedure list for men and women, the graph shows the time for women. For more information on methodology, see the *Doing Business* website (http://doingbusiness.org/en/methodology). For details on the procedures reflected here, see the summary below.

#### Figure - Dealing with Construction Permits in Ethiopia and comparator economies - Measure of Quality



# Details - Dealing with Construction Permits in Ethiopia - Procedure, Time and Cost

No.	Procedures	Time to Complete	Associated Costs
1	Obtain a geotechnical study / soil test  Agency: Private laboratory  A soil test is required prior to starting construction, and is obtained by BuildCo from a private laboratory.	15 days	ETB 9,972

# **⇒** 2 **Obtain planning consent**

Agency: Municipality (Subcity Building Design Department)

According to Part 2, Section 5, Articles 1 and 2 of Building Proclamation No. 624 of 2009, the applicant must secure a planning consent prior to submitting the application for a construction permit. After having received an application for a planning consent a building officer shall grant a written declaration for compliance or noncompliance with the urban planning of the urban center.

In order to apply for a planning consent, according to Part 2, Section 4 of Regulation No. 243 of 2011, the owner of a building shall fill the form prepared by the urban administration by showing the height and the type of service of the building to be constructed and submit his application attached with the original and a copy of the title deed in order to obtain a planning consent.

The urban administration shall, in case of a request for planning consent to build a new building, grant:

- title deed and
- $\bullet$  plan information describing the height and the permitted type of service.

The building officer will also determine the category of buildings submitted for his approval in accordance with the criteria set within the regulations. For the Doing Business case study, the warehouse would fall under Category B.

The building officer shall decide the compliance or non- compliance of the application with the urban center and notify the applicant his decision and the reasons thereto, in writing, within three working days.

With respect to the fees, according to Part 4, Section 24, Articles 2 and 4 of Regulation No. 243 of 2011, there is a service fee of ETB 300 for the planning consent. And the plan review fee is 1/2000 of the project estimate if the project estimate is less than ETB 2,500,000.

# 3 Obtain consent from neighbors and submit it to the Municipality

Agency: Municipality (Subcity)

Once the consent has been obtained, BuildCo must obtain a written statement from the neighbors, stating that there are no land disputes on the plot where the warehouse will be built. This is set in the law - Part 2, Section 3, Articles 2 and 3 of Regulation No. 243 of 2011,

3 days no charge

ETB 799

3 days

9	<b>Request and receive inspection before starting floor concrete works</b> <i>Agency</i> : Municipality	2 days	ETB 400
10	Request and receive inspection before starting final concrete works  Agency: Municipality	2 days	ETB 400

Doin	g Business 2020	Ethiopia		
11	quality control after construction a final inspection by inspection o	ba City Administration Construction Permit Bureau improved by issuing a directive that clearly mandates the need to undergo fficers from the Bureau before issuing an occupancy permit. The cally visiting the site and reviewing the plan and checklist	1 day	no charge
12	The request for a water and sew Authority must be done in persor	oply and Sewage Authority (WSSA) erage connection from Addis Ababa Water Supply and Sewerage . A copy of title deed of property must be attached to the Ababa WASA conducts a site visit to inspect the location of the	1 day	no charge
13	Receive inspection for water a Agency: Addis Ababa Water Sup		1 day	no charge
14	Obtain water and sewage con Agency: Addis Ababa Water Su	nection from WSSA oply and Sewage Authority (WSSA)	75 days	ETB 8,000
15	after completion of construction	ny public building, despite its building category, must be inspected based on the criteria included on directive 2/2010 article 19 and t will only be issued after inspection by authorities including	1 day	no charge

 $<sup>\</sup>rightrightarrows$ Takes place simultaneously with previous procedure.

# **Details - Dealing with Construction Permits in Ethiopia - Measure of Quality**

	Answer	Score
Building quality control index (0-15)		11.0
Quality of building regulations index (0-2)		2.0
How accessible are building laws and regulations in your economy? (0-1)	Available online; Free of charge.	1.0
Which requirements for obtaining a building permit are clearly specified in the building regulations or on any accessible website, brochure or pamphlet? (0-1)	List of required documents; Fees to be paid; Required preapprovals.	1.0
Quality control before construction index (0-1)		1.0
Which third-party entities are required by law to verify that the building plans are in compliance with existing building regulations? (0-1)	Licensed architect; Licensed engineer.	1.0
Quality control during construction index (0-3)		2.0
What types of inspections (if any) are required by law to be carried out during construction? (0-2)	Inspections by inhouse engineer; Inspections by external engineer or firm; Inspections at various phases.	1.0
Do legally mandated inspections occur in practice during construction? (0-1)	Mandatory inspections are always done in practice.	1.0
Quality control after construction index (0-3)		2.0
Is there a final inspection required by law to verify that the building was built in accordance with the approved plans and regulations? (0-2)	Yes, final inspection is done by government agency.	2.0
Do legally mandated final inspections occur in practice? (0-1)	Final inspection does not always occur in practice.	0.0
Liability and insurance regimes index (0-2)		0.0
Which parties (if any) are held liable by law for structural flaws or problems in the building once it is in use (Latent Defect Liability or Decennial Liability)? (0-1)	No party is held liable under the law.	0.0
Which parties (if any) are required by law to obtain an insurance policy to cover possible structural flaws or problems in the building once it is in use (Latent Defect Liability Insurance or Decennial Insurance)? (0-1)	No party is required by law to obtain insurance .	0.0
Professional certifications index (0-4)		4.0
What are the qualification requirements for the professional responsible for verifying that the architectural plans or drawings are in compliance with existing building regulations? (0-2)	Minimum number of years of experience; University degree in architecture or engineering; Being a registered architect or engineer.	2.0
What are the qualification requirements for the professional who supervises the construction on the ground? (0-2)	Minimum number of years of experience; University degree in engineering, construction or construction management; Being a registered architect or engineer.	2.0

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# **Getting Electricity**

This topic measures the procedures, time and cost required for a business to obtain a permanent electricity connection for a newly constructed warehouse. Additionally, the reliability of supply and transparency of tariffs index measures reliability of supply, transparency of tariffs and the price of electricity. The most recent round of data collection for the project was completed in May 2019. See the methodology for more information.

#### What the indicators measure

#### Procedures to obtain an electricity connection (number)

- Submitting all relevant documents and obtaining all necessary clearances and permits
- Completing all required notifications and receiving all necessary inspections
- Obtaining external installation works and possibly purchasing material for these works
- Concluding any necessary supply contract and obtaining final supply

#### Time required to complete each procedure (calendar days)

- Is at least 1 calendar day
- Each procedure starts on a separate day
- Does not include time spent gathering information
- Reflects the time spent in practice, with little follow-up and no prior contact with officials

# Cost required to complete each procedure (% of income per capita)

- Official costs only, no bribes
- Value added tax excluded

#### The reliability of supply and transparency of tariffs index (0-8)

- Duration and frequency of power outages (0-3)
- Tools to monitor power outages (0-1)
- Tools to restore power supply (0-1)
- Regulatory monitoring of utilities' performance (0-1)
- Financial deterrents limiting outages (0-1)
- Transparency and accessibility of tariffs (0-1)

# Price of electricity (cents per kilowatt-hour)\*

 Price based on monthly bill for commercial warehouse in case study

\*Note: *Doing Business* measures the price of electricity, but it is not included in the ease of doing business score nor in the ranking on the ease of getting electricity.

#### Case study assumptions

To make the data comparable across economies, several assumptions about the warehouse, the electricity connection and the monthly consumption are used.

#### The warehouse:

- Is owned by a local entrepreneur and is used for storage of goods.
- Is located in the economy's largest business city. For 11 economies the data are also collected for the second largest business city.
- Is located in an area where similar warehouses are typically located and is in an area with no physical constraints. For example, the property is not near a railway.
- Is a new construction and is being connected to electricity for the first time.
- Has two stories with a total surface area of approximately 1,300.6 square meters (14,000 square feet). The plot of land on which it is built is 929 square meters (10,000 square feet).

# The electricity connection:

- Is a permanent one with a three-phase, four-wire Y connection with a subscribed capacity of 140-kilo-volt-ampere (kVA) with a power factor of 1, when 1 kVA = 1 kilowatt (kW).
- Has a length of 150 meters. The connection is to either the low- or medium-voltage distribution network and is either overhead or underground, whichever is more common in the area where the warehouse is located and requires works that involve the crossing of a 10-meter road (such as by excavation or overhead lines) but are all carried out on public land. There is no crossing of other owners' private property because the warehouse has access to a road.
- Does not require work to install the internal wiring of the warehouse. This has already been completed up to and including the customer's service panel or switchboard and the meter base.

# The monthly consumption:

- It is assumed that the warehouse operates 30 days a month from 9:00 a.m. to 5:00 p.m. (8 hours a day), with equipment utilized at 80% of capacity on average and that there are no electricity cuts (assumed for simplicity reasons) and the monthly energy consumption is 26,880 kilowatt-hours (kWh); hourly consumption is 112 kWh.
- If multiple electricity suppliers exist, the warehouse is served by the cheapest supplier.
- Tariffs effective in January of the current year are used for calculation of the price of electricity for the warehouse. Although January has 31 days, for calculation purposes only 30 days are used.

# **Getting Electricity - Ethiopia**

#### **Standardized Connection**

Name of utility	Ethiopian Electric Utility
Price of electricity (US cents per kWh)	3.6
City Covered	Addis Ababa

Indicator	Ethiopia	Sub-Saharan Africa	OECD high income	Best Regulatory Performance
Procedures (number)	4	5.2	4.4	3 (28 Economies)
Time (days)	95	109.6	74.8	18 (3 Economies)
Cost (% of income per capita)	768.5	3,187.5	61.0	0.0 (3 Economies)
Reliability of supply and transparency of tariff index (0-8)	0	1.6	7.4	8 (26 Economies)

Figure - Getting Electricity in Ethiopia - Score

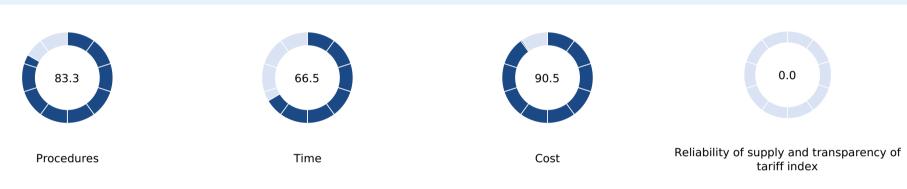
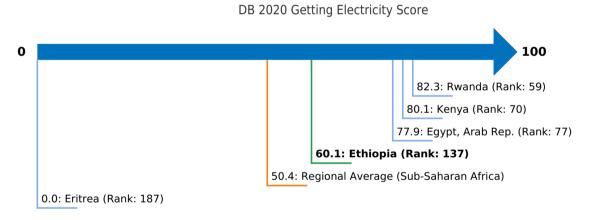
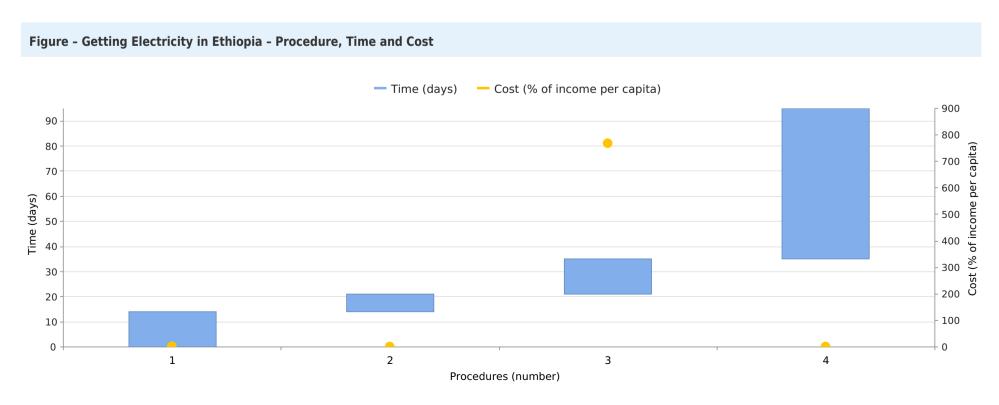


Figure - Getting Electricity in Ethiopia and comparator economies - Ranking and Score



Note: The ranking of economies on the ease of getting electricity is determined by sorting their scores for getting electricity. These scores are the simple average of the scores for all the component indicators except the price of electricity.

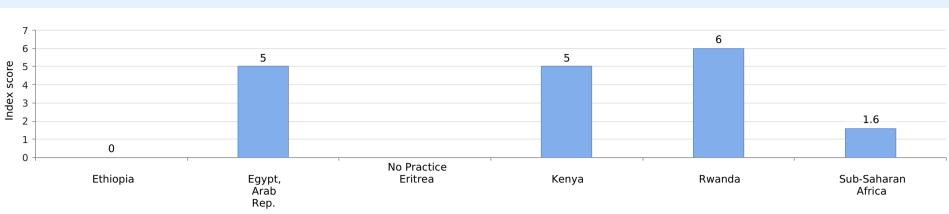


<sup>\*</sup>This symbol is shown beside procedure numbers that take place simultaneously with the previous procedure.

Note: Online procedures account for 0.5 days in the total time calculation. For economies that have a different procedure list for men and women, the graph shows the time for women. For more information on methodology, see the *Doing Business* website (http://doingbusiness.org/en/methodology). For details on the procedures

reflected here, see the summary below.

Figure - Getting Electricity in Ethiopia and comparator economies - Measure of Quality



# **Details - Getting Electricity in Ethiopia - Procedure, Time and Cost**

No.	Procedures	Time to Complete	Associated Costs
1	Submit application to utility and await site visit  Agency: Ethiopian Electric Utility  The customer should bring the application paper by specifying the required power in kilo watt to the nearby EEPCO district office. If the customer requirement is greater than 15 KW power, the electrical drawing diagram, done by the professional who has electrical design license should be attached. The customer should pay for labour and transport cost of the estimator.  The application must be accompanied by: the location map of the warehouse; the electrical plans, copy of business license, lease document (if applicable), certificate of conformity (obtained after the final inspection) and site plan. The professional electrician has to be licensed with EEPCO and Ministry of Urban Development (for electrical design)	14 calendar days	ETB 225
2	Receive site visit from utility engineer and await estimate  Agency: Ethiopian Electric Utility  The technician from EEPCO will visit the site plan to check for the required materials and check the electricity plan with the layout of the building and notes the nearest connection point.	7 calendar days	ETB 0
3	Receive and pay estimate and receive internal wiring inspection  Agency: Ethiopian Electric Utility  The connection cost is estimated on the power required. EEPCO provides all material and is responsible for the labor from the electrical grid to the meter. It is most likely that a distribution transformer would be required.  The deposit for the meter is: 10% of the cost of power. This deposit is reimbursed when the connection is terminated. The technician will visit the site plan to check for the required materials and at the same time, will do the internal inspection.	14 calendar days	ETB 153,047.95
4	Receive external connection, meter installation and electricity flow  Agency: Ethiopian Electric Utility  The connection cost requested by EEPCO will include all costs including meter installation.	60 calendar days	ETB 0

 $<sup>\</sup>rightrightarrows$ Takes place simultaneously with previous procedure.

# **Details - Getting Electricity in Ethiopia - Measure of Quality**

	Answer
Reliability of supply and transparency of tariff index (0-8)	0
Total duration and frequency of outages per customer a year (0-3)	0
System average interruption duration index (SAIDI)	
System average interruption frequency index (SAIFI)	
What is the minimum outage time (in minutes) that the utility considers for the calculation of SAIDI/SAIFI	N/A
Mechanisms for monitoring outages (0-1)	0
Does the distribution utility use automated tools to monitor outages?	No
Mechanisms for restoring service (0-1)	0
Does the distribution utility use automated tools to restore service?	No
Regulatory monitoring (0-1)	0
Does a regulator—that is, an entity separate from the utility—monitor the utility's performance on reliability of supply?	No
Financial deterrents aimed at limiting outages (0-1)	0
Does the utility either pay compensation to customers or face fines by the regulator (or both) if outages exceed a certain cap?	No
Communication of tariffs and tariff changes (0-1)	0
Are effective tariffs available online?	Yes
Link to the website, if available online	http://www.eeu.gov.et/inde x.php/statistics- tariffs/tariffs/commercial
Are customers notified of a change in tariff ahead of the billing cycle?	No

# Note:

If the duration and frequency of outages is 100 or less, the economy is eligible to score on the Reliability of supply and transparency of tariff index.

If the duration and frequency of outages is not available, or is over 100, the economy is not eligible to score on the index.

If the minimum outage time considered for SAIDI/SAIFI is over 5 minutes, the economy is not eligible to score on the index.



# Registering Property

This topic examines the steps, time and cost involved in registering property, assuming a standardized case of an entrepreneur who wants to purchase land and a building that is already registered and free of title dispute. In addition, the topic also measures the quality of the land administration system in each economy. The quality of land administration index has five dimensions: reliability of infrastructure, transparency of information, geographic coverage, land dispute resolution, and equal access to property rights. The most recent round of data collection for the project was completed in May 2019. See the methodology for more information.

#### What the indicators measure

# Procedures to legally transfer title on immovable property (number)

- Preregistration procedures (for example, checking for liens, notarizing sales agreement, paying property transfer taxes)
- Registration procedures in the economy's largest business city.
- Postregistration procedures (for example, filling title with municipality)

#### Time required to complete each procedure (calendar days)

- Does not include time spent gathering information
- Each procedure starts on a separate day though procedures that can be fully completed online are an exception to this rule
- Procedure is considered completed once final document is received
- No prior contact with officials

## Cost required to complete each procedure (% of property value)

- Official costs only (such as administrative fees, duties and taxes).
- Value Added Tax, Capital Gains Tax and illicit payments are excluded

#### Quality of land administration index (0-30)

- Reliability of infrastructure index (0-8)
- Transparency of information index (0-6)
- Geographic coverage index (0-8)
- Land dispute resolution index (0-8)
- Equal access to property rights index (-2-0)

#### Case study assumptions

To make the data comparable across economies, several assumptions about the parties to the transaction, the property and the procedures are used.

#### The parties (buyer and seller):

- Are limited liability companies (or the legal equivalent).
- Are located in the periurban (that is, on the outskirts of the city but still within its official limits) area of the economy's largest business city. For 11 economies the data are also collected for the second largest business city.
- Are 100% domestically and privately owned.
- Perform general commercial activities.

## The property (fully owned by the seller):

- Has a value of 50 times income per capita, which equals the sale price.
- Is fully owned by the seller.
- Has no mortgages attached and has been under the same ownership for the past 10 years.
- Is registered in the land registry or cadastre, or both, and is free of title disputes.
- Is located in a periurban commercial zone (that is, on the outskirts of the city but still within its official limits), and no rezoning is required.
- Consists of land and a building. The land area is 557.4 square meters (6,000 square feet). A twostory warehouse of 929 square meters (10,000 square feet) is located on the land. The warehouse is 10 years old, is in good condition, has no heating system and complies with all safety standards, building codes and legal requirements. The property, consisting of land and building, will be transferred in its entirety.
- Will not be subject to renovations or additional construction following the purchase.
- Has no trees, natural water sources, natural reserves or historical monuments of any kind.
- Will not be used for special purposes, and no special permits, such as for residential use, industrial plants, waste storage or certain types of agricultural activities, are required.
- Has no occupants, and no other party holds a legal interest in it.

# **Registering Property - Ethiopia**

Indicator	Ethiopia	Sub-Saharan Africa	OECD high income	Best Regulatory Performance
Procedures (number)	7	6.1	4.7	1 (5 Economies)
Time (days)	52	51.6	23.6	1 (2 Economies)
Cost (% of property value)	6.0	7.3	4.2	0.0 (Saudi Arabia)
Quality of the land administration index (0-30)	5.5	9.0	23.2	None in 2018/19

Figure - Registering Property in Ethiopia - Score

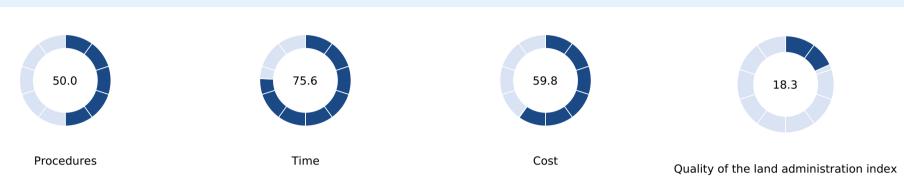
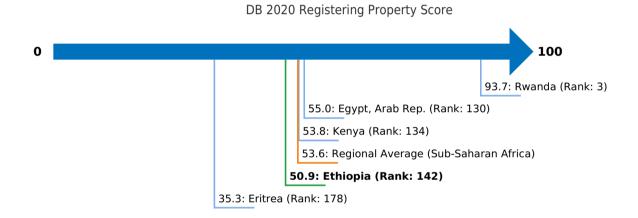
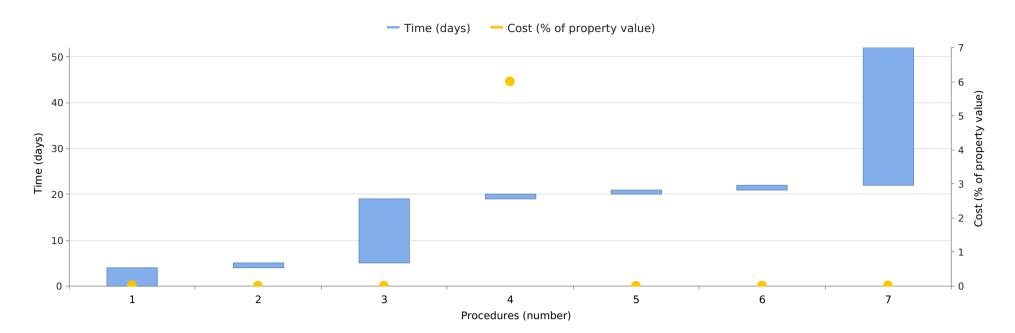


Figure - Registering Property in Ethiopia and comparator economies - Ranking and Score



Note: The ranking of economies on the ease of registering property is determined by sorting their scores for registering property. These scores are the simple average of the scores for each of the component indicators.

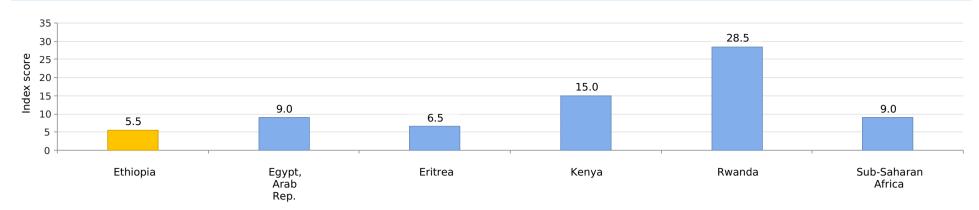
Figure - Registering Property in Ethiopia - Procedure, Time and Cost



<sup>\*</sup>This symbol is shown beside procedure numbers that take place simultaneously with the previous procedure.

Note: Online procedures account for 0.5 days in the total time calculation. For economies that have a different procedure list for men and women, the graph shows the time for women. For more information on methodology, see the *Doing Business* website (http://doingbusiness.org/en/methodology). For details on the procedures reflected here, see the summary below.

# Figure - Registering Property in Ethiopia and comparator economies - Measure of Quality



**Details - Registering Property in Ethiopia - Procedure, Time and Cost** 

No.	Procedures	Time to Complete	<b>Associated Costs</b>
1	Verify the owner of the property and obtain the Carta and plan at the sub-city office Agency: Sub-City Office Since 2005 the Land Registry has been decentralized into 10 sub-cities. Due diligence is conducted at the sub-city where the warehouse is located. This search will provide information on the owner of the building, construction date of the building, the basic area of the property, and whether the property is affected by encumbrances. At the same time, the carta and plan of the warehouse will be provided; the buyer needs to submit the sale agreement to obtain them. At the time of due diligence, the lawyer of the buying company will also check that the other company is properly registered.	4 days	ETB 200; (200 ETB Fee)
2	Evaluation of the sale price by the sub-city  Agency: Sub-City Office  The parties will bring the sale and purchase agreement to the sub-city. The sub-city official will check that the price included in the sale agreement corresponds to the Master list price. If the price in the sale agreement is greater than the Master list price, the greater price will be accepted. If not, then the Master price will be applicable.  Each sub-city has a fee schedule depending on the location of the building. In the event that the price in the sale agreement is not the same as the one indicated by the sub-city, the stamp duty will be paid based on the amount indicated by the sub-city and not on the amount written in the sale agreement.	1 day	no charge
3	The seller must obtain tax clearance from Tax Authorities  Agency: Tax Authority  The seller must obtain tax clearance on the property (from Tax Authorities for property transfer tax.	14 days	no charge
4	Payment of Stamp duty at the Land Administration Office  Agency: Land Administration Office  Stamp duty is set by Proclamation 110/1998. Upon payment, the buyer will be given a receipt that he must bring back to the office of Documents Authentication and Registration.  In the case where the property is not registered in the property master list of the municipal land administration, a land survey is required.	1 day	ETB 59,833.49; (2% of the property value for the Stamp duty and 4% of the property value for the ownership title transfer tax)
5	Payment of capital gains tax at Inland Revenue Service  Agency: Inland Revenue Service  The seller pays the capital gain tax at the Customs and Inland Revenue Authority. The tax amount is calculated based on a set scale.	1 day	no charge
6	Execution of the sale contract at the office of Documents Authentication and Registration  Agency: Office of Documents Authentication and Registration  The parties go to the office of Documents Authentication and Registration where they sign the sale and purchase agreement in front of the officials.  They must provide the following documents  • The seller gives the Title deed of the building  • A copy of the ID of both managers  • The power of attorney of each manager to ensure that they do have the power to sell/buy this warehouse at the specified amount.  • A copy of the Business License for each PLC.	1 day	ETB 61; (10 ETB for the service charge + 51 ETB for the power of attorney)
7	Apply for registration of property and obtain title deed in the buyer's name  Agency: Land Administration Office  The buyer company brings the authenticated sale contract to the Land Administration Office for the final transfer.	30 days	ETB 100; (100 ETB Fee)

buyer applies for the transfer of deed.

registration to avoid forgery.

The buyer submits the authenticated agreement, the former title deed & ID card/Passport copy with the application for the title deed registration to the office of documents authentication and

The buyer also needs to place an ad in the newspaper declaring the purchase and asking anyone who objects to come forward. The notice period for the ad is 15 days. After the notice period, the

**<sup>⇒</sup>**Takes place simultaneously with previous procedure.

# **Details - Registering Property in Ethiopia - Measure of Quality**

	Answer	Score
Quality of the land administration index (0-30)		5.5
Reliability of infrastructure index (0-8)		0.0
Type of land registration system in the economy:	Title Registration System	
What is the institution in charge of immovable property registration?	Addis Ababa City Administration Land Registration and Information Agency	
In what format are past and newly issued land records kept at the immovable property registry of the largest business city of the economy —in a paper format or in a computerized format (scanned or fully digital)?	Paper	0.0
Is there a comprehensive and functional electronic database for checking for encumbrances (liens, mortgages, restrictions and the like)?	No	0.0
Institution in charge of the plans showing legal boundaries in the largest business city:	Cadastre department at the Addis-Ababa Sub city Administration	
In what format are past and newly issued cadastral plans kept at the mapping agency of the largest business city of the economy—in a paper format or in a computerized format (scanned or fully digital)?	Paper	0.0
Is there an electronic database for recording boundaries, checking plans and providing cadastral information (geographic information system)?	No	0.0
Is the information recorded by the immovable property registration agency and the cadastral or mapping agency kept in a single database, in different but linked databases or in separate databases?	Separate databases	0.0
Do the immovable property registration agency and cadastral or mapping agency use the same identification number for properties?	No	0.0
Transparency of information index (0-6)		1.5
Who is able to obtain information on land ownership at the agency in charge of immovable property registration in the largest business city?	Only intermediaries and interested parties	0.0
Is the list of documents that are required to complete any type of property transaction made publicly available- and if so, how?	Yes, online	0.5
Link for online access:	http://aalhria.gov.et/in dex.php/en/services	
Is the applicable fee schedule for any type of property transaction at the agency in charge of immovable property registration in the largest business city made publicly available–and if so, how?	Yes, in person	0.0
Link for online access:		
Does the agency in charge of immovable property registration agency formally commit to deliver a legally binding document that proves property ownership within a specific timeframe –and if so, how does it communicate the service standard?	Yes, online	0.5
Link for online access:	http://aalhria.gov.et/i mages/Citizen_charte r.PNG http://aalhria.gov.et/i mages/Commercial.P NG	
Is there a specific and independent mechanism for filing complaints about a problem that occurred at the agency in charge of immovable property registration?	No	0.0
Contact information:		
Are there publicly available official statistics tracking the number of transactions at the immovable property registration agency?	Yes	0.5
Number of property transfers in the largest business city in 2018:	2794 in Addis Ababa in 2018	

Doing Business 2020 Ethiopia		
Who is able to consult maps of land plots in the largest business city?	Only intermediaries and interested parties	0.0
Is the applicable fee schedule for accessing maps of land plots made publicly available—and if so, how?	Yes, in person	0.0
Link for online access:		
Does the cadastral/mapping agency formally specifies the timeframe to deliver an updated cadastral plan—and if so, how does it communicate the service standard?	No	0.0
Link for online access:		
Is there a specific and independent mechanism for filing complaints about a problem that occurred at the cadastral or mapping agency?	No	0.0
Contact information:		
Geographic coverage index (0-8)		0.0
Are all privately held land plots in the largest business city formally registered at the immovable property registry?	No	0.0
Are all privately held land plots in the economy formally registered at the immovable property registry?	No	0.0
Are all privately held land plots in the largest business city mapped?	No	0.0
Are all privately held land plots in the economy mapped?	No	0.0
Land dispute resolution index (0-8)		4.0
Does the law require that all property sale transactions be registered at the immovable property registry to make them opposable to third parties?	Yes	1.5
Legal basis:	Art. 30 of Proclamation 818/2014 Urban Landholding Registration Proclamation	
Is the system of immovable property registration subject to a state or private guarantee?	Yes	0.5
Type of guarantee:	State guarantee	
Legal basis:	As per Proclamation 818/2014, any damage affecting a third party acting in good faith is borne by the Registry	
Is there a is a specific, out-of-court compensation mechanism to cover for losses incurred by parties who engaged in good faith in a property transaction based on erroneous information certified by the immovable property registry?	No	0.0
Legal basis:	Art. 41 of Proclamation 818/2014 purviews the establishment of a Security Fund	
Does the legal system require a control of legality of the documents necessary for a property transaction (e.g., checking the compliance of contracts with requirements of the law)?	Yes	0.5
If yes, who is responsible for checking the legality of the documents?	Registrar; Notary; Lawyer;	
Does the legal system require verification of the identity of the parties to a property transaction?	Yes	0.5
If yes, who is responsible for verifying the identity of the parties?	Registrar; Notary; Lawyer;	
Is there a national database to verify the accuracy of government issued identity documents?	No	0.0
What is the Court of first instance in charge of a case involving a standard land dispute between two local businesses over tenure rights for a property worth 50 times gross national income (GNI) per capita and located in the largest business city?	Sub-City First Instance Court of Addis Ababa, City Government	

Doing Business 2020	Ethiopia			
How long does it take on average to o appeal)?	btain a decision from the first-instance court for such a case (without	Between 2 and 3 years	1.0	
Are there publicly available statistics of court?	on the number of land disputes at the economy level in the first instance	No	0.0	
Number of land disputes in the econor	my in 2018:			
Equal access to property rights index	Equal access to property rights index (-2-0) 0.0			
Do unmarried men and unmarried wor	men have equal ownership rights to property?	Yes		
Do married men and married women l	have equal ownership rights to property?	Yes	0.0	

# Getting Credit

This topic explores two sets of issues—the strength of credit reporting systems and the effectiveness of collateral and bankruptcy laws in facilitating lending. The most recent round of data collection for the project was completed in May 2019. See the methodology for more information.

#### What the indicators measure

#### Strength of legal rights index (0-12)

- Rights of borrowers and lenders through collateral laws (0-10)
- Protection of secured creditors' rights through bankruptcy laws (0-2)

#### Depth of credit information index (0-8)

 Scope and accessibility of credit information distributed by credit bureaus and credit registries (0-8)

# Credit bureau coverage (% of adults)

 Number of individuals and firms listed in largest credit bureau as a percentage of adult population

# Credit registry coverage (% of adults)

 Number of individuals and firms listed in credit registry as a percentage of adult population

#### Case study assumptions

Doing Business assesses the sharing of credit information and the legal rights of borrowers and lenders with respect to secured transactions through 2 sets of indicators. The depth of credit information index measures rules and practices affecting the coverage, scope and accessibility of credit information available through a credit registry or a credit bureau. The strength of legal rights index measures the degree to which collateral and bankruptcy laws protect the rights of borrowers and lenders and thus facilitate lending. For each economy it is first determined whether a unitary secured transactions system exists. Then two case scenarios, case A and case B, are used to determine how a nonpossessory security interest is created, publicized and enforced according to the law. Special emphasis is given to how the collateral registry operates (if registration of security interests is possible). The case scenarios involve a secured borrower, company ABC, and a secured lender, BizBank.

In some economies the legal framework for secured transactions will allow only case A or case B (not both) to apply. Both cases examine the same set of legal provisions relating to the use of movable collateral.

#### Several assumptions about the secured borrower (ABC) and lender (BizBank) are used:

- ABC is a domestic limited liability company (or its legal equivalent).
- ABC has up to 50 employees.
- ABC has its headquarters and only base of operations in the economy's largest business city. For 11 economies the data are also collected for the second largest business city.
- Both ABC and BizBank are 100% domestically owned.

The case scenarios also involve assumptions. In case A, as collateral for the loan, ABC grants BizBank a nonpossessory security interest in one category of movable assets, for example, its machinery or its inventory. ABC wants to keep both possession and ownership of the collateral. In economies where the law does not allow nonpossessory security interests in movable property, ABC and BizBank use a fiduciary transfer-of-title arrangement (or a similar substitute for nonpossessory security interests).

In case B, ABC grants BizBank a business charge, enterprise charge, floating charge or any charge that gives BizBank a security interest over ABC's combined movable assets (or as much of ABC's movable assets as possible). ABC keeps ownership and possession of the assets.

# **Getting Credit - Ethiopia**

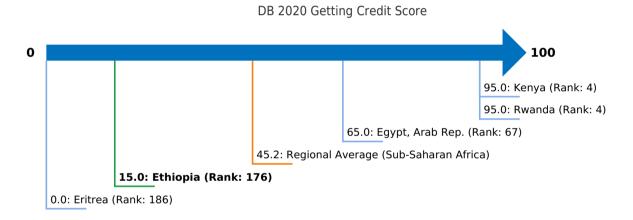
Indicator	Ethiopia	Sub-Saharan Africa	OECD high income	Best Regulatory Performance
Strength of legal rights index (0-12)	3	5.1	6.1	12 (5 Economies)
Depth of credit information index (0-8)	0	3.9	6.8	8 (53 Economies)
Credit registry coverage (% of adults)	0.4	8.3	24.4	100.0 (2 Economies)
Credit bureau coverage (% of adults)	0.0	11.0	66.7	100.0 (14 Economies)

Figure - Getting Credit in Ethiopia - Score



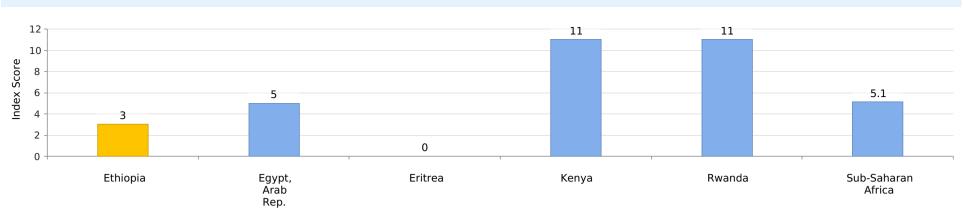
Score - Getting Credit

Figure - Getting Credit in Ethiopia and comparator economies - Ranking and Score



Note: The ranking of economies on the ease of getting credit is determined by sorting their scores for getting credit. These scores are the sum of the scores for the strength of legal rights index and the depth of credit information index.

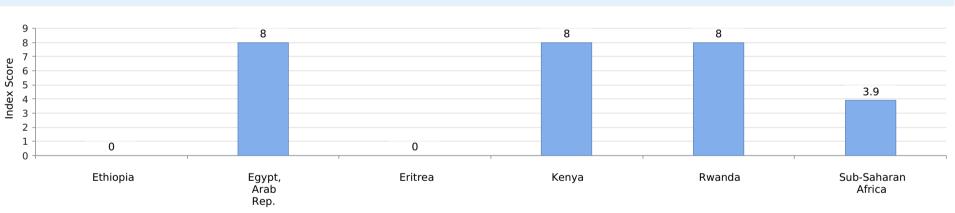
Figure - Legal Rights in Ethiopia and comparator economies



# **Details - Legal Rights in Ethiopia**

Strength of legal rights index (0-12)	3
Does an integrated or unified legal framework for secured transactions that extends to the creation, publicity and enforcement of functional equivalents to security interests in movable assets exist in the economy?	No
Does the law allow businesses to grant a non possessory security right in a single category of movable assets, without requiring a specific description of collateral?	No
Does the law allow businesses to grant a non possessory security right in substantially all of its assets, without requiring a specific description of collateral?	Yes
May a security right extend to future or after-acquired assets, and does it extend automatically to the products, proceeds and replacements of the original assets?	No
Is a general description of debts and obligations permitted in collateral agreements; can all types of debts and obligations be secured between parties; and can the collateral agreement include a maximum amount for which the assets are encumbered?	Yes
Is a collateral registry in operation for both incorporated and non-incorporated entities, that is unified geographically and by asset type, with an electronic database indexed by debtor's name?	No
Does a notice-based collateral registry exist in which all functional equivalents can be registered?	No
Does a modern collateral registry exist in which registrations, amendments, cancellations and searches can be performed online by any interested third party?	No
Are secured creditors paid first (i.e. before tax claims and employee claims) when a debtor defaults outside an insolvency procedure?	No
Are secured creditors paid first (i.e. before tax claims and employee claims) when a business is liquidated?	No
Are secured creditors subject to an automatic stay on enforcement when a debtor enters a court-supervised reorganization procedure? Does the law protect secured creditors' rights by providing clear grounds for relief from the stay and sets a time limit for it?	No
Does the law allow parties to agree on out of court enforcement at the time a security interest is created? Does the law allow the secured creditor to sell the collateral through public auction or private tender, as well as, for the secured creditor to keep the asset in satisfaction of the debt?	Yes





# **Details - Credit Information in Ethiopia**

Depth of credit information index (0-8)	Credit bureau	Credit registry	Score
Are data on both firms and individuals distributed?	No	No	0
Are both positive and negative credit data distributed?	No	No	0
Are data from retailers or utility companies - in addition to data from banks and financial institutions - distributed?	No	No	0
Are at least 2 years of historical data distributed? (Credit bureaus and registries that distribute more than 10 years of negative data or erase data on defaults as soon as they are repaid obtain a score of 0 for this component.)	No	No	0
Are data on loan amounts below 1% of income per capita distributed?	No	No	0
By law, do borrowers have the right to access their data in the credit bureau or credit registry?	No	No	0
Can banks and financial institutions access borrowers' credit information online (for example, through an online platform, a system-to-system connection or both)?	No	No	0
Are bureau or registry credit scores offered as a value-added service to help banks and financial institutions assess the creditworthiness of borrowers?	No	No	0

Note: An economy receives a score of 1 if there is a "yes" to either bureau or registry. If the credit bureau or registry is not operational or covers less than 5% of the adult population, the total score on the depth of credit information index is 0.

Coverage	Credit bureau	Credit registry
Number of individuals	0	192,268
Number of firms	0	30,718
Total	0	222,986
Percentage of adult population	0.0	0.4

# Protecting Minority Investors

This topic measures the strength of minority shareholder protections against misuse of corporate assets by directors for their personal gain as well as shareholder rights, governance safeguards and corporate transparency requirements that reduce the risk of abuse. The most recent round of data collection for the project was completed in May 2019. See the methodology for more information.

#### What the indicators measure

- Extent of disclosure index (0-10): Disclosure, review, and approval requirements for related-party transactions
- Extent of director liability index (0-10): Ability of minority shareholders to sue and hold interested directors liable for prejudicial related-party transactions; Available legal remedies (damages, disgorgement of profits, disqualification from managerial position(s) for one year or more, rescission of the transaction)
- Ease of shareholder suits index (0-10): Access to internal corporate documents; Evidence obtainable during trial and allocation of legal expenses
- Extent of conflict of interest regulation index (0-30): Sum of the extent of disclosure, extent of director liability and ease of shareholder suits indices
- Extent of shareholder rights index (0-6): Shareholders' rights and role in major corporate decisions
- Extent of ownership and control index (0-7): Governance safeguards protecting shareholders from undue board control and entrenchment
- Extent of corporate transparency index (0-7): Corporate transparency on ownership stakes, compensation, audits and financial prospects
- Extent of shareholder governance index (0-20): Sum of the extent of shareholders rights, extent of ownership and control and extent of corporate transparency indices
- Strength of minority investor protection index (0-50): Sum of the extent of conflict of interest regulation and extent of shareholder governance indices

#### **Case study assumptions**

To make the data comparable across economies, a case study uses several assumptions about the business and the transaction.

#### The business (Buyer):

- Is a publicly traded corporation listed on the economy's most important stock exchange.
- Has a board of directors and a chief executive officer (CEO) who may legally act on behalf of Buyer where permitted, even if this is not specifically required by law.
- Has a supervisory board in economies with a two-tier board system on which Mr. James appointed 60% of the shareholder-elected members.
- Has not adopted bylaws or articles of association that go beyond the minimum requirements. Does not follow codes, principles, recommendations or guidelines that are not mandatory.
- Is a manufacturing company with its own distribution network.

#### The transaction involves the following details:

- Mr. James owns 60% of Buyer, sits on Buyer's board of directors and elected two directors to Buyer's five-member board.
- Mr. James also owns 90% of Seller, a company that operates a chain of retail hardware stores. Seller recently closed a large number of its stores.
- Mr. James proposes that Buyer purchase Seller's unused fleet of trucks to expand Buyer's distribution of its food products, a proposal to which Buyer agrees. The price is equal to 10% of Buyer's assets and is higher than the market value.
- The proposed transaction is part of the company's principal activity and is not outside the authority of the company.
- Buyer enters into the transaction. All required approvals are obtained, and all required disclosures made—that is, the transaction was not entered into fraudulently.
- The transaction causes damages to Buyer. Shareholders sue Mr. James and the executives and directors that approved the transaction.

# **Protecting Minority Investors - Ethiopia**

# **Stock exchange information**

Stock exchange	
Stock exchange URL	
Listed firms with equity securities	0
City Covered	Addis Ababa

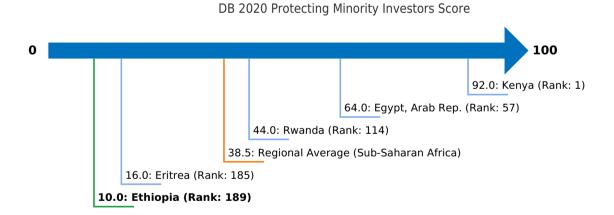
Indicator	Ethiopia	Sub-Saharan Africa	OECD high income	Best Regulatory Performance
Extent of disclosure index (0-10)	3.0	5.5	6.5	10 (13 Economies)
Extent of director liability index (0-10)	0.0	3.5	5.3	10 (3 Economies)
Ease of shareholder suits index (0-10)	2.0	5.5	7.3	10 (Djibouti)
Extent of shareholder rights index (0-6)	0.0	1.8	4.7	6 (19 Economies)
Extent of ownership and control index (0-7)	0.0	1.4	4.5	7 (9 Economies)
Extent of corporate transparency index (0-7)	0.0	1.5	5.7	7 (13 Economies)

Figure - Protecting Minority in Ethiopia - Score



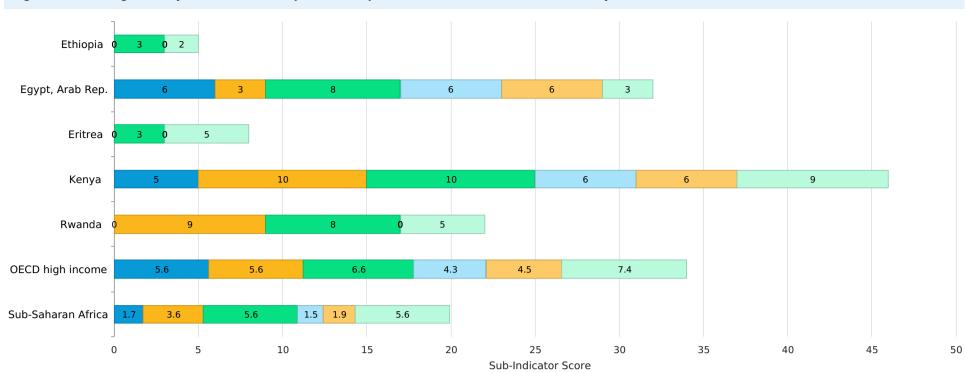
Score - Protecting Minority Investors

Figure - Protecting Minority Investors in Ethiopia and comparator economies - Ranking and Score



Note: The ranking of economies on the strength of minority investor protections is determined by sorting their scores for protecting minority investors. These scores are the simple average of the scores for the extent of conflict of interest regulation index and the extent of shareholder governance index.

Figure - Protecting Minority Investors in Ethiopia and comparator economies - Measure of Quality



Extent of corporate transparency index (0-7)
 Extent of director liability index (0-10)
 Extent of disclosure index (0-10)
 Extent of ownership and control index (0-7)
 Extent of shareholder rights index (0-6)

## **Details - Protecting Minority Investors in Ethiopia - Measure of Quality**

	Answer	Score
Extent of conflict of interest regulation index (0-30)		
Extent of disclosure index (0-10)		3.0
Whose decision is sufficient to approve the Buyer-Seller transaction? (0-3)	Board of directors excluding interested members	2.0
Must an external body review the terms of the transaction before it takes place? (0-1)	No	0.0
Must Mr. James disclose his conflict of interest to the board of directors? (0-2)	Existence of a conflict without any specifics	1.0
Must Buyer disclose the transaction in periodic filings (e.g. annual reports)? (0-2)	No disclosure obligation	0.0
Must Buyer immediately disclose the transaction to the public? (0-2)	No disclosure obligation	0.0
Extent of director liability index (0-10)		0.0
Can shareholders representing 10% of Buyer's share capital sue for the damage the transaction caused to Buyer? (0-1)	No	0.0
Can shareholders hold Mr. James liable for the damage the transaction caused to Buyer? (0-2)	Not liable	0.0
Can shareholders hold the other directors liable for the damage the transaction caused to Buyer? (0-2)	Not liable	0.0
Must Mr. James pay damages for the harm caused to Buyer upon a successful claim by shareholders? (0-1)	No	0.0
Must Mr. James repay profits made from the transaction upon a successful claim by shareholders? (0-1)	No	0.0
Is Mr. James disqualified upon a successful claim by shareholders? (0-1)	No	0.0
Can a court void the transaction upon a successful claim by shareholders? (0-2)	Only in case of fraud or bad faith	0.0
Ease of shareholder suits index (0-10)		2.0
Before suing, can shareholders representing 10% of Buyer's share capital inspect the transaction documents? (0-1)	No	0.0
Can the plaintiff obtain any documents from the defendant and witnesses at trial? (0-3)	Documents that the defendant relied on	1.0
Can the plaintiff request categories of documents from the defendant without identifying specific ones? (0-1)	No	0.0
Can the plaintiff directly question the defendant and witnesses at trial? (0-2)	No	0.0
Is the level of proof required for civil suits lower than that of criminal cases? (0-1)	Yes	1.0
Can shareholder plaintiffs recover their legal expenses from the company? (0-2)	At the discretion of the court	0.0
Extent of shareholder governance index (0-20)		
Extent of shareholder rights index (0-6)		0.0
Does the sale of 51% of Buyer's assets require shareholder approval?	No	0.0
Can shareholders representing 10% of Buyer's share capital call for a meeting of shareholders?	No	0.0
Must Buyer obtain its shareholders' approval every time it issues new shares?	Yes	1.0
Do shareholders automatically receive preemption rights every time Buyer issues new shares?	Yes	1.0
Do shareholders elect and dismiss the external auditor?	Yes	1.0
Are changes to the rights of a class of shares only possible if the holders of the affected shares approve?	Yes	1.0
Extent of ownership and control index (0-7)		0.0
Is it forbidden to appoint the same individual as CEO and chairperson of the board of directors?	Yes	1.0

Doing Business 2020 Ethiopia			
Must the board of directors include independent and nonexecutive board	ard members?	No	0.0
Can shareholders remove members of the board of directors without c	ause before the end of their term?	Yes	1.0
Must the board of directors include a separate audit committee exclusion	vely comprising board members?	No	0.0
Must a potential acquirer make a tender offer to all shareholders upon	acquiring 50% of Buyer?	No	0.0
Must Buyer pay declared dividends within a maximum period set by la	w?	No	0.0
Is a subsidiary prohibited from acquiring shares issued by its parent co	ompany?	Yes	1.0
Extent of corporate transparency index (0-7)			0.0
Must Buyer disclose direct and indirect beneficial ownership stakes re	presenting 5%?	No	0.0
Must Buyer disclose information about board members' primary emplo companies?	yment and directorships in other	Yes	1.0
Must Buyer disclose the compensation of individual managers?		No	0.0
Must a detailed notice of general meeting be sent 21 days before the r	neeting?	No	0.0
Can shareholders representing 5% of Buyer's share capital put items of	on the general meeting agenda?	No	0.0
Must Buyer's annual financial statements be audited by an external au	ditor?	Yes	1.0
Must Buyer disclose its audit reports to the public?		No	0.0

# **[5]** Paying Taxes

This topic records the taxes and mandatory contributions that a medium-size company must pay or withhold in a given year, as well as the administrative burden of paying taxes and contributions and complying with postfiling procedures (VAT refund and tax audit). The most recent round of data collection for the project was completed in May 2019 covering for the Paying Taxes indicator calendar year 2018 (January 1, 2018 – December 31, 2018). See the methodology for more information.

#### What the indicators measure

# Tax payments for a manufacturing company in 2018 (number per year adjusted for electronic and joint filing and payment)

- Total number of taxes and contributions paid or withheld, including consumption taxes (value added tax, sales tax or goods and service tax)
- Method and frequency of filing and payment

## Time required to comply with 3 major taxes (hours per year)

- Collecting information, computing tax payable
- Preparing separate tax accounting books, if required
- Completing tax return, filing with agencies
- Arranging payment or withholding

#### Total tax and contribution rate (% of commercial profits)

- Profit or corporate income tax
- Social contributions, labor taxes paid by employer
- Property and property transfer taxes
- Dividend, capital gains, financial transactions taxes
- Waste collection, vehicle, road and other taxes

## **Postfiling Index**

- Time to comply with VAT refund (hours)
- Time to obtain VAT refund (weeks)
- Time to comply with a corporate income tax correction (hours)
- Time to complete a corporate income tax correction (weeks)

#### Case study assumptions

Using a case scenario, *Doing Business* records taxes and mandatory contributions a medium size company must pay in a year, and measures the administrative burden of paying taxes, contributions and dealing with postfiling processes. Information is also compiled on frequency of filing and payments, time taken to comply with tax laws, time taken to comply with the requirements of postfiling processes and time waiting.

To make data comparable across economies, several assumptions are used:

- TaxpayerCo is a medium-size business that started operations on January 1, 2017. It produces ceramic flowerpots and sells them at retail. All taxes and contributions recorded are paid in the second year of operation (calendar year 2018). Taxes and mandatory contributions are measured at all levels of government.

#### The VAT refund process:

- In June 2018, TaxpayerCo. makes a large capital purchase: the value of the machine is 65 times income per capita of the economy. Sales are equally spread per month (1,050 times income per capita divided by 12) and cost of goods sold are equally expensed per month (875 times income per capita divided by 12). The machinery seller is registered for VAT and excess input VAT incurred in June will be fully recovered after four consecutive months if the VAT rate is the same for inputs, sales and the machine and the tax reporting period is every month. Input VAT will exceed Output VAT in June 2018.

## The corporate income tax audit process:

- An error in calculation of income tax liability (for example, use of incorrect tax depreciation rates, or incorrectly treating an expense as tax deductible) leads to an incorrect income tax return and a corporate income tax underpayment. TaxpayerCo. discovered the error and voluntarily notified the tax authority. The value of the underpaid income tax liability is 5% of the corporate income tax liability due. TaxpayerCo. submits corrected information after the deadline for submitting the annual tax return, but within the tax assessment period.

## **Paying Taxes - Ethiopia**

Indicator	Ethiopia	Sub-Saharan Africa	OECD high income	Best Regulatory Performance
Payments (number per year)	29	36.6	10.3	3 (2 Economies)
Time (hours per year)	300	280.6	158.8	49 (3 Economies)
Total tax and contribution rate (% of profit)	37.7	47.3	39.9	26.1 (33 Economies)
Postfiling index (0-100)	51.6	54.7	86.7	None in 2018/19

Figure - Paying Taxes in Ethiopia - Score

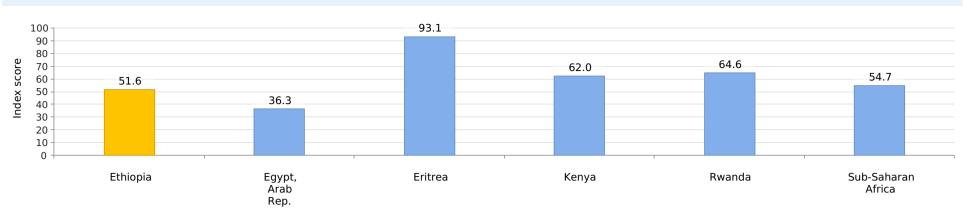


Figure - Paying Taxes in Ethiopia and comparator economies - Ranking and Score



Note: The ranking of economies on the ease of paying taxes is determined by sorting their scores for paying taxes. These scores are the simple average of the scores for each of the component indicators, with a threshold and a nonlinear transformation applied to one of the component indicators, the total tax and contribution rate. The threshold is defined as the total tax and contribution rate at the 15th percentile of the overall distribution for all years included in the analysis up to and including Doing Business 2015, which is 26.1%. All economies with a total tax and contribution rate below this threshold receive the same score as the economy at the threshold.

Figure - Paying Taxes in Ethiopia and comparator economies - Measure of Quality



## **Details - Paying Taxes in Ethiopia**

Tax or mandatory contribution	Payments (number)	Notes on Payments	Time (hours)	Statutory tax rate	Tax base	Total tax and contribution rate (% of profit)	Notes on TTCR
Corporate income tax	1.0		120.0	30%	taxable profit	24.60	
Contribution for Pension of Private organization employees	12.0		108.0	11%	gross salaries	12.41	
Property tax	1.0			2 Birr	square meter	0.38	
Tax on interest	0.0			5%	interest income	0.31	
License renewal fees	1.0			102 Birr	fixed fee	0.02	
Employee paid - Pension contributions	0.0	jointly		7%	gross salaries	0.00	withheld
Excise tax on fuel	1.0				included into the fuel price	0.00	small amount
Stamp duty on contracts	1.0			5 Birr	fixed fee	0.00	small amount
Value added tax (VAT)	12.0		72.0	15%	value added	0.00	not included
Totals	29		300			37.7	

# **Details - Paying Taxes in Ethiopia - Tax by Type**

Taxes by type	Answer
Profit tax (% of profit)	24.6
Labor tax and contributions (% of profit)	12.4
Other taxes (% of profit)	0.7

## **Details - Paying Taxes in Ethiopia - Measure of Quality**

	Answer	Score
Postfiling index (0-100)		51.6
VAT refunds		
Does VAT exist?	Yes	
Does a VAT refund process exist per the case study?	Yes	
Restrictions on VAT refund process	none	
Percentage of cases exposed to a VAT audit (%)	75% - 100%	
Is there a mandatory carry forward period?	Yes	
Time to comply with VAT refund (hours)	47.0	6.0
Time to obtain VAT refund (weeks)	49.0	12.2
Corporate income tax audits		
Does corporate income tax exist?	Yes	
Percentage of cases exposed to a corporate income tax audit (%)	0% - 24%	
Time to comply with a corporate income tax correction (hours)	8.0	88.1
Time to complete a corporate income tax correction (weeks)	No tax audit per case study scenario	100

**Notes:** Names of taxes have been standardized. For instance income tax, profit tax, tax on company's income are all named corporate income tax in this table. The hours for VAT include all the VAT and sales taxes applicable.

The hours for Social Security include all the hours for labor taxes and mandatory contributions in general.

The postfiling index is the average of the scores on time to comply with VAT refund, time to obtain a VAT refund, time to comply with a corporate income tax correction and time to complete a corporate income tax correction.

N/A = Not applicable.

# Trading across Borders

Doing Business records the time and cost associated with the logistical process of exporting and importing goods. Doing Business measures the time and cost (excluding tariffs) associated with three sets of procedures—documentary compliance, border compliance and domestic transport—within the overall process of exporting or importing a shipment of goods. The most recent round of data collection for the project was completed in May 2019. See the methodology for more information.

### What the indicators measure

#### **Documentary compliance**

- Obtaining, preparing and submitting documents during transport, clearance, inspections and port or border handling in origin economy
- Obtaining, preparing and submitting documents required by destination economy and any transit economies
- Covers all documents required by law and in practice, including electronic submissions of information

#### **Border compliance**

- Customs clearance and inspections
- Inspections by other agencies (if applied to more than 20% of shipments)
- Handling and inspections that take place at the economy's port or border

#### **Domestic transport**

- Loading or unloading of the shipment at the warehouse or port/border
- Transport between warehouse and port/border
- Traffic delays and road police checks while shipment is en route

#### Case study assumptions

To make the data comparable across economies, a few assumptions are made about the traded goods and the transactions:

**Time:** Time is measured in hours, and 1 day is 24 hours (for example, 22 days are recorded as 22×24=528 hours). If customs clearance takes 7.5 hours, the data are recorded as is. Alternatively, suppose documents are submitted to a customs agency at 8:00a.m., are processed overnight and can be picked up at 8:00a.m. the next day. The time for customs clearance would be recorded as 24 hours because the actual procedure took 24 hours.

**Cost:** Insurance cost and informal payments for which no receipt is issued are excluded from the costs recorded. Costs are reported in U.S. dollars. Contributors are asked to convert local currency into U.S. dollars based on the exchange rate prevailing on the day they answer the questionnaire. Contributors are private sector experts in international trade logistics and are informed about exchange rates.

### Assumptions of the case study:

- For all 190 economies covered by *Doing Business*, it is assumed a shipment is in a warehouse in the largest business city of the exporting economy and travels to a warehouse in the largest business city of the importing economy.
- It is assumed each economy imports 15 metric tons of containerized auto parts (HS 8708) from its natural import partner—the economy from which it imports the largest value (price times quantity) of auto parts. It is assumed each economy exports the product of its comparative advantage (defined by the largest export value) to its natural export partner—the economy that is the largest purchaser of this product. Shipment value is assumed to be \$50,000.
- The mode of transport is the one most widely used for the chosen export or import product and the trading partner, as is the seaport or land border crossing.
- All electronic information submissions requested by any government agency in connection with the shipment are considered to be documents obtained, prepared and submitted during the export or import process.
- A port or border is a place (seaport or land border crossing) where merchandise can enter or leave an economy.
- Relevant government agencies include customs, port authorities, road police, border guards, standardization agencies, ministries or departments of agriculture or industry, national security agencies and any other government authorities.

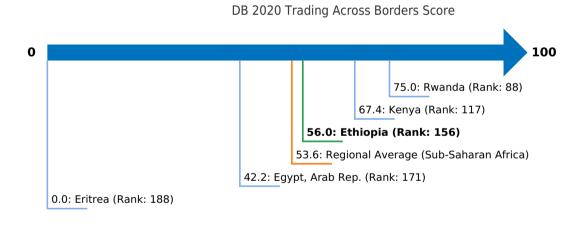
## **Trading across Borders - Ethiopia**

Indicator	Ethiopia	Sub-Saharan Africa	OECD high income	Best Regulatory Performance
Time to export: Border compliance (hours)	51	97.1	12.7	1 (19 Economies)
Cost to export: Border compliance (USD)	172	603.1	136.8	0 (19 Economies)
Time to export: Documentary compliance (hours)	76	71.9	2.3	1 (26 Economies)
Cost to export: Documentary compliance (USD)	175	172.5	33.4	0 (20 Economies)
Time to import: Border compliance (hours)	72	126.2	8.5	1 (25 Economies)
Cost to import: Border compliance (USD)	120	690.6	98.1	0 (28 Economies)
Time to import: Documentary compliance (hours)	194	96.1	3.4	1 (30 Economies)
Cost to import: Documentary compliance (USD)	750	287.2	23.5	0 (30 Economies)

Figure - Trading across Borders in Ethiopia - Score



Figure - Trading across Borders in Ethiopia and comparator economies - Ranking and Score



Note: The ranking of economies on the ease of trading across borders is determined by sorting their scores for trading across borders. These scores are the simple average of the scores for the time and cost for documentary compliance and border compliance to export and import.

Figure - Trading across Borders in Ethiopia - Time and Cost



## **Details - Trading across Borders in Ethiopia**

Characteristics	Export	Import
Product	HS 09 : Coffee, tea, matï and spices	HS 8708: Parts and accessories of motor vehicles
Trade partner	Germany	Japan
Border	Galafi-Awshaf border crossing	Galafi-Awshaf border crossing
Distance (km)	698	698
Domestic transport time (hours)	48	48
Domestic transport cost (USD)	550	529

## **Details - Trading across Borders in Ethiopia - Components of Border Compliance**

	Time to Complete (hours)	Associated Costs (USD)
Export: Clearance and inspections required by customs authorities	12.0	65.0
Export: Clearance and inspections required by agencies other than customs	35.5	106.5
Export: Port or border handling	3.4	0.0
Import: Clearance and inspections required by customs authorities	72.0	120.0
Import: Clearance and inspections required by agencies other than customs	0.0	0.0
Import: Port or border handling	3.2	0.0

# **Details - Trading across Borders in Ethiopia - Trade Documents**

Export	Import
Bill of lading	Commercial invoice
Commercial invoice	Packing list
Packing list	Certificate of origin
Export License	Bill of lading
Export Bank permit	Insurance certificate
Fumigation certificate	Import license
Phytosanitary certificate	Import declaration
Customs Transit Declaration	Transit document
Customs Export Declaration	Bank permit
Certificate of origin (International Coffee Organization)	Agency Agreement
Quality certificate	SOLAS certificate
SOLAS certificate	

# m Enforcing Contracts

The enforcing contracts indicator measures the time and cost for resolving a commercial dispute through a local first-instance court, and the quality of judicial processes index, evaluating whether each economy has adopted a series of good practices that promote quality and efficiency in the court system. The most recent round of data collection was completed in May 2019. See the methodology for more information.

#### What the indicators measure

# Time required to enforce a contract through the courts (calendar days)

- Time to file and serve the case
- Time for trial and to obtain the judgment
- Time to enforce the judgment

# Cost required to enforce a contract through the courts (% of claim value)

- Average attorney fees
- Court costs
- Enforcement costs

## Quality of judicial processes index (0-18)

- Court structure and proceedings (-1-5)
- Case management (0-6)
- Court automation (0-4)
- Alternative dispute resolution (0-3)

### **Case study assumptions**

The dispute in the case study involves the breach of a sales contract between two domestic businesses. The case study assumes that the court hears an expert on the quality of the goods in dispute. This distinguishes the case from simple debt enforcement.

To make the data on the time and comparable across economies, several assumptions about the case are used:

- The dispute concerns a lawful transaction between two businesses (Seller and Buyer), both located in the economy's largest business city. For 11 economies the data are also collected for the second largest business city.
- The Buyer orders custom-made furniture, then fails to pay alleging that the goods are not of adequate quality.
- The value of the dispute is 200% of the income per capita or the equivalent in local currency of USD 5,000, whichever is greater.
- The Seller sues the Buyer before the court with jurisdiction over commercial cases worth 200% of income per capita or \$5,000 whichever is greater.
- The Seller requests the pretrial attachment of the defendant's movable assets to secure the claim.
- The claim is disputed on the merits because of Buyer's allegation that the quality of the goods was not adequate.
- The judge decides in favor of the seller; there is no appeal.
- The Seller enforces the judgment through a public sale of the Buyer's movable assets.

## **Enforcing Contracts - Ethiopia**

### **Standardized Case**

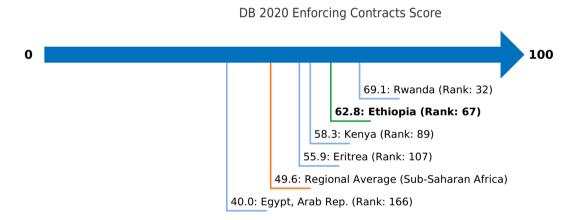
Claim value	ETB 116,076
Court name	Addis Ababa Federal First Instance Court, Commercial Bench
City Covered	Addis Ababa

Indicator	Ethiopia	Sub-Saharan Africa	OECD high income	Best Regulatory Performance
Time (days)	530	654.9	589.6	120 (Singapore)
Cost (% of claim value)	15.2	41.6	21.5	0.1 (Bhutan)
Quality of judicial processes index (0-18)	7.0	6.9	11.7	None in 2018/19

Figure - Enforcing Contracts in Ethiopia - Score



Figure - Enforcing Contracts in Ethiopia and comparator economies - Ranking and Score



Note: The ranking of economies on the ease of enforcing contracts is determined by sorting their scores for enforcing contracts. These scores are the simple average of the scores for each of the component indicators.

## Figure - Enforcing Contracts in Ethiopia - Time and Cost

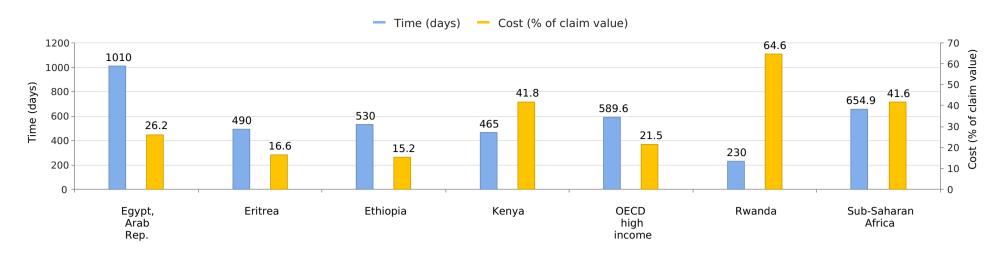
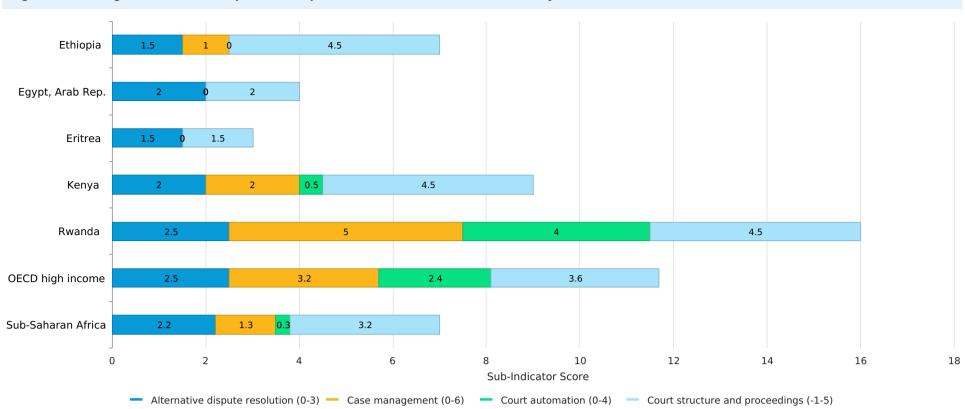


Figure - Enforcing Contracts in Ethiopia and comparator economies - Measure of Quality



## **Details - Enforcing Contracts in Ethiopia**

	Indicator
Time (days)	530
Filing and service	30
Trial and judgment	290
Enforcement of judgment	210
Cost (% of claim value)	15.2
Attorney fees	10
Court fees	4.8
Enforcement fees	0.4
Quality of judicial processes index (0-18)	7.0
Court structure and proceedings (-1-5)	4.5
Case management (0-6)	1.0
Court automation (0-4)	0.0
Alternative dispute resolution (0-3)	1.5

## **Details - Enforcing Contracts in Ethiopia - Measure of Quality**

	Answer	Score
Quality of judicial processes index (0-18)		7.0
Court structure and proceedings (-1-5)		4.5
1. Is there a court or division of a court dedicated solely to hearing commercial cases?	Yes	1.5
2. Small claims court		1.5
2.a. Is there a small claims court or a fast-track procedure for small claims?	Yes	
2.b. If yes, is self-representation allowed?	Yes	
3. Is pretrial attachment available?	Yes	1.0
4. Are new cases assigned randomly to judges?	Yes, but manual	0.5
5. Does a woman's testimony carry the same evidentiary weight in court as a man's?	Yes	0.0
Case management (0-6)		1.0
1. Time standards		0.0
1.a. Are there laws setting overall time standards for key court events in a civil case?	No	
1.b. If yes, are the time standards set for at least three court events?	n.a.	
1.c. Are these time standards respected in more than 50% of cases?	n.a.	
2. Adjournments		0.0
2.a. Does the law regulate the maximum number of adjournments that can be granted?	No	
2.b. Are adjournments limited to unforeseen and exceptional circumstances?	No	
2.c. If rules on adjournments exist, are they respected in more than 50% of cases?	n.a.	
3. Can two of the following four reports be generated about the competent court: (i) time to disposition report; (ii) clearance rate report; (iii) age of pending cases report; and (iv) single case progress report?	Yes	1.0
4. Is a pretrial conference among the case management techniques used before the competent court?	No	0.0
5. Are there any electronic case management tools in place within the competent court for use by judges?	No	0.0
6. Are there any electronic case management tools in place within the competent court for use by lawyers?	No	0.0
Court automation (0-4)		0.0
1. Can the initial complaint be filed electronically through a dedicated platform within the competent court?	No	0.0
2. Is it possible to carry out service of process electronically for claims filed before the competent court?	No	0.0
3. Can court fees be paid electronically within the competent court?	No	0.0
4. Publication of judgments		0.0
4.a Are judgments rendered in commercial cases at all levels made available to the general public through publication in official gazettes, in newspapers or on the internet or court website?	No	
4.b. Are judgments rendered in commercial cases at the appellate and supreme court level made available to the general public through publication in official gazettes, in newspapers or on the internet or court website?	No	
Alternative dispute resolution (0-3)		1.5
1. Arbitration		1.0
1.a. Is domestic commercial arbitration governed by a consolidated law or consolidated chapter or section of the applicable code of civil procedure encompassing substantially all its aspects?	No	
1.b. Are there any commercial disputes—aside from those that deal with public order or public policy—that cannot be submitted to arbitration?	No	
1.c. Are valid arbitration clauses or agreements usually enforced by the courts?	Yes	

Doing Business 2020	Ethiopia		
2. Mediation/Conciliation			0.5
2.a. Is voluntary mediation or	conciliation available?	Yes	
2.b. Are mediation, conciliation or both governed by a consolidated law or consolidated chapter or section of the applicable code of civil procedure encompassing substantially all their aspects (for example, definition, aim and scope of application, desig		No	
	ives for parties to attempt mediation or conciliation (i.e., if mediation or fund of court filing fees, income tax credits or the like)?	No	



## Resolving Insolvency

Doing Business studies the time, cost and outcome of insolvency proceedings involving domestic legal entities. These variables are used to calculate the recovery rate, which is recorded as cents on the dollar recovered by secured creditors through reorganization, liquidation or debt enforcement (foreclosure or receivership) proceedings. To determine the present value of the amount recovered by creditors, Doing Business uses the lending rates from the International Monetary Fund, supplemented with data from central banks and the Economist Intelligence Unit. The most recent round of data collection was completed in May 2019. See the methodology for more information.

#### What the indicators measure

### Time required to recover debt (years)

- Measured in calendar years
- Appeals and requests for extension are included

#### Cost required to recover debt (% of debtor's estate)

- Measured as percentage of estate value
- Court fees
- Fees of insolvency administrators
- Lawyers' fees
- Assessors' and auctioneers' fees
- Other related fees

#### Outcome

 Whether business continues operating as a going concern or business assets are sold piecemeal

#### **Recovery rate for creditors**

- Measures the cents on the dollar recovered by secured creditors
- Outcome for the business (survival or not) determines the maximum value that can be recovered
- Official costs of the insolvency proceedings are deducted
- Depreciation of furniture is taken into account
- Present value of debt recovered

## Strength of insolvency framework index (0-16)

- Sum of the scores of four component indices:
- Commencement of proceedings index (0-3)
- Management of debtor's assets index (0-6)
- Reorganization proceedings index (0-3)

Creditor participation index (0-4)

# **Case study assumptions**

To make the data on the time, cost and outcome comparable across economies, several assumptions about the business and the case are used:

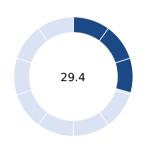
- A hotel located in the largest city (or cities) has 201 employees and 50 suppliers. The hotel experiences financial difficulties.
- The value of the hotel is 100% of the income per capita or the equivalent in local currency of USD 200,000, whichever is greater.
- The hotel has a loan from a domestic bank, secured by a mortgage over the hotel's real estate. The hotel cannot pay back the loan, but makes enough money to operate otherwise.

In addition, Doing Business evaluates the quality of legal framework applicable to judicial liquidation and reorganization proceedings and the extent to which best insolvency practices have been implemented in each economy covered.

## **Resolving Insolvency - Ethiopia**

Indicator	Ethiopia	Sub-Saharan Africa	OECD high income	Best Regulatory Performance
Recovery rate (cents on the dollar)	27.3	20.5	70.2	92.9 (Norway)
Time (years)	3.0	2.9	1.7	0.4 (Ireland)
Cost (% of estate)	14.5	22.8	9.3	1.0 (Norway)
Outcome (0 as piecemeal sale and 1 as going concern)	0			
Strength of insolvency framework index (0-16)	5.0	6.5	11.9	None in 2018/19

Figure - Resolving Insolvency in Ethiopia - Score

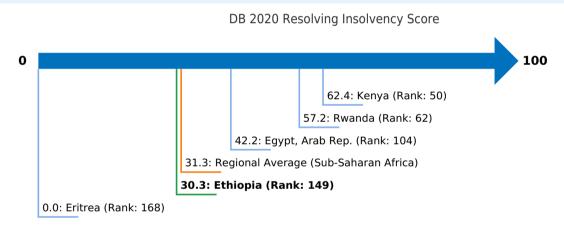






Strength of insolvency framework index

Figure - Resolving Insolvency in Ethiopia and comparator economies - Ranking and Score



Note: The ranking of economies on the ease of resolving insolvency is determined by sorting their scores for resolving insolvency. These scores are the simple average of the scores for the recovery rate and the strength of insolvency framework index.

Figure - Resolving Insolvency in Ethiopia - Time and Cost

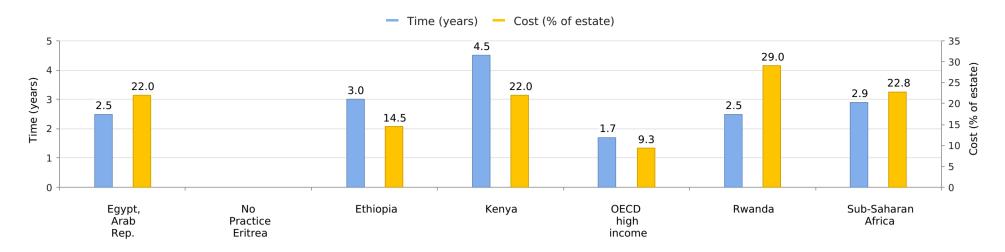
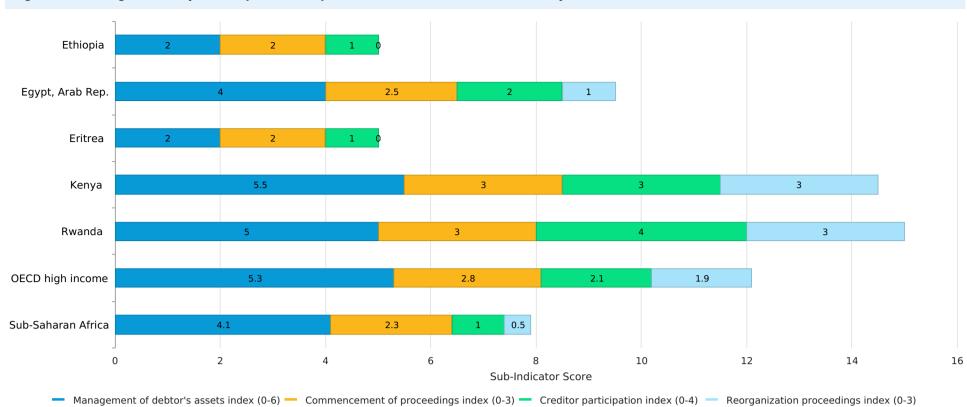
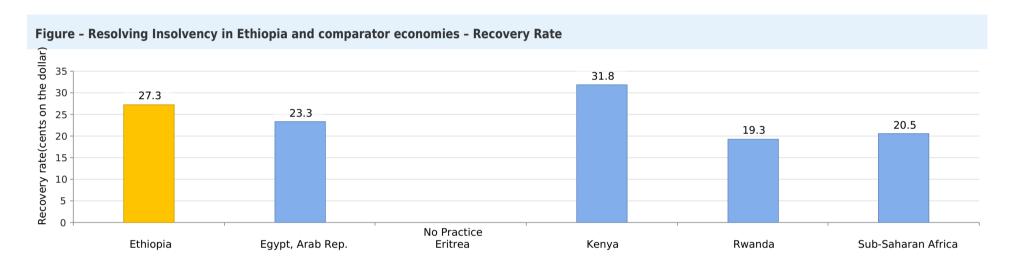


Figure - Resolving Insolvency in Ethiopia and comparator economies - Measure of Quality



Note: Even if the economy's legal framework includes provisions related to insolvency proceedings (liquidation or reorganization), the economy receives 0 points for the strength of insolvency framework index, if time, cost and outcome indicators are recorded as "no practice."



## **Details - Resolving Insolvency in Ethiopia**

Indicator	Answer	Score
Proceeding	liquidation	Ethiopian law allows banks to apply for foreclosure to obtain their loans back. However, because of the amount claimed any action to recover the debt must be filed with the Federal First Instance Court. The Court will establish the fact of suspension of payments and rather initiate liquidation proceedings in order to protect other creditors.
Outcome	piecemeal sale	Upon the completion of liquidation proceeding, the hotel will stop operating and Mirage assets will be sold piecemeal. Saving of enterprise as a going concern is a very rare solution.
Time (in years)	3.0	The liquidation proceeding takes approximately 3 years. From the moment of the Mirage's default, creditors will submit applications to initiate insolvency proceedings. There will be lots of disagreements between different parties involved about which procedure should be followed. In addition, preparation, execution and distribution of proceeds will take additional time until BizBank is repaid some or all of the money owed to it.
Cost (% of estate)	14.5	The liquidation procedure would approximately cost 14.5% of the total value of the estate. The cost incurred during the entire insolvency process mainly includes: attorney's fees - up to 7%; liquidator's fees - 4%; auctioneer's fees - 1.5%; fees of accountants and other professionals involved - 1.5%; and court fees - 0.5%.
Recovery rate (cents on the dollar)		27.3

## **Details - Resolving Insolvency in Ethiopia - Measure of Quality**

	Answer	Score
Strength of insolvency framework index (0-16)		5.0
Commencement of proceedings index (0-3)		2.0
What procedures are available to a DEBTOR when commencing insolvency proceedings?	(b) Debtor may file for liquidation only	0.5
Does the insolvency framework allow a CREDITOR to file for insolvency of the debtor?	(b) Yes, but a creditor may file for liquidation only	0.5
What basis for commencement of the insolvency proceedings is allowed under the insolvency framework? (a) Debtor is generally unable to pay its debts as they mature (b) The value of debtor's liabilities exceeds the value of its assets	(a) Debtor is generally unable to pay its debts as they mature	1.0
Management of debtor's assets index (0-6)		2.0
Does the insolvency framework allow the continuation of contracts supplying essential goods and services to the debtor?	No	0.0
Does the insolvency framework allow the rejection by the debtor of overly burdensome contracts?	No	0.0
Does the insolvency framework allow avoidance of preferential transactions?	Yes	1.0
Does the insolvency framework allow avoidance of undervalued transactions?	Yes	1.0
Does the insolvency framework provide for the possibility of the debtor obtaining credit after commencement of insolvency proceedings?	No	0.0
Does the insolvency framework assign priority to post-commencement credit?	(c) No priority is assigned to post-commencement creditors	0.0
Reorganization proceedings index (0-3)		0.0
Which creditors vote on the proposed reorganization plan?	N/A	0.0
Does the insolvency framework require that dissenting creditors in reorganization receive at least as much as what they would obtain in a liquidation?	No	0.0
Are the creditors divided into classes for the purposes of voting on the reorganization plan, does each class vote separately and are creditors in the same class treated equally?	No	0.0
Creditor participation index (0-4)		1.0
Does the insolvency framework require approval by the creditors for selection or appointment of the insolvency representative?	No	0.0
Does the insolvency framework require approval by the creditors for sale of substantial assets of the debtor?	No	0.0
Does the insolvency framework provide that a creditor has the right to request information from the insolvency representative?	No	0.0
Does the insolvency framework provide that a creditor has the right to object to decisions accepting or rejecting creditors' claims?	Yes	1.0

**Note:** Even if the economy's legal framework includes provisions related to insolvency proceedings (liquidation or reorganization), the economy receives 0 points for the strength of insolvency framework index, if time, cost and outcome indicators are recorded as "no practice."

# **Employing Workers**

Doing Business presents detailed data for the employing workers indicators on the Doing Business website (http://www.doingbusiness.org). The study does not present rankings of economies on these indicators or include the topic in the aggregate ease of doing business score or ranking on the ease of doing business.

The most recent round of data collection was completed in May 2019. See the methodology for more information.

#### What the indicators measure

#### Hiring

(i) whether fixed-term contracts are prohibited for permanent tasks; (ii) maximum cumulative duration of fixed-term contracts; (iii) length of the maximum probationary period; (iv) minimum wage;(v) ratio of minimum wage to the average value added per worker.

#### **Working hours**

(i) maximum number of working days allowed per week; (ii) premiums for work: at night, on a weekly rest day and overtime; (iii) whether there are restrictions on work at night, work on a weekly rest day and for overtime work; (iv) length of paid annual leave.

## **Redundancy rules**

(i) whether redundancy can be basis for terminating workers; (ii) whether employer needs to notify and/or get approval from third party to terminate 1 redundant worker and a group of 9 redundant workers; (iii) whether the law requires employer to reassign or retrain a worker before making worker redundant; (iv) whether priority rules apply for redundancies and reemployment.

## **Redundancy cost**

(i) notice period for redundancy dismissal; (ii) severance payments, and (iii) penalties due when terminating a redundant worker. Data on the availability of unemployment protection for a worker with one year of employment is also collected.

#### **Case study assumptions**

To make the data comparable across economies, several assumptions about the worker and the business are used.

#### The worker:

- Is a cashier in a supermarket or grocery store, age 19, with one year of work experience.
- Is a full-time employee.
- Is not a member of the labor union, unless membership is mandatory.

#### The business:

- Is a limited liability company (or the equivalent in the economy).
- Operates a supermarket or grocery store in the economy's largest business city. For 11 economies the data are also collected for the second largest business city.
- Has 60 employees.
- Is subject to collective bargaining agreements if such agreements cover more than 50% of the food retail sector and they apply even to firms that are not party to them.
- Abides by every law and regulation but does not grant workers more benefits than those mandated by law, regulation or (if applicable) collective bargaining agreements.

# **Employing Workers - Ethiopia**

## **Details - Employing Workers in Ethiopia**

	Answer
Hiring	
Fixed-term contracts prohibited for permanent tasks?	Yes
Maximum length of a single fixed-term contract (months)	No limit
Maximum length of fixed-term contracts, including renewals (months)	No limit
Minimum wage applicable to the worker assumed in the case study (US\$/month)	0.0
Ratio of minimum wage to value added per worker	0.0
Maximum length of probationary period (months)	1.5
Working hours	
Standard workday	8.0
Maximum number of working days per week	6.0
Premium for night work (% of hourly pay)	0.0
Premium for work on weekly rest day (% of hourly pay)	0.0
Premium for overtime work (% of hourly pay)	25.0
Restrictions on night work?	No
Restrictions on weekly holiday?	No
Restrictions on overtime work?	No
Paid annual leave for a worker with 1 year of tenure (working days)	14.0
Paid annual leave for a worker with 5 years of tenure (working days)	18.0
Paid annual leave for a worker with 10 years of tenure (working days)	23.0
Paid annual leave (average for workers with 1, 5 and 10 years of tenure, in working days)	18.3
Redundancy rules	
Dismissal due to redundancy allowed by law?	Yes
Third-party notification if one worker is dismissed?	No
Third-party approval if one worker is dismissed?	No
Third-party notification if nine workers are dismissed?	Yes
Third-party approval if nine workers are dismissed?	No
Retraining or reassignment obligation before redundancy?	Yes
Priority rules for redundancies?	Yes
Priority rules for reemployment?	No
Redundancy cost	
Notice period for redundancy dismissal for a worker with 1 year of tenure (weeks of salary)	4.3
Notice period for redundancy dismissal for a worker with 5 years of tenure (weeks of salary)	8.7
Notice period for redundancy dismissal for a worker with 10 years of tenure (weeks of salary)	13.0
Notice period for redundancy dismissal (average for workers with 1, 5 and 10 years of tenure, in weeks of salary)	8.7
Severance pay for redundancy dismissal for a worker with 1 year of tenure (weeks of salary)	4.3
Severance pay for redundancy dismissal for a worker with 5 years of tenure (weeks of salary)	10.0

Doing Business 2020	Ethiopia	
Severance pay for redundancy dism	issal for a worker with 10 years of tenure (weeks of salary)	17.1
Severance pay for redundancy dism	issal (average for workers with 1, 5 and 10 years of tenure, in weeks of salary)	10.5
Unemployment protection after one	year of employment?	No

## **Business Reforms in Ethiopia**

From May 2, 2018 to May 1, 2019, 115 economies implemented 294 business regulatory reforms across the 10 areas measured by Doing Business. Reforms inspired by Doing Business have been implemented by economies in all regions. The following are reforms implemented since Doing Business 2008.

 $\checkmark$  = Doing Business reform making it easier to do business.  $\times$  = Change making it more difficult to do business.

#### DB2020

- ✓ **Dealing with Construction Permits:** Ethiopia improved building quality control by mandating a final inspection once construction is completed and strengthening qualification requirements for construction professionals.
- Registering Property: Ethiopia improved the quality of its land administration system by publishing the official list of documents required for property registration as well as statistics on the number of transactions for the previous calendar year and the service standard for delivering a legally binding document.

#### DB2019

- Starting a Business: Ethiopia made starting a business easier by removing the need to obtain a certificate of competence for certain types of businesses.
- ✓ Dealing with Construction Permits: Ethiopia made the process of obtaining construction permits faster by reducing the time to obtain planning consent.
- Enforcing Contracts: Ethiopia made enforcing contracts easier by establishing specialized benches to resolve commercial cases.

#### DB2018

- Starting a Business: Ethiopia made starting a business easier by removing the requirement to open a bank account for company registration and eliminating the paid-in minimum capital requirement.
- Trading across Borders: Ethiopia made trading across border easier through a series of initiatives including the implementation of a risk-based inspection system, the streamlining of documents for importers and the strengthening of the customs authority.

### DB2016

Starting a Business: Ethiopia has made starting a business easier by creating clear guidance on trade name approvals.

## DB2013

- ✓ **Getting Credit:** Ethiopia improved access to credit information by establishing an online platform for sharing such information and by guaranteeing borrowers' right to inspect their personal data.
- X Paying Taxes: Ethiopia introduced a social insurance contribution.

## DB2012

X Getting Electricity: In Ethiopia delays in providing new connections made getting electricity more difficult.

## DB2011

## DB2010

- ✓ **Starting a Business:** Ethiopia made starting a business easier by streamlining registration procedures.
- Registering Property: Ethiopia made transferring property easier by decentralizing administrative tasks and merging procedures at the land registry and municipality.
- **Enforcing Contracts:** Ethiopia made enforcing contracts easier by reducing delays in the courts—through backlog reduction, improved case management and internal training, and an expanded role for the enforcement judge.

Doing Business 2020 is the 17th in a series
of annual studies investigating the regulations
that enhance business activity and those that
constrain it. It provides quantitative indicators covering
12 areas of the business environment in 190 economies. The
goal of the Doing Business series is to provide objective data for
use by governments in designing sound business regulatory policies
and to encourage research on the important dimensions of the regulatory
environment for firms.

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ISBN 978-1-4648-1440-2



SKU 211440